## Collection Comparison

## 2021 - 2022

|  | F/Y Collection Year Total 21/22 |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: | :---: |
| Type | Potential | Actual | Occ $\%$ |  | Sales | Pct |  | Bed Tax |
| Single Fam / B\&B | 167,836 | 83,863 | $49.97 \%$ | $\$ 19,859,493.59$ | $22.45 \%$ | $\$ 995,222.27$ |  |  |
| Town/Condo | 199,841 | 98,434 | $49.26 \%$ | $\$ 21,355,949.70$ | $23.73 \%$ | $\$ 1,051,936.86$ |  |  |
| Man / Coop / RV / |  |  |  |  |  |  |  |  |
| Campground | 154,319 | 90,351 | $58.55 \%$ | $\$ 6,594,738.72$ | $6.96 \%$ | $\$ 308,583.27$ |  |  |
| Duplex / Multi units | 15,058 | 5,623 | $37.34 \%$ | $\$ 1,058,461.62$ | $1.20 \%$ | $\$ 53,181.02$ |  |  |
| Hotel Chain / Hotel |  |  |  |  |  |  |  |  |
| Condos | 343,692 | 227,476 | $66.19 \%$ | $\$ 35,398,422.12$ | $40.04 \%$ | $\$ 1,774,665.92$ |  |  |
| Hotel / Motel | 69,242 | 15,981 | $23.08 \%$ | $\$ 2,813,855.73$ | $2.96 \%$ | $\$ 131,330.16$ |  |  |
| Misc | 53,308 | 15,262 | $28.63 \%$ | $\$ 2,220,554.89$ | $2.65 \%$ | $\$ 117,296.20$ |  |  |
| Total | $\mathbf{1 , 0 0 3 , 2 9 6}$ | $\mathbf{5 3 6 , 9 9 0}$ | $\mathbf{5 3 . 5 2 \%}$ | $\mathbf{\$ 8 9 , 3 0 1 , 4 7 6 . 3 7}$ | $\mathbf{1 0 0 . 0 0 \%}$ | $\mathbf{\$ 4 , 4 3 2 , 2 1 5 . 7 0}$ |  |  |

## 2022-2023

| F/Y Collection Year Total 22/23 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Potential | Actual | Occ \% | Sales | Pct | Bed Tax |
| 221,352 | 89,469 | 40.42\% | \$27,509,322.82 | 27.16\% | \$1,246,028.72 |
| 203,271 | 89,721 | 44.14\% | \$21,133,239.75 | 23.22\% | \$1,065,196.03 |
| 160,268 | 66,687 | 41.61\% | \$6,002,427.30 | 6.06\% | \$277,963.89 |
| 15,536 | 5,003 | 32.20\% | \$927,132.06 | 0.97\% | \$44,442.75 |
| 328,447 | 214,319 | 65.25\% | \$35,356,719.55 | 37.18\% | \$1,705,657.77 |
| 78,828 | 20,244 | 25.68\% | \$2,771,845.62 | 2.95\% | \$135,130.84 |
| 50,949 | 17,293 | 33.94\% | \$2,443,694.56 | 2.46\% | \$112,682.69 |
| 1,058,651 | 502,736 | 47.49\% | \$96,144,381.66 | 100.00\% | \$4,587,102.69 |


| Single Family | $25 \%$ increase |
| :--- | :--- |
| Hotel / Motel | $2.9 \%$ increase |
| Town / Condo | $1.26 \%$ increase |

