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COUNTY ADMINISTRATOR  
FLAGLER COUNTY, FLORIDA

### Flagler County Board of County Commissioners

### General Application for Volunteer Advisory Boards and Committees

Please Return to: Christie Mayer, CPS/CAP

1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110

fax: (386) 313-4101; phone (386) 313-4094 ♦ email: [cmayer@flaglercounty.org](mailto:cmayer@flaglercounty.org)

Name: ROBERT F. CAHILL Date: 10/5/2011

Mailing Address: 16 WHITCOCK LANE, PALM COAST, FL 32164

Physical Address: SAME

County of Residence: FLAGLER Voter ID: 075435

Home Phone: 386-445-8637 Cell Phone: 386-871-6804 Fax: —

Email: RCAHILLPAR@AOL.COM Years in Flagler: 8

Advisory Boards or Committees Applying For: FLAGLER COUNTY

ECONOMIC DEVELOPMENT ADVISORY COUNCIL - Manufacturing + Qt-large categories

Describe your training and / or experience that would make you a good fit for

this position: DIRECTOR, MFG - ROCKPORT CO. / REEBOK  
DIRECTOR, BUSINESS PLANNING - LEVER BROS. CO.

MANAGING GENERAL PARTNER, ADVANCED ENTERPRISE SOLUTIONS, LLC  
DIRECTOR, MFG LOGISTICS, ROCKPORT CO.

BS - ECON/ACCOUNTING, MS - LOGISTICS MGT

VOLUNTEER MGR, FLAGLER SMALL BUSINESS INCUBATOR  
FOR ADULT ED/FLAGLER TECH. INST.

MEMBER - ADULT ED./FTI ADVISORY BOARD

Education: B.Sc - Economics / ACCOUNTING / M.Sc. - LOGISTICS MGT.

Business (name & type): CURRENTLY RETIRED

Business Address: \_\_\_\_\_

Business Phone: \_\_\_\_\_ Position: \_\_\_\_\_

Professional Organizations: SOCIETY OF LOGISTICS ENGINEERS / COUNCIL OF SUPPLY CHAIN MANAGEMENT PROFESSIONALS

Have you ever served on a Flagler County appointed board or committee?

YES \_\_\_\_\_ NO  If so, please identify those on which you have served.

Advisory Board / Committee

Dates Served

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

References may be secured from the following individuals:

1. Name: SAUL CARO Phone: 386-446-9532
2. Name: FRANK NAVRAN Phone: 386-503-5926
3. Name: VIRGINIA GIARAMITA Phone: 386-446-7612 X1828

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.

  
\_\_\_\_\_  
Signature of Applicant

Additional information may be attached to this form.

# ROBERT F. CAHILL, C.P.L.

16 Whitcock Lane  
Palm Coast, FL 32164

Home Phone: (386) 445-8637 **Cell Phone: (386) 871-6804**e-Mail: [rcahillpar@aol.com](mailto:rcahillpar@aol.com)

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**SUPPLY CHAIN PROFESSIONAL** with extensive experience in all aspects of demand planning, forecasting, inventory management, distribution, warehousing, and production planning for domestic and international operations. Particular strengths in analyzing complex logistics problems to develop cost-effective solutions, presenting plans and proposals for improved operations to top management, and implementing same. Customer service oriented and computer literate with broad knowledge of current supply chain planning and management systems.

## EMPLOYMENT HIGHLIGHTS

VOLUNTEER, Palm Coast, FL

### **Guardian Ad Litem**

**2003 - 2008**

Represented interests of children removed from their parents for cause. Prepared, and presented in 7<sup>th</sup> District Court, recommendations for action in the best interest of the children.

### **Adult Education Advisory Board**

**2005 - Present**

Monitored operations of Flagler County Adult Education Program, made recommendations for changes and improvements. Developed and managed the creation and operation of the Flagler Small Business Incubator (FSBI). This included presenting the proposal to the county school board, developing the integral educational program, and recruiting the all volunteer instructor staff and advisory board.

### **Flagler Small Business Incubator**

Manage program development, secure volunteer advisors and instructors, oversee all aspects of the ongoing program.

ADVANCED ENTERPRISE SOLUTIONS, Allentown, PA

**2001 - 2003**

### **Partner, General Manager**

Manage, direct, and provide technical expertise to small consulting firm assisting customers in the optimization of their supply chain operations.

ORACLE CORPORATION, Waltham, MA

**2000 - 2001**

### **Senior Sales Consultant, Manufacturing / Supply Chain Applications**

Work closely with Account Managers to ensure customer understanding of Oracle product advantages and benefits. Identify key customer "Pain Points". Prepare and deliver relevant product demonstrations to illustrate how Oracle software would alleviate the "Pain".

REEBOK INTERNATIONAL LTD./ THE ROCKPORT COMPANY, MA

**1995 - 2000**

### **Y2K Project Director, Reebok**

Responsible for all aspects of preparation for the year 2000 for Reebok and its subsidiary companies. Includes internal systems remediation and external interaction with customers and suppliers. Report to CIO of this \$3.5 Billion company.

### **Director, Manufacturing Logistics, Rockport (Subsidiary of Reebok)**

Responsible for production planning and control for 35 third party manufacturing facilities in 9 countries in Europe, Americas, and Asia. Responsible for reorganizing supply chain organization and systems to improve customer service and the support of Sales and Marketing. Report to Senior Vice President, Global Manufacturing of this \$500 million subsidiary of Reebok.

LEVER BROTHERS COMPANY, New York, NY

**1986 -1995**

### **Director, Business Planning**

Joined as **Manager, Logistics Planning** in 1986, promoted to **Director, Business Planning** in 1990.

Responsible for customer service, inventory management, forecasting, and production planning; report to Senior Vice President, Commercial of this \$2 billion corporation. Developed and implemented Supply Chain programs and systems to support Lever's ECR/QR/VMI initiatives.

POLAROID CORPORATION, Needham, MA

1979 -1986

***Inventory Operations Manager***

Joined as ***Regional Operations Administrator - Southeast*** in 1979, promoted to ***Senior Planner, Central Inventory Operations*** in 1980, to ***International Operations Manager*** in 1982, then to ***Inventory Operations Manager*** in 1983.

Responsible for allocation and distribution of U.S. and non-U.S. produced finished goods (over \$700 million), raw materials, packaging materials and repair parts (over \$300 million) to 5 U.S. Distribution Centers and 25 Polaroid manufacturing and marketing subsidiaries in 23 countries.

UNITED STATES AIR FORCE, ***Captain***

1967 -1979

**REPRESENTATIVE ACCOMPLISHMENTS**

ORACLE

Selected as Sales Consultant of the Quarter - Q3/2001, Member of Sales team of the Quarter - Q4/2001, and Sales Team of the Year - 2001 for significant contributions to several of the largest sales in the East Region for FY2001. Wrote White Paper, published by Oracle, on a key feature of the Oracle Advanced Planning and Scheduling product.

REEBOK / ROCKPORT

Represented Reebok in multi-national apparel and footwear industry consortium to develop a new version of the SAP software package. This two-year effort resulted in a product currently being implemented by Reebok, Rockport, VF Corp, Sara Lee Corp, Adidas, and others in the industry.

Project Manager for the implementation of the Material Management and Production Planning modules of the redesigned SAP package within Reebok and its subsidiaries worldwide.

Developed and implemented policies, procedures and systems which resulted in production lead time reductions of over 25% for Rockport, improved availability of finished products, and improved coordination between Marketing, Merchandising, and Manufacturing in the design, forecasting, and production of new and current product lines.

LEVER

Provided Logistics leadership to senior management team responsible for re-engineering all Supply Chain related functions and processes into a streamlined Supply Chain organization. The new organization added 2% to 5% to the corporate bottom line and an approximately \$100 million increase in operational cash flow within three years.

Developed and implemented the Lever Vendor Managed Inventory (VMI) program, and supporting systems. Coordinated activities with senior Lever Sales and Distribution managers, and major customer logistics personnel to determine success criteria, internal capabilities and performance metrics.

Served as logistics representative on Lever's Key Account Team, a proactive, cross-functional group of senior managers (VP, Director level) which visited senior management at all major accounts to coordinate activities in support of Efficient Consumer Response (ECR) initiatives.

Initiated and led successful project to institute a fully integrated logistics system to support all aspects of inventory management, forecasting, production planning, and product deployment, as well as supporting direct interface with customer order processing and plant production scheduling and materials management systems. The system shortened planning system response time and increased customer

service while reducing total inventory required by over 15%.

Increased customer service and achieved over 25% reduction in requirements for finished goods inventory by improving accuracy of shipment forecasting process through improved coordination with Sales and Marketing Divisions.

### POLAROID

Designed, "sold", developed and implemented an inventory information system for 25 subsidiaries in 23 countries that significantly improved the planning and control of finished goods at all locations.

### **AFFILIATIONS**

**Council of Supply Chain Management Professionals (CSCMP)**, Member since 1980

Member of International Executive Board 1993-1995; President, New York City Roundtable 1989-1991; Program Chairman, NYC 1988-1989; Treasurer, New England Roundtable 1984-1986

**Society of Logistics Engineers (SOLE)**, Member since 1972

Certified Professional Logistician (CPL) 1980

National Vice President - Finance 1986-1988; Technical Director 1988-1989;

Vice Chairman, Greater Boston Chapter 1983-1984.

**Center for Logistics and Transportation, City University of New York**

### EDUCATION

**Oracle Application Training**, Inventory, Engineering / BOM, Purchasing, Advanced Planning and Scheduling, Demand Planning, Warehouse Management System, Risk Optimization.

**Oracle Sales Training**, DEMO Techniques, SPIN Selling

**Management Development Program**, Boston University, Boston, MA.

**M.Sc. Logistics Management** (w/Distinction), Air Force Institute of Technology, Graduate School of Systems and Logistics, Dayton, OH.

**B.Sc. Economics/Accounting**, Holy Cross College, Worcester, MA.