

Patrick Marsh

5590 47th Avenue NW, Rochester, MN 55901

608-212-2707 patmar0620@gmail.com

PROFESSIONAL SUMMARY

To utilize my public sector and local government experience, including local government management and economic development expertise, to provide exceptional community leadership, in an effort to increase quality of life for residents, business, and visitors to the community.

EXPERTISE

- 30 years of public sector experience
- 18 years as a local government manager/administrator
- 18 years of budgeting and financial planning leadership
- 11 years as lead economic development director
- 15 years of planning/zoning experience
- 11 years as primary human resources manager
- 3.5 years in the role of finance director

EDUCATION

ICMA Credentialed Manager

Northern Illinois University - DeKalb, IL | Master's Degree

Public Administration, 06/2005

Augustana College - Rock Island, IL | Bachelor of Arts

Business/Public Administration & Political Science, 11/1988

WORK HISTORY

CONSULTANT | 01/2021 to Current

CWlowa, LLC - Rock Island, IL

- Facilitated property acquisition for all company expansion initiatives
- Implemented long-term growth initiatives by developing sustainable and profitable strategies.
- Responsible for all grant writing and administration
- Coordinated development efforts with CEO

CITY ADMINISTRATOR | 09/2015 to 01/2021

City Of Fitchburg - Fitchburg, WI

- Chief appointed official for the City of Fitchburg
- Managed 275 employees, including 18 department heads
- Primary Contact for business recruiting, retention, expansion, and development
- Lead staff person annual budget preparation and implementation.
- Liaison between local organizations and the city.
- Responsible for the implementation of policy initiatives of the common council

CITY ADMINISTRATOR AND ECONOMIC DEVELOPMENT DIRECTOR | 11/2007 to 09/2015

City Of Monona - Monona, WI

- Chief Appointed Official for the City of Monona
- Managed 98 FTE and 12 department heads
- Primary contact for elected officials (Mayor and six Common Council members).
- Primary contact for business recruiting, retention, expansion, and development
- Facilitated all strategic planning initiatives
- Lead staff for annual budget preparation and management
- Served in the role of Deputy Clerk to assist with local elections along with other statutory responsibilities

VILLAGE ADMINISTRATOR & ECONOMIC DEVELOPMENT DIRECTOR | 06/2003 to 11/2007

Village of Coal Valley - Coal Valley, Illinois

- Chief appointed official for the Village
- Served in the role of finance director, human resources director, planning/zoning director, and economic development director
- Managed 25 FTE, 4 department heads, and a \$6 million budget
- Primary contact for elected officials (Village President and six Trustees)
- Primary contact for all planning and economic development activities.
- Responsible for the annual budget and implementation

ASSISTANT CITY MANAGER | 11/2003 to 06/2004

City of Eldridge - Eldridge, Iowa

- Assisted the city manager with day-to-day operation of the city
- Assisted the city manager with budget preparation and management
- Lead staff for all economic development, planning and zoning initiatives
- Primary contact for all nuisance complaints
- Liaison between elected officials and city staff

DIRECTOR OF OPERATIONS | 09/2000 to 11/2003

IPower Distribution Group - Rock Island, IL

- Lead staff member for a multi-disciplinary, twelve-member business conglomerations focused on providing one-stop opportunities for industrial market replacement and operation (MRO)

- Oversight of day-to-day production activities in accordance with business objectives.
- Lead staff liaison between members companies and industrial clients (Case IH, John Deere, and Honeywell)
- Reported to a twelve-member Board of Directors
- Managed twenty employees

SENIOR PLANNER | 02/1989 to 07/2000

State Regional Commission - Rock Island, Illinois

- Lead staff for all transit and park/recreational initiatives in a two-state, five-county, and forty-four local governments in western Illinois and eastern Iowa
- Assisted local governments with grant writing and administration
- Lead staff with land and right-of-way acquisition for regional trails and park developments
- Coordinated comprehensive planning and park and recreation master plan initiatives with local governments
- Lead staff in the coordination of multi-use trail development with state-wide network of regional trail systems in northern Illinois
- Assisted local governments with affordable housing and community development block grants (CBDG's)

INTERN | 09/1987 to 03/1988

Duane Olivier Associates & City of Moline - Moline, IL


- Assisted local governments with planning documents and asset management inventory systems.
- Assisted business consultant with various planning and economic development projects for local governments.
- Reviewed local government ordinances for compliance.
- Attended city council and village board meetings to experience governing operations of local government.


VOLUNTEER & SERVICE ACTIVITIES

- Board of Directors - Illinois City/County Managers Association (ILCMA) 2005 - 2007
- Board of Directors - Wisconsin City/County Manager Association (WCMA) 2008 - 2012
- Board of Directors - Cities and Villages Mutual Insurance Company (CVMIC) 2014 - 2015
- Volunteer Youth Coach - City of Monona Parks and Recreation (Baseball, Wrestling, Flag Football, & Soccer)
- Active Church Member
- Active in Social Organizations (Rotary, Optimist Club, Kiwanis)
- Member of the Monona and Fitchburg, Wisconsin Chambers of Commerce

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ICMA- Credentialed Manager

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September 18, 2021

City of Palm Coast
Human Resources Department
160 Lake Avenue
Palm Coast, FL 32164

To whom it may concern,

I was excited to see your listing for the City Manager position on the ICMA website. As a dynamic City Manager/Administrator with over thirty years of professional experience in the public sector, including eighteen in local government management, I am confident that I would be a valuable asset to your community.

Your job listing mentions a need for someone with a broad range of knowledge of local government and city management, which are areas that I have extensive experience in. I was most recently employed at the City of Fitchburg, Wisconsin, where I honed my skills in local government management. While employed there, I successfully managed a balanced budget while playing an active role in growing the equalized value of the community through various economic development initiatives. The City of Fitchburg is the one of the fastest growing communities in Wisconsin and is also the most diverse.

I am confident that my proven track record of excellent work ethic, unparalleled attention to detail, and knack for team building will allow me to contribute to the team's success in the City of Palm Coast.

I look forward to discussing the City Manager position and my qualifications with you in more detail. I am available to talk at your earliest convenience.

Thank you for your time and consideration.

Sincerely,

Patrick S. Marsh

Name	Title	Address
Craig Wagner	Business Owner	2929 5th Ave. Rock Island, IL 61201
William Cole	City Attorney	4300 Hilltop Circle, Middleton, WI 53562
Daniel Bahr	Exec. Director	22 East Mifflin Street, Suite 900, Madison, WI 53703
Robb Kahl	Exec. Director	4702 Bittmore Lane, Madison, WI 53718
Chris Armstrong	Developer	120 East Lakeside, Madison, WI 53715
Jason Gonzalez	Attorney	354 West Main Street, Madison, WI 53703
Scott Kelly	Business Owner	120 East Lakeside, Madison, WI 53715
Daniel Owen	Pastor	5935 Astor Drive, Fitchburg, WI 53719
Leah Kimmell	HR Director	5211 Schluter Road, Monona, WI 53716
Jacob Anderson	Parks Director	5211 Schluter Road, Monona, WI 53716

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