

**FLAGLER COUNTY BOARD OF COUNTY COMMISSIONERS
CONSENT / AGENDA ITEM # 17**

SUBJECT: Approval of Recommendation of Award for Request for Proposals 16-038P for a Voting Tabulation System in the amount not to exceed \$545,000

DATE OF MEETING: May 2, 2016

OVERVIEW/SUMMARY: A Request for Proposals (RFP) was advertised in the *Flagler News Tribune* as well as publicly broadcast on www.demandstar.com and www.publicpurchase.com. RFP 16-038P requested proposals from qualified firms that will provide the voters of Flagler County with an accurate, user friendly and cost effective election system that meets the voting standards set forth in Florida Statute. The Voting Tabulation System shall be used to conduct absentee voting, early voting and Election Day voting beginning with the 2018 Municipal elections.

The County's aging equipment was initially purchased in 1998, followed by ADA compliant touchscreens in 2005. Per Florida Statute 101.56075, current equipment must be upgraded by 2020. The County began setting aside funding for this fiscal year for this mandated equipment upgrade and was going to begin looking at equipment with the SOE after the 2016 election cycle. However, based on our ability to receive some partial grant funding for the equipment replacement, if we acted sooner, the Board gave us general direction to start this process at our February 2nd workshop. The SOE and County staff immediately began working together on an RFP package for the replacement of this voting equipment and to secure the grant funding.

On March 30, 2016, the County received two (2) responses as detailed on the attached tabulation sheet. The evaluation committee reviewed the proposals and as a result of the ranking, staff recommends entering into an agreement with Election Systems & Software, LLC. As you can see there are a limited number of vendors that provide this specialty equipment/service. We are recommending a change from our current vendor based on three primary reasons:

1. Cost – The vendor recommended proposal will save approximately \$55,000 in initial system capital costs over the other vendor.
2. Ongoing Maintenance - The recommended vendor's ongoing annual maintenance costs are approximately \$8,000 per year less, but with better onsite service (see 3#).
3. Service – Dominion Voting Systems, our current vendor did not offer onsite service for their newest equipment.
4. Regionalism – The Election Systems and Software vendor is the system used by the Counties to the north and south of us, providing us additional mutual aid SOE resources/expertise to draw from. Putnam County utilizes Dominion Voting Systems.

Through the RFP process, the SOE sought to acquire the latest equipment available and an equipment amount to allow for an adequate amount of spares and some precinct growth. Attached is a listing of the majority of equipment and services proposed and the annual fees thereafter. There may need to be some additional items outside the contract that we will complete to finish the upgrade. The total costs for the entire project will not exceed \$560,000, which is lower than the initial estimates for this upgrade.

Grant funds provided by HAVA (Help America Vote Act) are used to improve the administration of Federal elections, voter education, etc. These funds can also be used for improving, acquiring, leasing, modifying, or replacing voting systems and technology and methods for casting and counting votes.

The County is able to receive from HAVA a total of \$147,136 through the Department of State to use towards the purchase of a new system. This amount is divided yearly to equal \$29,427.20 per year for five years. Agreements with the Department of State cannot be finalized until the County has gone through its complete procurement process and approved an award. A draft MOA with the State of Florida is attached and will be presented at a future meeting for your consideration. Time is of the essence to avoid missing out of the 1st year of the HAVA grant assistance for \$29,427.20.

FUNDING INFORMATION: Funding for the purchase of this system will be included in the FY16/17 Budget. Staff will be evaluating financing the equipment through the vendor, the FAC revolving loan fund or paying for it outright.

DEPT./CONTACT/PHONE #: Purchasing, Kris Collora (386) 313-4062
Supervisor of Elections, Kaiti Lenhart (386) 313-4170

RECOMMENDATIONS: Request the Board approve the ranking of Request for Proposals 16-038P to Election Systems & Software, LLC for Voting Tabulation System and authorize the Chair to execute an agreement as approved as to form by the County Attorney and approved by the County Administrator in cooperation with the Supervision of Elections.

ATTACHMENTS:

1. Proposal Tabulation
2. Evaluation Committee Final Ranking Sheet
3. Election Systems & Software – RFP Vendor Proposal



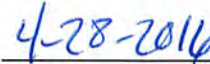
Kris Collora, CPPB, Purchasing Manager



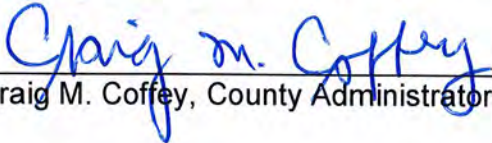
Date



Kaiti Lenhart, Supervisor of Elections



Date



Craig M. Coffey, County Administrator



Date



FLAGLER COUNTY, FLORIDA RFP TABULATION SHEET

ALL PROPOSALS ACCEPTED BY FLAGLER COUNTY ARE SUBJECT TO THE COUNTY'S TERMS AND CONDITIONS. ANY AND ALL ADDITIONAL TERMS AND CONDITIONS SUBMITTED BY THE PROPOSERS ARE REJECTED AND SHALL HAVE NO FORCE AND EFFECT. RESPONSES FROM THE PROPOSERS LISTED HEREIN ARE THE ONLY PROPOSALS RECEIVED TIMELY AS OF THE OPENING DATE AND TIME. ALL OTHER PROPOSALS SUBMITTED IN RESPONSE TO THIS SOLICITATION, IF ANY, ARE HEREBY REJECTED AS LATE.

RFP NUMBER: 16-038P
RFP TITLE: Voting Tabulation System
OPENING DATE/TIME: Wednesday, March 30, 2016 at 3:00pm

Response 1	Response 2
Dominion Voting Systems, Inc. 1201 18th Street, Suite 210 Denver, CO 80202	Election Systems & Software, LLC 11208 John Galt Blvd Omaha, NE 68137

Opened and tabulated by: Kris Collora, CPPB, Purchasing Manager
Jaimie Marks, Procurement Analyst



Flagler County Board of County Commissioners
Committee Ballot Sheet

Attachment 2

16-038P, Voting Tabulation System

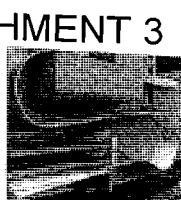
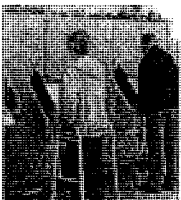
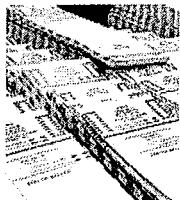
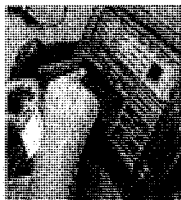
Meeting Time, Date, and Location

April 7, 2016 at 10:00am
1769 E. Moody Boulevard, Building 2
Third Floor Financial Services Conference Room
Bunnell, Florida 32110

Firms	Committee Members			Score	Ranking
	Kaiti Lenhart	Chris Nakabaale	George Holloway		
Dominion Voting Systems	2	2	2	6	2
Election Systems & Software	1	1	1	3	1

Recommendation of Award	
1	Election Systems & Software

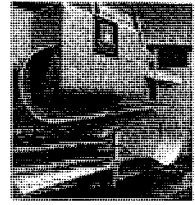
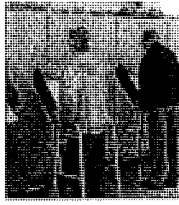
Kris Collora, CPPB
Purchasing Manager



Flagler County, Florida

Purchase Proposal Quote-Without Performance Bond Requirement*Submitted by Election Systems & Software*

Purchase Solution Includes:		
<u>Quantity</u>	<u>Item Description</u>	<u>Price</u>
Tabulation Hardware		
Model DS200 Precinct Scanner:		
38	Model DS200 WITHOUT Ballot Box (Includes Scanner, Carrying Case, Reverse Wound Paper Roll and 4GB Jump Drive)	\$201,400.00
32	Plastic Ballot Box Bottom with Steel Door	\$14,400.00
38	DS200 Wireless Modem-Verizon (Price does not include data transmission fees)	\$11,400.00
38	4GB Jump Drive (Additional)	\$3,990.00
Model DS850 High Speed Digital Image Scanner:		
1	Model DS850 (Includes Scanner, Steel Table/Cart, Start-up Kit, Dust Cover, Reports Printer, Audit Printer, Battery Backup, Two (2) USB Cables, and Three (3) 8GB Thumbdrives)	\$111,500.00
1	DS850 Annual License Fee	Included
1	Installation/Training Fee (1st Unit)	\$3,500.00
ExpressVote:		
38	ExpressVote Unit Including Soft-Sided Case, Detachable ADA Keypad, 4GB Flash Drive, and Headphones	\$133,000.00
38	4GB Jump Drive (Additional)	\$3,990.00
38	DS200 Paper Guide	Included
Software		
1	Electionware Software - PYO Standard (Base Package)	\$20,345.00
Election Services		
10	Implementation Services (Does not include Coding, Voice Files or Ballots)	\$15,750.00
X	Project Management	
X	Equipment Operations Training	
X	Poll Worker Train-the-Trainer	
X	Software Training	
X	Network Installation - On Site	\$6,900.00
2	First Election On-Site Support (One Event includes a person on-site the day before, day of, and day after election)	\$8,250.00
X	Tabulation Equipment Installation	\$8,360.00
X	1 Year Hardware and Software Warranty	Included
Shipping & Other		
X	Shipping and Handling	\$3,450.00
X	Standard ES&S voter education videos and artwork materials in digital format. (Customized voter education materials will be per quote)	Included
X	Customer Discount	(\$45,735.00)
	Trade-In Allowance. Equipment Being Traded-In by Customer Includes:	(\$7,500.00)
	53-AccuVote OS Scanner with Ballot Box	
	44-AccuVote TS Terminal	
Total Price With DS850 High-Speed Scanner		\$493,000.00



Flagler County, Florida

Purchase Proposal Quote-Without Performance Bond Requirement

Submitted by Election Systems & Software

Purchase Solution Includes:

<u>Quantity</u>	<u>Item Description</u>	<u>Price</u>
Lease/Purchase Financing Options:		Annual Pmt
	Annual Payment for a Three (3) Year Term	\$171,617.48
	Annual Payment for a Five (5) Year Term	\$111,392.33

Lease/Purchase Financing Notes:

1. ES&S is able to provide direct financing for the Total Purchase Price through its affiliate, Nationwide Capital.
2. First Payment due at contract execution and annually thereafter.
3. Payments do not include Annual Post-Warranty License and Maintenance and Support Fees which will be invoiced separately.

Annual Post-Warranty License and Maintenance and Support Fees (Fees are Based Upon a 1-Year Customer Commitment to Subscribe to the Following Services)		
Annual Post-Warranty Hardware Maintenance and Support Fees:		
38	HMA DS200 - Gold Coverage (Annual Maintenance)	\$7,030.00
1	HMA DS850 - Gold Coverage (Annual Maintenance)	\$3,995.00
38	HMA ExpressVote - Gold Coverage (Annual Maintenance)	\$4,560.00
Annual Post-Warranty Firmware License and Maintenance and Support Fees:		
38	Firmware License - DS200	\$3,040.00
1	Firmware License - DS850	\$1,575.00
38	Firmware License - ExpressVote	\$2,470.00
Annual Post-Warranty Software License and Maintenance and Support Fees:		
1	Electionware Software - PYO Standard (Base Package)	\$20,345.00
Total Annual Post-Warranty License and Maintenance and Support Fees		\$43,015.00

Footnotes:

1. Rates valid for 120 days and thereafter may change.
2. Any applicable (City & State) sales taxes have not been included in pricing and are the responsibility of the customer.
3. The quantity of service days reflects a reasonable estimate for implementation and selected ongoing election services. Quantities may change depending on specific Customer needs.
4. Customer is responsible for packaging the trade-in equipment for shipment. ES&S is responsible for coordination and cost associated with shipping such equipment to ES&S's designated location.