

RESUME

Earl R. Joy, CEcD
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An experienced economic and community development executive with a positive history of job creation, grant development, and organizational management in three states with over 15 years of experience with Texas A/B Sales and Use Tax Economic Development Corporations (EDCs). With extensive strategic planning experience.

Relevant Experience

Organizational Management-Served as the Executive Director/Director of the Dayton, TX Community Development Corporation; the City Development Corporation of El Campo, TX; the Business Development Corporation of Vernon, TX; the Joint Industrial Development Authority of Wythe County, VA; the Harrison County, OH Economic Development Council; and the Guernsey County, OH Department of Economic Development. Responsible for budget development and implementation, accounting, and work program development and implementation.

Strategic Planning-Developed and coordinated economic development strategic plans for Dayton, TX; El Campo, TX; Vernon, TX; and Wythe County, VA. Assisted the University of Texas-Arlington with the development of economic development strategic plans for Red Oak, TX; Jacksboro, TX; and Quanah, TX.

Revolving Loan Program Management-Developed and managed successful revolving loan programs in Dayton, TX; El Campo, TX; and Vernon, TX, resulting in the creation of over 100 jobs.

Marketing-Marketed the communities of Dayton, TX; El Campo, TX; Vernon, TX; Wythe County, VA; Harrison County, OH; and Guernsey County, OH for economic development resulting in the creation of over 2,500 jobs. Also marketed the World Economic Development Alliance to economic development organizations.

Job Development-Assisted in the development of over 3,500 jobs over 25 years in Dayton, TX; El Campo, TX; Vernon, TX; Wythe County, VA; Harrison County, OH; and Guernsey County, OH working with companies such as Global Tubing, Hammer & Steel, Sutherland's, Cardell Cabinetry, Walgreen's, Wal-Mart, the Texas Youth Commission, Wright Brand Foods, Klockner Pentaplast, J.J. Haines, ITCO Tire, Cross Creek Apparel, Cardinal Manufacturing, Colgate-Palmolive, KCS Railroad, and many others.

Grant Development-Obtained and managed over \$10,000,000.00 in grant funds from sources such as the Texas Capital Fund, the United States Department of Agriculture, and the Community Development Block Grant program.

Authored-“Make the Future Happen: A Model for Strategic Planning”, ED Review, Fall 1999. “Existing Industry Program-The Backbone of Economic Development”, ED Review, Summer 1996. “Enterprise Zone Establishment and Operational Issues” ED Review, Spring 1993. Newsletters in Wythe County, VA; Vernon, TX; El Campo, TX; and Dayton, TX.

Education

Kent State University-Bachelor of Arts; Master of Arts

Continuing Education/Certifications

University of Oklahoma- Graduate, Advanced Symposia

International Economic Development Council-Certified Economic Developer.

Texas Economic Development Council-4A/4B Sales and Use Tax Training.

Ohio State University-Basic Economic Development Course.

Certified Retention and Expansion Coordinator and Consultant.

Economic Development Correspondence Course.

Management Training.

Grantsmanship Center-Grant Writing Training.

Professional Affiliations

International Economic Development Council.

Texas Economic Development Council-former Board Member.

Gulf Coast Economic Development District-former Board Member.

Gulf Coast Area Local Development Corporation-former Board Member.

Liberty County Economic Development Alliance-Founder and former Board Member.

Association of Rural Communities in Texas-Rural Economic Development Committee.

References

Furnished upon request.