

# Gregory Hansen

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## Professional Profile

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Experienced manager with strong leadership and relationship-building skills. Strong fiscal management skills.

Meticulous leader, excellent at juggling multiple tasks and working under pressure. Excellent client and project management skills. Action-oriented with strong ability to communicate effectively with technology, executive, and business audiences.

## Qualifications

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- Demonstrated ability to interact effectively with senior management
- Broad research and consulting background
- Outstanding interpersonal skills
- Strong verbal communication
- Excellent fiscal management abilities
- Proven leadership abilities

## Relevant Experience

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Managed large budgets achieving measured successful results  
Oversaw multimillion dollar budgets for the Department of the Navy  
Successfully interacted with multiple organizations in order to achieve common goals

## Experience

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### Head, Appropriations Committee Liaison Office of the Navy Comptroller

August 1984 to August 1987

#### U. S. Navy – Washington, DC

Represented the Secretary of the Navy and the Chief of Naval Operations in all matters dealing with the House and Senate Defense Subcommittees of the Appropriations Committees.

### Commanding Officer, USS McClusky (FFG-41)

February 1988 to April 1990

#### U. S. Navy – San Diego, CA

Achieved measurable success through effective leadership and management.  
Responsible for all financial and operational aspects.

**Special Assistant for Legislative Affairs  
Office of the Chief of Naval Personnel**

June 1990 to January 1992

**U. S. Navy – Washington, DC**

Represented the Chief of Naval Personnel in all personal related matters with the House and Senate Personnel Subcommittees of the Armed Services Committees.

**Commanding Officer, USS Antietam (CG-54)**

April 1992 to February 1994

**U. S. Navy – Long Beach, CA**

Supervised daily operations of a crew of 425 professionals.  
Responsible for all financial and operational aspects of this organization.

**Account Manager**

April 1996 to December 2007

**The PMA Group – Arlington, VA**

Managed 13 client accounts  
Achieved remarkable success for all clients in the areas of Government Relations, Business Development, and Congressional Liaison

**Director Legislative Affairs**

March 2008 to April 2011

**Advanced Acoustic Concepts – Hauppauge, NY**

Developed and executed all aspects of Congressional Liaison for this 250 man high tech company.

**Education**

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**United States Naval Academy 1969**

Annapolis, MD, US

BS Naval Science

**Naval Postgraduate School 1980**

Monterey, CA, US

MS Financial Management