REGULAR MEETING OF THE FLAGLER BEACH CITY COMMISSION THURSDAY, JULY 09, 2015 AT 5:30 P.M. AND TO BE CONTINUED UNTIL ITEMS ARE COMPLETE. CITY HALL, 105 S. SECOND STREET, FLAGLER BEACH, FL

AGENDA

- 1. Call the meeting to order.
- 2. Pledge of Allegiance followed by a moment of silence to honor our Veterans, Members of the Armed Forces and First Responders.
- 3. Proclamations and Awards.
 - a. Certificate of Recognition to the Florida Hospital Foundation for providing our Lifeguard Medical Supplies for the 2015 season.
- 4. Deletions and Changes to the Agenda.
- 5. Comments regarding items not on the agenda. Citizens are encouraged to speak. However, comments should be limited to three minutes.

GENERAL BUSINESS

- 6. Consider offer to purchase Parcel No. 12-12-31-4500-00020-0080 for apprised price and reduce utility easement to 10 feet Joe Kovach and Jeanne Mommaerts.
- 7. Receive and update report from the Chairman of the Alternative Use Committee and provide direction regarding: 1.) negotiating purchase of the 2.94 parcel; and 2.) further information to be provided by interested entities as requested in public private notice Michael Flank, Chairman.
- 8. Consider appointments to the Personnel Advisory Review Board City Clerk.

COMMISSION COMMENTS

Commission comments, including reports from meetings attended.

PUBLIC HEARINGS

10. Ordinance 2015-06 - an ordinance of the City Commission of the City of Flagler Beach, Florida, authorizing the borrowing of money in an amount not to exceed two million four hundred thousand dollars for the purpose of refunding its Stormwater Revenue Note, Series 2009 and refunding the City of Flagler Beach Community Redevelopment Agency Community Redevelopment Revenue Note, Series 2009 and providing an effective date – second reading.

- 11. Resolution 2015-20 a resolution of the City Commission of the City of Flagler Beach, Florida, authorizing a loan in an aggregate principal amount of not to exceed \$2,400,000 for the purpose of refunding its Stormwater Revenue Note, Series 2009 and refunding the City of Flagler Beach Community Redevelopment Agency Community Redevelopment Revenue Note, Series 2009; authorizing the execution and delivery of a loan agreement; authorizing the execution and delivery of a note to evidence the City's obligation under the loan agreement, such note to be a limited obligation of the City, payable from non-ad valorem revenues budgeted and appropriated as provided herein; providing for the rights and security of the owner of the note; designating the note as a bank qualified tax-exempt obligation within the meaning of the Internal Revenue Code; making certain other covenants and agreements in connection therewith; and providing for an effective date.
- 12. Ordinance 2015-07, an ordinance of the City of Flagler Beach, Florida relating to farmer's markets; providing a definition for farmer's markets and providing that farmer's markets are a special exception use in the general commercial, tourist commercial and highway commercial zoning districts; providing regulations related to farmers' markets; providing for codification; providing for conflicts and establishing an effective date first reading continued from the June 25, 2015 meeting.

STAFF REPORTS

- 13. Staff Reports.
- 14. Adjournment.

RECORD REQUIRED TO APPEAL: In accordance with Florida Statute 286.0105 if you should decide to appeal any decision the Commission makes about any matter at this meeting, you will need a record of the proceedings. You are responsible for providing this record. You may hire a court reporter to make a verbatim transcript, or you may buy a CD of the meeting for \$3.00 at the City Clerk's office. Copies of CDs are only made upon request. The City is not responsible for any mechanical failure of the recording equipment. In accordance with the Americans with Disabilities Act, persons needing assistance to participate in any of these proceedings should contact the City Clerk at (386) 517-2000 ext 233 at least 72 hours prior to the meeting. The City Commission reserves the right to request that all written material be on file with the City Clerk when the agenda item is submitted.

#6

City of Flagler Beach

Agenda Application

INDIVIDUAL'S NAME: Joseph Kovach and Jeanne Mommaerts
BUSINESS NAME:
STREET ADDRESS: 600 N. Central Ave (If within City of Flagler Beach)
MAILING ADDRESS: Flagler Beach, FL 32136 (Please provide City & Zip Code)
PHONE NUMBER: 330-317-6641
SUBJECT MATTER TO BE DISCUSSED WITH THE COMMISSION: (This is the wording you would like on the agenda)
Offer to gurchase Parcel No. 12-12-31-4500-00020-8080
Fast 20' of Lot 8, Black 2 Moody SbSivision, N 6THSt.
BACKGROUND INFORMATION REGARDING THE SUBJECT:
We own the west 30' of Lof8.
After the May 28, 2015 Commissioner's meeting,
the City Commission requested a professional appraisa
of this property,
(OVED)

City of Flagler Beach Agenda Application Continued

REQUESTED ACTION SOUGHT FROM THE COMMISSION:

We are asking the city to sell us the east 20' of Lots
for the appraised amount (\$18,000) and to
change the easement to the more standard wilth of 10
ATTACHMENTS: Survey and Appraisa (Regort:
by Looksey + Associates, Inc.

Please note the City Commission's Rules of Procedures require all supporting documents to be provided at the time the agenda application is submitted. Please refrain from handing out material at the Commission Meetings.

The maximum time allowed for each request is 10 minutes.

SIGNATURE OF APPLICANT

DATE

City of Flagler Beach Agenda Application Continued

REQUESTED ACTION SOUGHT FROM THE COMMISSION:

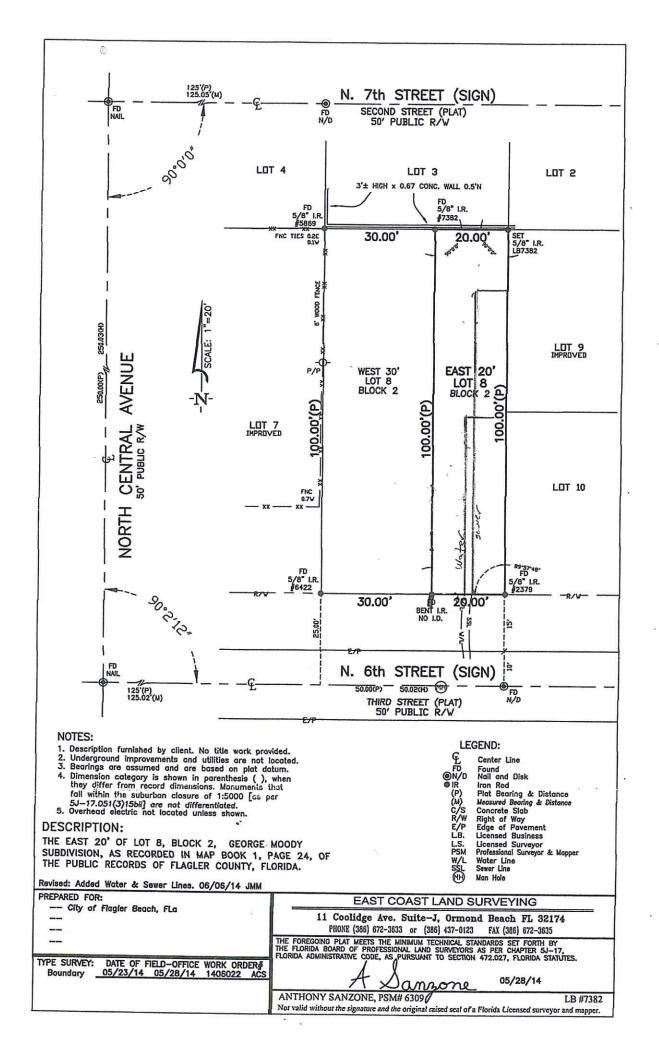
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The maximum time allowed for each request is 10 minutes.

SIGNATURE OF APPLICANT

DATE



APPRAISAL REPORT

Of 20' Easement Parcel



N 6th Street Flagler Beach, Florida 32136

As of June 13, 2015

Prepared For Mr. Joseph Kovach 600 N Central Ave Flagler Beach, FL 32136 Client File: None

Prepared by COOKSEY & ASSOCIATES, INC.

T. James Cooksey, MAI, CCIM State-Certified General Real Estate Appraiser RZ343

File Number: 8037



1230 No. U.S. Highway 1 Suite 28 Ormond Beach, FL. 32174

386.252.1293 phone



info@cookseyassociates.com Est. 1992 33 East Robinson Street Suite 107 Orlando, Fl. 32801

386.254.6992 facsimile

June 24, 2015

Mr. Joseph Kovach 600 N Central Ave Flagler Beach, FL 32136

Re: Appraisal Report, Real Estate Valuation

20' Easement Parcel

N 6th Street

Flagler Beach, Florida 32136

File Number: 8037

Dear Mr. Kovach:

At your request, I have appraised a real property interest for the above real estate. My objective was to form one or more opinions about the market value for a **fee simple ownership** subject to a perpetual utility easement.

Please reference page 1 of this report for important information regarding the scope of research and analysis for this appraisal, including property identification, inspection, highest and best use analysis and valuation methodology.

Your attention is directed to the Limiting Conditions and Assumptions section of this report (page 6). Acceptance of this report constitutes an agreement with these conditions and assumptions. In particular, I note the following Extraordinary Assumptions:

· Value is based on assemblage to contiguous property. Standalone, the property is not developable

After careful consideration of all factors pertaining to and influencing value, the data and analysis thereof firmly supports the following final value opinion(s) for the subject as of June 13, 2015, is

\$18,000 Eighteen Thousand Dollars

Respectfully submitted, Cooksey & Associates, Inc.

T. James Cooksey, MAI, CCIM

State-Certified General Real Estate Appraiser

RZ343

TABLE OF CONTENTS

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Overview

Scope of Work

According to the Uniform Standards of Professional Appraisal Practice, it is the appraiser's responsibility to develop and report a scope of work that results in credible results that are appropriate for the appraisal problem and intended user(s). The elements to be considered are summarized below in addition to the typical client expectations and typical appraisal work by peers for similar assignments.

Assignment Elements

The problem to be solved is to estimate the 'as is' market value of the subject property. This purpose necessitates identification of seven assignment elements listed below.

1.	The Client (the person who engaged the appraisal and an intended user)	Mr. Joseph Kovach	
2.	Intended User(s)	Client	
3.	Intended Use of Report (To aid)	Decision making for possible acquisition	
4.	Standard / Definition of Value Used to Form the Value Opinion	Market Value	
5.	Key Dates	•	
	Effective Value Date (point in time the value applies)	June 13, 2015	
	Report Preparation Date (date the report was prepared)	June 24, 2015	
	Date Property Appraised was Observed by One or More Appraisers Signing this Report	June 13, 2015	
6.	Assignment Conditions		
	Extraordinary Assumptions	Value is based on the assumption that the property is assembled to contiguous property	
	Hypothetical Conditions	None	
	Information Not Available, If Any	None	

Relevant Characteristics

The 7th assignment element is relevant characteristics about the property appraised. These characteristics are typically categorized as physical, legal, and economic.

Unless specifically stated otherwise, the estate appraised (listed below) assumes no adverse leases, liens or encumbrances other than normal covenants and restrictions of record.

7a. Physical

Existing Property Use

Vacant

Property Use Reflected in Value

Opinion

Assembled to contiguous property

Sources of Information About the Property Appraised

Inspection, Public Records, Information provided by the client, etc.

7b. Legal

Category of Property Appraised

Real Property

Property Rights Appraised

Fee Simple subject to perpetual easement

Legal Issues Considered

None

Environmental Concerns

No, None known; None assumed

7c. Economic

Effect of Lease(s) on Value

Not Considered

Extent of Services Provided

Report Preparation Complies with Requirements Set Forth in USPAP Standard Rule

This is an Appraisal Report as defined by Uniform Standards of Professional Appraisal Practice under Standards Rule 2-2(A). This format provides a summary of the appraisal process, subject and market data and valuation analyses.

Format

Restricted - Conclusions are stated and supported with our work file.

Other Client Requirements

None

Extent of Data Research

- 1) Public Records have been searched for recent sales of the subject property type.
- 2) Relevant sales have been further verified with Industry data reporting services that include Local MLS Services; CoStar; LoopNet along with newspaper articles. Prior appraisals of a sale property are also consulted, if available
- 3) Sales, to the extent possible, are verified with a party to the transaction. These sources include other real estate professionals, the buyer or seller.

Economic Data Sources

Moody's Analytics, CCIM Site To Do Business; CoStar; National Association of Realtors, MLS, local government, Appraisal Institute publications

Documents Considered

None

Extent Of Subject Observation by One or More Appraisers Signing Report

From nearby roadway as well as recent aerial maps.

Other Intended Use Considerations

Client's Prior Engagement of Appraisal Services

None

Atypical Issues

The subject parcel is undevelopable due to size. Its economic value is based on assemblage to the

adjoining tract.

Assignment Complexity

Moderate complexity

FIRREA Compliance

This appraisal fully complies with the Financial Institutions Reform, Recovery, and Enforcement Act

(FIRREA), a federal law.

Miscellaneous Matters

Other Than Signatories, Name(s) of Person(s) Providing Significant Real Property Assistance to the Development of the Value Opinion(s) John SL Engle, Registered Trainee Appraiser RI23865, assisted in the creation of this report.

Extent and Type of Real Property

Assistance

Assistance included research, file set up and comparable research totaling 4 hours.

Scope of Work Agreement

Agreement in Addenda

Appraisal Development

Appraisal development is the extent of research and analyses that produce one or more credible opinions of value for one or more specifically identified intended users and an explicitly stated intended use. In this context, credible is defined as "worthy of belief".

Depending upon the intended use, intended users, and agreements between the appraiser and the client, the appraisal development process may include several, but not necessarily all of the following tasks.

- observation of the property appraised
- > research for appropriate market data
- > data verification
- consideration of influential market area, physical, economic, and governmental factors
- determination of the subject's highest and best use(s), if appropriate
- > development of one or more applicable approaches to value
- > reconciliation of value indications
- preparation of this report

According to USPAP, all approaches that are applicable to the interest being appraised <u>and</u> necessary to produce credible results must be developed. The type of highest and best use; extent of feasibility considered; and the relevance of each major approach are listed below.

Highest and Best Use	An inferred analysis was developed based on local trends and patterns from which inferences are made. Inferred analyses emphasize historical data while a much more complex fundamental analyses would be based on market analysis to support future projections.
Cost Approach	A cost approach was not applied as it is not applicable and not included in the report.
Sales Comparison	A sales approach was applied as it most accurately reflects the actions of buyers and sellers in the competing market and is reasonably well-supported herein.
Income Approach	An income capitalization approach was not applied as it is not applicable in the case of the subject and thus not included in the report.

Applicable and necessary approaches were selected for development after consideration of available market data, intended use, and intended user(s). An approach considered not applicable was omitted because this methodology is not appropriate for the property interest being appraised, or sufficient data to properly develop the approach was not available.

Professional Standards

All leading professional appraisal organizations, the U.S. Congress, all state legislatures, and numerous legal jurisdictions recognize the Uniform Standards of Professional Appraisal Practice (USPAP), promulgated by the Appraisal Foundation. Revised biennially to keep it contemporary, these standards set forth ethical practices and proper procedures for a competent appraisal. This appraisal fully complies with all relevant portions of the USPAP version in effect on the date this report was prepared. It also complies with the Financial Institutions Reform, Recovery, and Enforcement Act (FIRREA), a federal law.

Competency

The person(s) signing this report are licensed to appraise real property in the state the subject is located. They affirm they have the experience, knowledge, and education to value this type property. They have previously appraised similar real estate.

Definitions

Definition of As Is Market Value: As is market value is defined as, "The estimate of the market value of real property in its current physical condition, use, and zoning as of the appraisal's effective date." (Source: The Dictionary of Real Estate Appraisal, Fifth Edition, Appraisal Institute, Chicago, Illinois, 2010; also Interagency Appraisal and Evaluation Guidelines, Federal Register, 75 FR 77449, December 10, 2010, page 77471)

Per Interagency; Appraisal and Evaluation Guidelines, December 10, 2010, Federal Register, Volume 75 Number 237, Page 77472

Market value means the most probable price which a property should bring in a competitive and open market under all conditions requisite to a fair sale, the buyer and seller each acting prudently and knowledgeably, and assuming the price is not affected by undue stimulus. Implicit in this definition is the consummation of a sale as of a specified date and the passing of title from seller to buyer under conditions whereby:

- Buyer and seller are typically motivated;
- Both parties are well informed or well advised, and acting in what they consider their own best interests;
- A reasonable time is allowed for exposure in the open market;
- Payment is made in terms of cash in U.S. dollars or in terms of financial arrangements comparable thereto; and
- The price represents the normal consideration for the property sold unaffected by special or creative financing or sales concessions granted by anyone associated with the sale.

A Fee Simple estate is defined3 as:

Absolute ownership unencumbered by any other interest or estate, subject only to the limitations the region. ³

³ Appraisal Institute, The Dictionary of Real Estate Appraisal, 5th ed. (Chicago: Appraisal Institute, 2010).

Limiting Conditions and Assumptions

Acceptance of and/or use of this report constitutes acceptance of the following limiting conditions and assumptions; these can only be modified by written documents executed by both parties.

- 1. This appraisal is to be used only for the purpose stated herein. While distribution of this appraisal in its entirety is at the discretion of the client, individual sections shall not be distributed; this report is intended to be used in whole and not in part.
- Real estate values are affected by many changing factors. Therefore, any value opinion expressed
 herein is considered credible only on the effective value date. Every day that passes thereafter, the
 degree of credibility wanes as the subject changes physically, the economy changes, or market
 conditions change
- 3. No part of this appraisal, its value estimates or the identity of the firm or the appraiser(s) may be communicated to the public through advertising, public relations, media sales, or other media.
- 4. All files, work papers and documents developed in connection with this assignment are the property of Cooksey & Associates, Inc. Information, estimates and opinions are verified where possible, but cannot be guaranteed. Plans provided are intended to assist the client in visualizing the property; no other use of these plans is intended or permitted.
- 5. No hidden or unapparent conditions of the property, subsoil or structure, which would make the property more or less valuable, were discovered by the appraiser(s) or made known to the appraiser(s). No responsibility is assumed for such conditions or engineering necessary to discover them. Unless otherwise stated, this appraisal assumes there is no existence of hazardous materials or conditions, in any form, on or near the subject property.
- 6. Unless otherwise stated in this report, the existence of hazardous substances, including without limitation asbestos, polychlorinated biphenyl, petroleum leakage, or agricultural chemicals, which may or may not be present on the property, was not called to the attention of the appraiser nor did the appraiser become aware of such during the appraiser's inspection. The appraiser has no knowledge of the existence of such materials on or in the property unless otherwise stated. The appraiser, however, is not qualified to test for such substances. The presence of such hazardous substances may affect the value of the property. The value opinion developed herein is predicated on the assumption that no such hazardous substances exist on or in the property or in such proximity thereto, which would cause a loss in value. No responsibility is assumed for any such hazardous substances, nor for any expertise or knowledge required to discover them.
- 7. If this appraisal values the subject as though construction, repairs, alterations, remodeling, renovation, or rehabilitation will be completed in the future, it is assumed such work will be completed in a timely fashion, using non-defective materials, and proper workmanship. All previously completed work is assumed to substantially conform to plans, specifications, descriptions, or attachments made or referred to herein. It is also assumed all planned, in-progress, or recently completed construction complies with the zoning ordinance, and all applicable building codes. A prospective value opinion has an effective value date that is beyond or in the future and can be effected by unforeseen events.
- 8. Comments or descriptions about physical condition of the improvements, if any, are based solely on a superficial visual observation. Electric, heating, cooling, plumbing, water supply, sewer or septic, mechanical equipment, and other systems were not tested. No determination was made regarding the operability, capacity, or remaining physical life of any component in, on, or under the real estate appraised. All building components are assumed adequate and in good working order unless stated otherwise. Private water wells and private septic systems are assumed sufficient to comply with federal, state, or local health safety standards. No liability is assumed for the soundness of structural members since structural elements were not tested or studied to determine their structural integrity. The roof cover for all structures is assumed water tight unless otherwise noted. Comments regarding physical condition are included to familiarize the reader with the property. This document is not an engineering or architectural report.
- 9. Any estimate for repairs is a non-warranted opinion of the Appraiser
- Good title, free of liens, encumbrances and special assessments is assumed. No responsibility is assumed for matters of a legal nature.

- 11. Necessary licenses, permits, consents, legislative or administrative authority from any local, state or Federal government or private entity are assumed to be in place or reasonably obtainable.
- 12. It is assumed there are no zoning violations, encroachments, easements or other restrictions which would affect the subject property, unless otherwise stated.
- 13. The appraiser(s) are not required to give testimony in Court in connection with this appraisal. If the appraisers are subpoenaed pursuant to a court order, the client agrees to pay the appraiser(s) Cooksey & Associates, Inc.'s regular per diem rate plus expenses.
- 14. Appraisals are based on the data available at the time the assignment is completed.

 Amendments/modifications to appraisals based on new information made available after the appraisal was completed will be made, as soon as reasonably possible, for an additional fee.
- 15. Cooksey & Associates, Inc. has not made a determination regarding the subject's American with Disabilities Act of 1990 compliance or non-compliance. Non-compliance could have a negative impact on value, however this has not been considered or analyzed in this appraisal.

Description of the Property

The subject is a city-owned utility easement parcel of approximately 1,986 square feet of area.

Legal Description

GEORGE MOODY SUB DIV BLOCK 2 EAST 20' LOTS 8 BK 23 PG 532

Current Ownership & Sale History

The current owner of record is City of Flagler Beach

A search of public records indicates there has been no sale of the subject property in the previous three years.

I am not aware of any current listing or pending contract.

Zoning

Zoning Jurisdiction	City of Flagler Beach	
Zoning Code	GC	
Conforming	The subject is non-conforming size	

Site Description

Location:

Half block west of Atlantic Ocean

Current Use of the Property:

Vacant; Utility Easements

Site Size:

Total: 0.05 acres; 1,986 square feet

Usable: 0.00 acres; 0 square feet

Shape:

Rectangular

Frontage/Access:

The subject property has access with frontage as follows:

N 6th St.: 20 feet

The site has an average depth of 99 feet. It is a Mid-Block lot.

Visibility:

Average

Topography:

Flood Zone:

Generally Level; Open

Soil Conditions:

Typical of market area

Utilities:

Electricity:

Private Utility

Sewer: Water:

City Sewer City Water

Natural Gas:

No No

Underground Utilities:

Adequate in area

Adequacy:

The subject is located in an area mapped by the Federal Emergency

Management Agency (FEMA), identified as flood zone X.

The subject is located in a flood plain: No

FEMA Map Number: 12035C0232D

FEMA Map Date: 07-17-2006

Flood Maps published by FEMA are not precise. If anyone desires a precise

determination of the subject's flood hazard classification, a professional

engineer, licensed surveyor, or local government authority.

Wetlands/Watershed:

None noted

Environmental Issues:

None known; None assumed

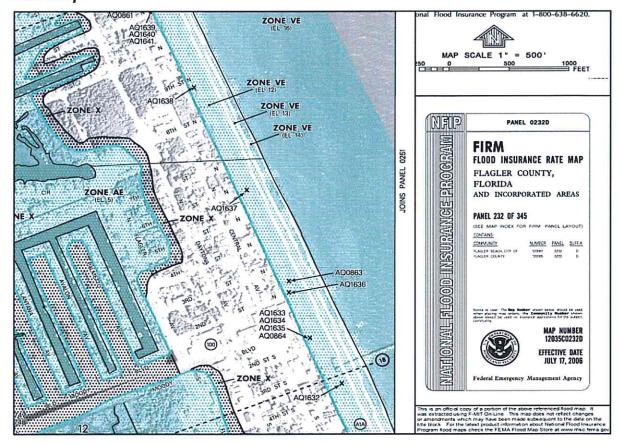
Encumbrance / Easements:

Yes

Site Comments:

Within 200' of the Dune Walkover to the Beach

Flood Map



Subject Photographs



View of Property



Street View East

Highest and Best Use

Process

The highest and best use of the property must be determined for both the subject site as though vacant, and for the property as currently improved (if applicable). The highest and best use must be:

- 1. Physically possible for the site.
- 2. Permitted under the zoning laws and deed restrictions that apply to the site.
- 3. Economically feasible.
- 4. The use which will produce the highest net return on investment (i.e. highest value) from among the possible, permissible, and economically feasible uses.

As Vacant

To be combined with adjacent property

Most Probable Buyer:

Adjacent property owner

Sales Comparison Approach

Introduction

The Sales Comparison Approach is based on the premise that a buyer would pay no more for a specific property than the cost of obtaining a property with the same quality, utility, and perceived benefits of ownership. It is based on the principles of supply and demand, balance, substitution and externalities. The following steps describe the applied process of the Sales Comparison Approach.

- The market in which the subject property competes is investigated; comparable sales, contracts for sale and current offerings are reviewed.
- The most pertinent data is further analyzed and the quality of the transaction is determined.
- The most meaningful unit of value for the subject property is determined.
- Each comparable sale is analyzed and where appropriate, adjusted to equate with the subject property.
- The value indication of each comparable sale is analyzed and the data reconciled for a final indication of value via the Sales Comparison Approach.

Comparable Land Sales

I have researched three comparables for this analysis; these are documented on the following pages followed by a location map and analysis grid. All sales have been researched through numerous sources, inspected and verified by a party to the transaction.

Land Sale No. 1



Property Identification

Property ID 4924

Property Type Waterfront Land Ocean View Lot

Address 600 N. Oceanshore Blvd City, State Zip Flagler Beach, Florida 32136

County Flagler

Tax ID 12-12-31-4500-00020-0100

Sale Data

Seller Kermit & Diana Bandt Buyer Stang Ventures, Ltd

Sale Status Closed
Sale Date 06-26-2013
Deed Book/Page 1949/0305
Property Rights Fee Simple
Conditions of Sale Typical
Market Time 405

Verification MLS, Other sources: Public Records

 Listing Price
 \$289,000

 Contract Price
 \$140,000

 Cash Equivalent Price
 \$140,000

 Adjustments \$
 \$0

 Adjusted Price
 \$140,000

Land Data

Total Land Size 0.10 acres or 4,427 SF

Useable Land Size acres or SF

Topography Level Front Footage 50 Depth (Feet) 80

Utilities All Available Shape Rectangular

Zoning Code GC General Commercial

Indicators

Sale Price/Gross Acre \$1,377,546 per Acre

Sale Price/Useable per Acre

Acre

\$31.62 per SF \$2,800.00 Sale Price/Gross SF Sale Price/Front Foot

Remarks

This is an oceanview lot located 6 blocks north of the Flagler Beach Pier. The property was originally listed in August 2009 for \$319,000.

No buyer broker on deal.



Property Identification

Property ID 7588

Property Type Residential (Single-Family) Land **Property Name** Flagler Beach Vacant Residential Lot

Address 1615 S Central Ave

City, State Zip Flagler Beach, Florida 32136

County Flagler

Tax ID 18-12-32-2750-00020-0200

Sale Data

Seller Henny Sue Hetherton Buyer Kenneth C West

Sale Status Closed Sale Date 04-08-2015 Deed Book/Page 2057/1148 **Property Rights** Fee Simple Conditions of Sale Arm's length Listing Price \$114,500 **Contract Price** \$108,500 Cash Equivalent Price \$108,500

Adjustments \$ \$0 **Adjusted Price** \$108,500

Land Data

Total Land Size 0.11 acres or 5,000 SF **Useable Land Size** 0.11 acres or 5,000 SF Topography Generally Level, Open

Front Footage 50 Depth (Feet) 100

Utilities All Available Shape Rectangular Access Average

Zoning Code SFR Residential

Indicators

Sale Price/Gross Acre \$945,254 per Acre Sale Price/Useable \$945,252per Acre

Acre

Sale Price/Gross SF \$21.70 per SF Sale Price/Useable SF \$21.70 per SF Sale Price/Front Foot \$2,170.00

Remarks

Property has rear alley access, and is one block west of Oceanshore Blvd.



Property Identification

Property ID 7589

Property Type Residential (Single-Family) Land

Property Name Flagler Beach Corner Lot Address 1400 S Central Ave

City, State Zip Flagler Beach, Florida 32136

County Flagler

Tax ID 18-12-32-2750-00070-0010

Sale Data

Seller Jason Sussman

Buyer Terry William & Grace Seay-Peres

Sale Status Closed Sale Date 05-19-2015 Deed Book/Page 2068/0474 **Property Rights** Fee Simple Conditions of Sale Arm's length

Listing Price \$159,000 **Contract Price** \$130,000 Cash Equivalent Price \$130,000 Adjustments \$ \$0

\$130,000 **Adjusted Price**

Land Data

Total Land Size 0.17 acres or 7,500 SF **Useable Land Size** 0.17 acres or 7,500 SF

Generally Level, Open **Topography**

Front Footage 50 Depth (Feet) 150

All Available Utilities Shape Rectangular

Access Good In Flood Plain? No

Zoning Code SFR Residential

Site Description

Indicators

Sale Price/Gross Acre \$755,041 per Acre Sale Price/Useable \$755,040per Acre

Acre

Sale Price/Gross SF \$17.33 per SF Sale Price/Useable SF \$17.33 per SF Sale Price/Front Foot \$2,600.00

<u>Remarks</u>

Cleared double corner lot with alley access possible.

Location Map



Analysis Grid

The above sales have been analyzed and compared with the subject property. I have considered adjustments in the areas of:

- Property Rights Sold
- Financing
- · Conditions of Sale
- Market Trends
- Location
- · Physical Characteristics

On the following page is a sales comparison grid displaying the subject property, the comparables and the adjustments applied.

	Lan	d Sales Grid		
	Subject	Comparable 1	Comparable 2	Comparable 3
Address	N 6th Street	600 N. Oceanshore Blvd	1615 S Central Ave	1400 S Central Av
City	Flagler Beach	Flagler Beach	Flagler Beach	Flagler Beach
Incorporated / Unincorporated	Yes/No	Yes/No	Yes/No	Yes/No
Property ID	7551	4924	7588	7589
OR Book/Page		1949/0305	2057/1148	2068/0474
Sale Date	N/A	6/26/2013	4/8/2015	5/19/2015
Sale Price	N/A	\$140,000	\$108,500	\$130,000
Sale Price/ SF		\$31.62	\$21.70	\$17.33
Property Rights	Encumbered	Fee Simple	Fee Simple	Fee Simple
Adjustment	0.00%	-60.00%	-60.00%	-60.00%
Financing		Cash	Cash	Cash
Adjustment		0.00%	0.00%	0.00%
Conditions of Sale		Typical	Arm's length	Arm's length
Adjustment		0.00%	0.00%	0.00%
, rejudament		AND AND ADDRESS OF THE PARTY OF		the second second second
Market Conditions	6/12/2015	6/26/2013	4/8/2015	5/19/2015
Adjustment/Mo.		10.00%	0.00%	0.00%
Adj Price / SF		\$13.91	\$8.68	\$6.93
Location Comparison	Beachside Residential	Beachside Residential	Beachside Residential	Beachside Residential
% Adjustment		0.00%	0.00%	0.00%
\$ Adjustment	tore amorana accurrent	\$0.00	\$0.00	\$0.00
Access/Exposure Comparison	Average	AIA Superior	Average	Average
% Adjustment		-25.00%	0.00%	0.00%
\$ Adjustment		-\$3.48	\$0.00	\$0.00
Gross Land Size (SF) Comparison	to the termination and the	4,427	5,000	7,500
% Adjustment	the second second second second second	0.00%	0.00%	0.00%
\$ Adjustment		\$0.00	\$0.00	\$0.00
Zoning Comparison		GC	SFR	SFR
% Adjustment		0.00%	10.00%	10.00%
\$ Adjustment	-	\$0.00	\$0.87	\$0.69
nal Adjusted Price		\$10.44	\$9.55	\$7.63
Joias Sicharia Grassor	Weighting, 1-10	10	10	10
	Weighted Average	\$9.20	10	
	Average	\$9.20		
III III VIETE III III III III III III III III III	Reconciled Value	\$9.20		

Comparable Land Sale Adjustments

Property Rights

Rights conveyed may be leased fee, fee simple, leasehold or partial interests. The parcel is currently owned by the City of Flagler Beach with underground utility lines. It is assumed that if purchased, it would be subject to a perpetual easement which would exclude constructing any improvements, patios, pools or pavement on the property.

One article often quoted by appraisers and government acquisition professionals is the "Guidelines for Easement Valuations" published in the September 1984 issue of <u>The Appraisal Review</u>. The percentage of property value attributed to perpetual easements for surface rights based on extensive study is summarized below:

Highest And Best Use	Low	High
Apartment	30%	60%
Hotel	30%	60%
Business	30%	75%
Industrial	50%	60%

The subject is zoned commercial. A diminution of 60% of the fee simple value is the basis for the downward adjustment.

Financing

Seller Financing or assumption of existing financing at non-market terms may have influence the purchase price.

Conditions of Sale

Extraordinary motivations on the part of the seller or buyer may influence the sale price.

Economic Trends

This considers changes in the economic environment of time that affect value. These include local, national and worldwide economies.

Location

This considers influences in the market or submarket area and surrounding land uses.

Access/Exposure

Linkages, ease of access, visibility and traffic counts are considered. Comparable 1 is a commercial property located on Ocean Shore Blvd, the arterial road for peninsular Flagler County.

Zoning

Zoning determines the allowable density and use of the property. In certain zones the cities may offer incentives for new development. Properties with commercial zoning generally sell at a premium, thus the two residential comparables were adjusted upward.

Sales Comparison Approach Conclusion - Land Valuation

The adjusted values of the comparable properties adjusted for the easement encumbrance is from \$7.63 \$10.44. The average is \$9.20. All of the value indications have been considered in arriving at our final value of:

1,986 SF X \$9.20 = \$18,278 Round To: \$18,000

Certification Statement

I certify that, to the best of my knowledge and belief:

- The statements of fact contained in this report are true and correct.
- The reported analyses, opinions and conclusions are limited only by the reported assumptions and limiting conditions, and are my personal, impartial, and unbiased professional analyses, opinions and conclusions.
- I have no present or prospective future interest in the property that is the subject of this report, and have no
 personal interest with respect to the parties involved.
- I have no bias with respect to the property that is the subject of this report, or to the parties involved with this
 assignment.
- My engagement in this assignment was not contingent upon developing or reporting predetermined results.
- My compensation for completing this assignment is not contingent upon the development or reporting of a
 predetermined value or direction in value that favors the cause of the client, the amount of the value
 estimate, the attainment of a stipulated result, or the occurrence of a subsequent event directly related to
 the intended use of this appraisal.
- My analyses, opinions and conclusion were developed, and this report has been prepared in conformity with the requirements of the Code of Profession Ethics and Standards of Professional Appraisal Practice of the Appraisal Institute, which includes the Uniform Standards of Professional Appraisal Practice.
- Use of this report is subject to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- T. James Cooksey is a designated member of the Appraisal Institute and has completed the continuing education program prior to this preparation date.
- John SL Engle, Registered Trainee Appraiser RI23865, assisted in the creation of this report, including research, file set up and comparable research totaling 4 hours.
- I certify sufficient competence to appraise this property through education and experience, in addition to the internal resources of the appraisal firm.
- The appraiser has not performed any prior services regarding the subject within the previous three years of the appraisal date.
- T. James Cooksey has personally inspected the subject property.

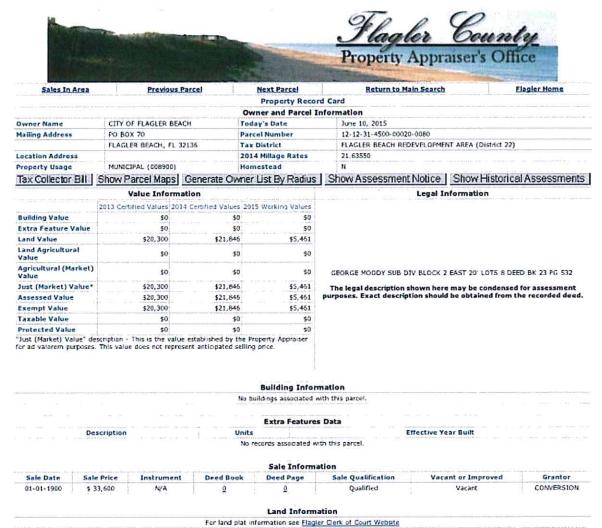
T. James Cooksey, MAI, CCIM

State-Certified General Real Estate Appraiser

RZ343

Addenda

Property Card



The Flagler County Property Appraiser's Office makes every effort to produce the most accurate information possible. No warranties, expressed or implied, are provided for the data herein, its use or interpretation. The Senior Exemption Does Not Apply to All Taxing Authorities. Just (Market) Value is established by the Property Appraiser for ad valorem tax purposes. It does not represent anticipated selling price. Working values are subject to change. Website Updated: June 9, 2015

Aerial Map



Qualifications of Appraiser

T. James Cooksey, MAI, CCIM State-certified general real estate appraiser RZ343

Education

Bachelor of Arts Degree, Behavioral Science, University of South Florida, 1973 with minor studies in accounting & economics.

Partial List of Specialized Appraisal & Real Estate Education:

Course 101 - Introduction to Appraising Real Property, 1976

Course 102 - Applied Residential Property Valuation, 1984

Course 201 - Principles of Income Property Appraising, 1984

Course 202 - Applied Income Property Valuation, 1985

Appraisal Regulations of the Federal Banking Agencies Seminar, 1991

Case Studies, University of San Diego, Appraisal Institute, June 10-15, 1991

Litigation Valuation, University of Colorado, Appraisal Institute, June, 1992

Business Valuation Parts I & II, Appraisal Institute, 1996

Market Analysis of Commercial Real Estate, CIREA, 1997

Eminent Domain - September 27, 1998

Highest & Best Use Applications - Appraisal Institute 1998

Partial Interest Valuation, Divided - Appraisal Institute, September 8, 2000

Marina Valuation - International Marina Institute, January 2002

Separating Real & Personal Property from Intangible Business Assets, May 2002

Subdivision Analysis-November 2003

Eminent Domain Conference - CLE, Tampa October 2004

Computer Enhanced Cash Flow Modeling, Appraisal Institute, February 2006

Uniform Appraisal Standards for Federal Land Acquisitions, April 2007

Analyzing Distressed Real Estate, December 2007

Supervisor/Trainee Roles & Relationships, November 2010

Ad Valorem Tax Consultation, 2010

Small Hotel/Motel Valuation, Appraisal Institute, 2010

Feasibility, Market Value, Investment Timing: Option Value, Appraisal Institute 2010

Business Practices and Ethics, Appraisal Institute December 2012

Florida State Law for Real Estate Appraisers, February 2012

USPAP Update - McKissock, November 2012

Appraisal Curriculum Overview - General, Appraisal Institute, November 2012

Review Theory - General, Appraisal Institute July 2014

Employment History

Military 1968-1970 USAF, Weather Observer

Banking 1974 – 1976 Florida National Bank, St. Petersburg, Fl, Credit Analyst

1976 – 1981 Ellis Banking Corporation, Bradenton, Flagler County and Ormond Beach, Fl; Holding Company Staff Auditor, Bank Operations & Vice President, Commercial Lending 1981 – Present. Cooksey & Associates, f/k/a Massie Appraisal Company acquired after

Appraisal 1981 – Present. Cooksey & Associates, f/k/a Massie A retirement of founder E.R. Massie, Jr. MAI, JD in 1987

Adjunct professor Daytona Beach Community College, Real Estate Appraisal State

Certification (AB1) 1989 - 2003

Teaching

Appraisal Experience

Vacant land and acreage, subdivisions, farms, single family residences, mobile home parks, condominiums, motels, timeshare projects, banking facilities, warehouses, industrial, apartment projects, retail stores, shopping centers, office buildings gas station/convenience stores, restaurants, condemnation/litigation and market/feasibility studies.

Partial List of Clients:

City of Port Orange Bank of America Florida Community Bank City of Daytona Beach Fifth Third **PNC** Main Street Bank Florida Power & Light National City Bank **FDIC RBC Bank** Surety Bank Gateway Bank Harbor Community Bank Wells Fargo Floridian Bank Regions Bank Dept. of Natural Resources Intracoastal Bank Prosperity Bank International Speedway Corp BB&T City of Flagler Beach Hancock Bank Halifax Health Systems Flagler County Commission Daytona State College City of Ormond Beach Volusia County Public Works Embry Riddle University

Florida Hospital - Adventist Health

Professional Memberships

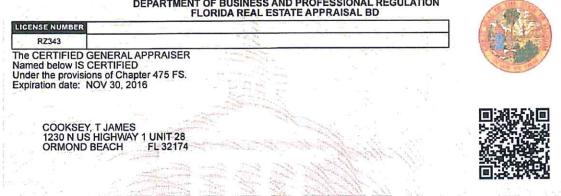
Space Coast Credit Union

- MAI Member of the Appraisal Institute
- CCIM, Certified Commercial Investment Member Commercial Investment Real Estate Institute
- Candidate for AI-GRS, Appraisal Institute. Application pending
- State of Florida Certified General Real Estate Appraiser #0000343
- Licensed Real Estate Broker, Member of Daytona Beach, Flagler County and New Smyrna Beach Board of Realtors
- Past President Appraisal Institute, Volusia/Flagler Chapter, 1991; Current Chairman of the Admissions Committee of East Florida Chapter of Appraisal Institute
- Ormond Beach Rotary Club, Board of Directors

Continuing Education Requirement

The Appraisal Institute conducts a program of continuing education for its designated members. Members who meet the minimum standards of this program are awarded periodic educational certification. I have completed the requirements under the continuing education program of the Appraisal Institute.

STATE OF FLORIDA DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION FLORIDA REAL ESTATE APPRAISAL BD



Bethune- Cookman University