



## FLAGLER BEACH CITY COMMISSION

<b>Meeting Date:</b>	January 25, 2024
<b>Item No.</b>	10 (General Business; Proposed Resolution No. 2024-02)
<b>Issue:</b>	New Year's Eve Fireworks- Three-Year Proposal (My Three Sons Fireworks Co.)
<b>Preparer:</b>	Dale L. Martin, City Manager

**Background:** The City hosted a New Year's Eve event on December 31, 2023, that included a "Surfboard Drop" and a fireworks display. The event was enthusiastically received by the community. City staff wishes to begin preparation for future similar New Year's Eve events.

My Three Sons Fireworks Company prepared and presented the fireworks display on New Year's Eve and has submitted a three-year proposal for New Year's Eve fireworks (2024, 2025, and 2026).

**Budgetary Impact:** The cost for this year's fireworks was approximately \$33,000. The three-year proposal totals \$94,338: \$29,925 (2024), \$31,421 (2025), and \$32,992 (2026). A schedule of payments is included in the attached proposal: in summary, payment for each year's display paid in two installments due on September 1 and December 1 for the December 31 display. If approved, appropriations for the fireworks displays will be included in the appropriate annual budget.

**Project Management/Coordination (if appropriate):** D. Martin, City Manager

**Requested Action:** The City Commission should consider the three-year fireworks proposal presented by My Three Sons Fireworks Company.

*Attachments:*

- Correspondence, J. Hite to D. Martin (Jan 3, 2024)
- Proposal, My Three Sons Fireworks Company
- Proposed Resolution No. 2024-02

## Dale Martin

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**From:** Joshua Hite <josh@3sonspyro.com>  
**Sent:** Wednesday, January 3, 2024 11:43 PM  
**To:** Dale Martin  
**Cc:** Kevin Anderson  
**Subject:** Proposal for Three-Year Fireworks Display Agreement  
**Attachments:** CFB - 3 Year FWP.pdf  
  
**Importance:** High

You don't often get email from josh@3sonspyro.com. [Learn why this is important](#)

**ATTN: Dale Martin**  
**City of Flagler Beach**  
**City Manager**  
**Re: New Years Eve Three Year Fireworks Display Proposal**

Good evening Dale,

I hope this message finds you well. I wanted to express my gratitude for the opportunity to showcase My Three Sons Fireworks at the recent New Year's Eve celebration in Flagler Beach. It was a pleasure to learn that the display was enthusiastically received by everyone in the city.

I've attached the proposal outlining the costs for a similar fireworks display over the course of three years. While the initial proposal does not include specific letters in the display, we are open to incorporating them at an additional cost. Alternatively, we can allocate that cost towards enhancing the finale for a more impactful experience. I am more than willing to revise the numbers to accommodate your preferences.

Additionally, I wanted to kindly bring to your attention that we have not yet received the 2<sup>nd</sup> check owed to us from the recent display. It would be greatly appreciated if you could look into this matter.



For the 2024 pricing, we took into consideration the assumption that our prior show was offered at a discounted rate, reflecting our commitment to a three-year agreement. To accommodate rising production and labor costs, the subsequent years (2025 and 2026) reflect a 5% increase annually.

I am eager to hear your thoughts and discuss any adjustments or additional details you might need. My team and I are excited about the prospect of collaborating with you and the City for the next several years, continuing to bring spectacular displays to Flagler Beach.

Looking forward to your response and the possibility of a prolonged partnership.

Warm regards,

Josh Hite  
Director

 561.210.5176  
 561.210.5176

✉ [josh@3sonspyro.com](mailto:josh@3sonspyro.com)  
🌐 [www.3sonspyro.com](http://www.3sonspyro.com)



**RESOLUTION 2024-02**

**A RESOLUTION BY THE CITY OF FLAGLER BEACH, FLORIDA,  
APPROVING A THREE-YEAR PROPOSAL FROM MY THREE SONS  
FIREWORKS COMPANY LLC, FOR NEW YEAR'S EVE  
FIREWORKS; PROVIDING FOR CONFLICT AND AN EFFECTIVE DATE.**

WHEREAS, the City of Flagler Beach hosted an inaugural New Year's Eve event on December 31, 2023, which included a "Surfboard Drop" and a fireworks display; and,

WHEREAS, by many accounts, the event was well-received by community officials, residents, and visitors, with many indicating a desire to continue the event as a new annual community tradition; and,

WHEREAS, the fireworks display was professionally prepared and safely presented by My Three Sons Fireworks LLC, (Boynton Beach, Florida); and,

WHEREAS, My Three Sons Fireworks LLC, has submitted a three-year proposal ("Proposal") for annual fireworks on December 31, 2024 (2025, 2026);

**NOW THEREFORE BE IT RESOLVED BY THE CITY COMMISSION OF THE CITY OF FLAGLER BEACH, AS FOLLOWS:**

SECTION 1. The City Commission accepts the Proposal (Exhibit A) offered by My Three Sons Fireworks LLC to prepare and present fireworks on December 31, 2024 (2025, 2026).

SECTION 2. The City Commission authorizes the City Manager to sign documents directly associated with the Proposal, including, but not limited to, safety, procurement, and permitting.

SECTION 3. All resolutions or parts of resolutions in conflict herewith be and the same are hereby repealed.

SECTION 4. This Resolution shall become effective immediately upon passage as provided by law.

PASSED AND ADOPTED THIS \_\_\_\_\_ DAY OF JANUARY, 2024.

CITY OF FLAGLER BEACH, FLORIDA  
CITY COMMISSION

ATTEST:

\_\_\_\_\_  
Suzie Johnston, Mayor

\_\_\_\_\_  
Penny Overstreet, City Clerk

Attachment:  
Exhibit A- Proposal, My Three Sons Fireworks

# City of Flagler Beach

## Three Year Fireworks Display Proposal

Prepared for:  
Dale Martin City of Flagler Beach

Exhibit A  
Resolution  
2024-02



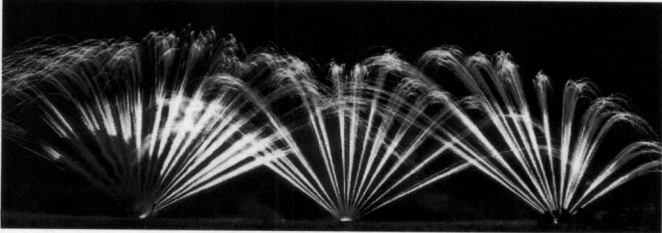
## About Us

My Three Sons Fireworks Company LLC is a premier fireworks display and special effects company catering towards private and public events all over the state of Florida. You may have guessed it! The owner of My Three Sons Fireworks Company, Josh Hite, does have three sons! Family is the most important thing in the world to Josh and his sons love his fireworks displays so much that he named the company after them. All of our technicians are proud members of the Florida Pyrotechnics Arts Guild and Pyrotechnics Guild International (PGI). All shows are fired electronically with safety as the number one concern. My Three Sons Fireworks Company does shows for clients because when we look at the sheer awe and enjoyment, the smiles, laughs and cries of the clients when watching our displays, it is one of the most satisfying feelings in the world.

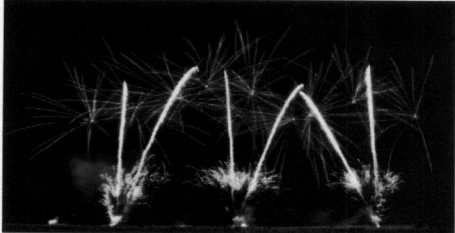
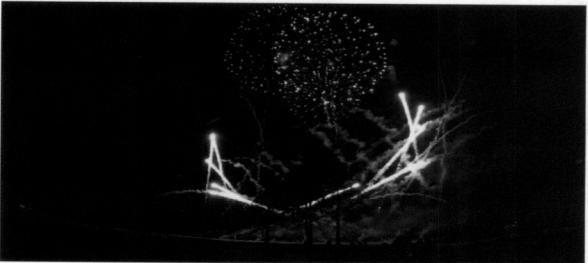
# City of Flagler Beach's Event

We are very familiar with and have successfully assisted numerous clients in your industry providing jaw dropping displays. However you envision your event to be, we can make it happen.

## Wedding Client Longboat Key, FL



## Florida Fall Fireworks Festival and Four Season's Fireworks





## Our Clients

We know how important your next event is and we want to take all of the stress out planning and organizing it for you while making sure it is a great success.



SILHOUETTE GROUP

### Silhouette Group

Award winning global event production and design agency. Fireworks displays for celebrities

December 2022

### Alexis B

Wedding Client

2022

"Wanted to thank you SO very much for a phenomenal fireworks show! You were the hit of the evening! Everyone raved about how amazing the show was. You were an absolute pleasure to work with, and we can't thank you enough!"



LEUKEMIA &  
LYMPHOMA  
SOCIETY®

### Carey S

Leukemia & Lymphomas Society, Light  
The Night

November 2022

"My Three Sons Fireworks Company LLC is my fireworks company forever and ever!"



### Tampa Bay Rowdies - Professional Soccer Team

Fireworks and Special Effects

2023 Season

## Shell and Cake Sizes and Effects

### Client Location

#### Cakes

- Cake bore size will range from 0.8" - 3.0"
- Effects included include peonies, chrysanthemums, waterfalls, brocades, crackle, willows, and nishiki kamuros. Colors included are red, green, blue, yellow, gold and white.

#### Shells

- Shell size will be up to 5"
- Effects included include peonies, chrysanthemums, waterfalls, brocades, crackle, willows, and bowties. Colors included are red, green, blue, yellow, gold and white.

#### Comets, Modular Slice Cakes, and Mines

- Shell size will be between 1.0"- 2.0". Colors included are red, green, blue, yellow, gold and white. The colors may vary by show according to the choreography

## References

1. **Leukemia and Lymphoma Society.** Carey Stadler, 914-821-8954, carey.stadler@lls.org. *Public fireworks display for Light The Night event*
2. **Swanky Soiree Events.** Christina Harris, 941-893-7860, swankysoireeflorida@gmail.com. *Wedding fireworks displays*
3. **Sumter County.** Jenny Yoder, 352-748-6655, jenny@tdpools.com. *Public fireworks display for the 4th of July*
4. **Village of Palm Springs.** Garrett Pearson, 561-584-8200, gpearson@vpsfl.org. *Public fireworks display for the 4th of July*
5. **Tampa Bay Rowdies.** Jeff Parkinson, 727-808-5931, jparkinson@rowdiessoccer.com. *Fireworks and special effects for professional soccer team.*

## Examples of Past Work

Show design using our scripting software: <https://youtu.be/kSrIaon1ciY>

Highlight video from prior show in Sumter County: <https://youtu.be/W7exA4KEr5g>

Pyromusical for Four Seasons Fireworks in Clermont, FL: <https://vimeo.com/manage/videos/829424093>

## Pricing

<b>An Exciting 12 Minute Show</b>	<b>Price</b>	<b>QTY</b>	<b>Subtotal</b>
Fireworks Display - 12/31/2024	\$29,925.00	1	\$29,925.00
Fireworks Display - 12/31/2025	\$31,421.00	1	\$31,421.00
Fireworks Display - 12/31/2026	\$32,992.00	1	\$32,992.00
			<b>\$94,338.00</b>

This includes a 12 minute show with a clearly defined grand finale within the show. Please see Schedule A for the details of Our responsibilities.

## **Schedule A: My Three Sons Fireworks Company LLC's Duties**

### **Pre-Event planning**

My Three Sons Fireworks Company LLC will plan event according to City of Flagler Beach's specifications. We will secure the permit required in order to execute the show on the date of the event.

### **Physical set up of Event site**

My Three Sons Fireworks Company LLC will set up the Event bringing all product, racks, firing system and protective equipment.

### **Coordination**

My Three Sons Fireworks Company LLC will work with the authority holding jurisdiction (AHJ), police and fire department. We will prepare the shoot site for the fire inspection and communicate as necessary the to AHJ, police and fire department.

### **Execution**

My Three Sons Fireworks Company LLC electronically fire the display for the City of Flagler Beach's Events. The show will be fired in accordance to NFPA 1123 standards. The show will be shot at the prior mentioned show length continuously with no extended delays of "black sky".

### **Cleanup**

My Three Sons Fireworks Company LLC will clean the shoot sites to return them to condition that they were in prior to our arrival. This includes removal of major debris, sweeping and removal of any possible unexploded shells. If needed, we will coordinate with our Hazmat 24 hour response team to ensure proper hazardous material removal.

### **Licenses and Insurance**

My Three Sons Fireworks Company LLC will provide certificates of insurance to the required parties. We will provide required parties the permit for the shows, our valid BATFE license and shooter certifications two weeks prior to the display.

# Schedule B: Payment

Total amount: **\$94,338.00**

## Schedule of Payments

- 09/01/2024 - \$14,962.50
- 12/01/2024 - \$14,962.50
- 09/01/2025 - \$15,710.50
- 12/01/2025 - \$15,710.50
- 09/01/2026 - \$16,496.00
- 12/01/2026 - \$16,496.00