



**Flagler County Board of County Commissioners**  
**General Application for Volunteer Advisory Boards and Committees**

Please Return to: Christie Mayer, CPS/CAP  
1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110  
fax: (386) 313-4101; phone (386) 313-4094 ♦ email: [cmayer@flaglercounty.org](mailto:cmayer@flaglercounty.org)

**Name:** Mike Gill **Date:** October 11, 2011

**Mailing Address:** 19 La Costa Pl, Palm Coast, FL 32137

**Physical Address:** Same

**County of Residence:** Flagler **Voter ID:** 118412960

**Home Phone:** 386 597 6546 **Cell Phone:** 913 219 7879 **Fax:** 216 535 6279

**Email:** [m.michael.gill@accenture.com](mailto:m.michael.gill@accenture.com) **Years in Flagler:** Two

**Advisory Boards or Committees Applying For:** Economic Opportunity Council —

*Hi-Tech + At-Large category*

**Describe your training and / or experience that would make you a good fit for**

**this position:** Prior to moving to Flagler County, I served 13 years on the City Council of Leawood, Kansas. During my tenure, Leawood engaged in highly successful economic development, substantially grew its population, diversified its tax base, achieved Moody's AAA rating, and enjoyed well-below-average unemployment. Two examples of economic development. The first is a mixed use development, Park Place. The Mayor, Administrator and Council worked closely with the developer and its financial backers to plan, finance and build it.

It included structured parking financed by tax-incentivized bonds. To date, it has produced more than 1,000 new well-paying jobs for Leawood. The second example is Macy's. When Leawood's largest mall, Town Center Plaza, lost its anchor tenant, Jacobsen's, to bankruptcy, I traveled to Cincinnati on behalf of Leawood to help secure Macy's as a successor tenant. Today it is one of Macy's most successful stores and the mall maintains high occupancy and generates significant sales tax revenues for Leawood.

Professionally, I work for one of the largest and most respected technology companies in the world—Accenture. I am a Senior Executive and serve as its Global Complex Contract Lead. In that role I help structure and negotiate some of Accenture's most significant technology-based contracts.

I am new to the area and do not pretend to have any answers. I do, however, have a genuine desire to help. I think Flagler County has significant upside.

Some of my views on economic development are:

- Be proactive. Don't wait for business to come to you. Leverage contacts that Flagler County residents have. There are a number of retired executives in the County who could still pick up the phone and make an introduction at the right level. Target businesses who receive significant revenues from the State.
- Diversify. Look for good-paying, middle management jobs—for example, the branch office of a large company. Also, look for start-up, high-trajectory businesses.
- Identify strengths and weaknesses—and develop a strategic plan to address them. For example, if the local work force needs up-skilling,

develop a training program. Or, if a start up business needs incubator support, develop a plan to get it.

- Partner—especially with the State. Also, the cities, local businesses and financial institutions, and (very important) the schools and colleges. And don't forget the Federal Government and not-for-profits.
- Compete. Put together structured financial packages including tax incentives.

**Education:** University of Missouri—BSBA (Accounting) 1973, JD 1976

**Business (name & type):** Accenture LLP. Technology, Consulting, Outsourcing. 236,000 employees worldwide.

**Business Address:** 7500 College Blvd, Suite 1400, Overland Park, KS 66210

**Business Phone:** 913 319 1380 **Position:** Senior Executive. Global Complex Contract Lead.

**Professional Organizations:** \_\_\_\_\_

**Have you ever served on a Flagler County appointed board or committee?**

YES \_\_\_\_\_ NO  If so, please identify those on which you have served.

**Advisory Board / Committee**

**Dates Served**

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**References may be secured from the following individuals:**

1. **Name:** Leewood Mayor, Peggy Dunn **Phone:** 913 339 6700, ext 101
2. **Name:** Leewood City Administrator, Scott Lambers **Phone:** 913 339 6700,  
ext 102
3. **Name:** Bill Martin, retired Flagler County resident **Phone:** 386 447  
9189

*If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.*



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Signature of Applicant

*Additional information may be attached to this form.*