

ECONOMIC OPPORTUNITY ADVISORY COUNCIL
MEMBERSHIP APPLICATIONS

ADDITIONAL APPLICATIONS PROVIDED
10/14/11



RECEIVED

OCT 13 REC'D

COUNTY ADMINISTRATOR
FLAGLER COUNTY, FLORIDA

Flagler County Board of County Commissioners
General Application for Volunteer Advisory Boards and Committees

Please Return to: Christie Mayer, CPS/CAP
1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110
fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: BOB ALEX Date: 10/12/11

Mailing Address: 71 WESTCHESTER LANE, PALM COAST, FL
32164

Physical Address: SAME AS ABOVE

County of Residence: FLAGLER Voter ID: 104186958

Home Phone: ⁽³⁸⁶⁾446-0263 Cell Phone: ⁽³⁸⁶⁾585-2451 Fax: ⁽³⁸⁶⁾446-0263

Email: BALEX@CFL.RR.COM Years in Flagler: 7

Advisory Boards or Committees Applying For: FLAGLER COUNTY

ECONOMIC DEVELOPMENT ADVISORY COUNCIL
Manufacturing, At-large + marketing category

Describe your training and / or experience that would make you a good fit for

this position: SEE ATTACHED

Education: SEE ATTACHED

Business (name & type): N/A

Business Address: N/A

Business Phone: _____ Position: _____

Professional Organizations: _____

Have you ever served on a Flagler County appointed board or committee?

YES _____ NO ☒ If so, please identify those on which you have served.

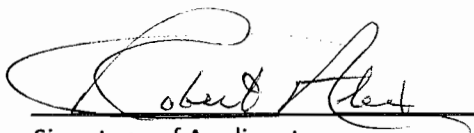
Advisory Board / Committee

Dates Served

References may be secured from the following individuals:

1. Name: KAREN EATON Phone: (386) 246-3756
2. Name: ROBERTO ALCAZAR Phone: (908) 659-4761
3. Name: COLONEL BOB DIDUCH Phone: (609) 731-5600

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.



Signature of Applicant

Additional information may be attached to this form.

BOB ALEX
71 Westchester Lane
Palm Coast, FL 32164
(386)446-0263
ralex@cfl.rr.com

Re: Flagler County Economic Development Advisory Council

Describe your training and/or experience that would make you a good fit for this position:

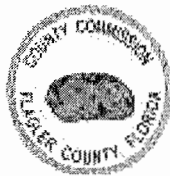
- Commissioner/Vice Chair of Redevelopment Agency in New Jersey whose efforts resulted in approximately One Billion Dollars in economic development, and over Three Million Dollars in municipal ratables.
- Commissioner on Zoning Board of Adjustment in Perth Amboy, NJ.
- President of Continental Pet Innovations, a New Jersey Public Company, which manufactured aquariums, and aquarium accessories, which were marketed and sold to national distributors and retail chains.
- General Manager of a Hartz Mountain Products (the largest national pet supply and accessory company in the U.S.) I was charged with facilities acquisition; design and layout of these facilities (over one million square feet); packaging and distribution of products; hiring and training personnel; interfacing with packaging design, and marketing teams; union negotiations.
- CUC Branding, L.L.C., Vice President. Established and directed branding operations, including sales and marketing to retail food locations.
- Wing Commander, U.S. Air Force/Civil Air Patrol where I held the rank of Colonel. I managed millions of dollars of Air Force and State Funds and assets, including aircraft, communications and ground search and rescue equipment, headquartered at McGuire Air Force Base, NJ, and commanded over 1300 in personnel.

Education:

- Stuyvesant H.S., NYC – Science Major
- New York University – BA Communications, Business Administration
- Rutgers University – (Certifications) Design Principles of Redevelopment Projects
Ethics in Government
- Air University, Maxwell Air Force Base – Command and Leadership Schools

Organizations:

- Angel Flight Southeast, Board of Directors Member, Coordinates and supplies free air transportation for children and adults with medical and compelling humanitarian needs.
- Flagler Emergency Service Volunteers, Vice Pres./Board Member
- Flagler County Community Emergency Response Team
- Palm Coast Arts Foundation-Member of the Board of Trustees; Marketing Committee; Design and Construction Committee; Business Plan Coordinator



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Name: Kurt Allen Date: 10/14/2011

Mailing Address: 17 Colonial Ct, Palm Coast, 32137

Physical Address: Same

County of Residence: Flagler Voter ID: 117933181

Home Phone: 386-569-3659 Cell Phone: 386-569-3659 Fax: _____

Email: 1kallen1@gmail.com Years in Flagler: 3

Advisory Boards or Committees Applying For: Economic Development

Advisory Council At-Large Position _____

Describe your training and / or experience that would make you a good fit for this position: Throughout my career, I have been involved in numerous businesses and gained a broad base of experience in operations, management, sales and marketing. Economic Development in Flagler County is a necessity to create a business environment that is diverse and robust which will create a base of economic activity. We, Flagler County, need to look to the future and decide how we want our community to grow to support our businesses and

quality of life. Input from a broad and diverse group is necessary for new and fresh ideas. Please refer to my attached resume for additional experience.

Education: _Bachelor of Science, Hotel Management, Purdue University_____

Business (name & type): Marineland Dolphin Adventure_____

Business Address: _9600 Oceanshore Blvd, St Augustine, 32080_____

Business Phone: _904-471-1111, ext 104 Position: Vice President & General Manager

Professional Organizations: Board Member, Florida Attractions Association, Committee Member, Visit Florida_____

Have you ever served on a Flagler County appointed board or committee?

YES _____ NO ___X___ If so, please identify those on which you have served.

Advisory Board / Committee

Dates Served

References may be secured from the following individuals:

1. Name: _George Biedenbach_____ Phone: _386-585-2276_____

2. Name: _William Hurley_____ Phone: _404-569-3484_____

3. Name: _Allen Lastinger_____ Phone: _904-471-5868_____

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board

or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.

Kurt Allen (Please use this electronic format as my signature)

Signature of Applicant

Additional information may be attached to this form.

Kurt Allen
17 Colonial Court
Palm Coast, FL 32137
336.298.1001
1kallen1@gmail.com

Experience

Vice President/General Manager

December 2008 - Present

Marineland Dolphin Adventure/Georgia Aquarium

Responsibilities:

Responsible for the overall business performance of the facility, development of strategic Sales & Marketing program, oversee fiscal controls and cost management.

Areas of responsibility included: Group Sales, Marketing, Operations, Animal Care and Training, Retail, Education, Human Resources, Accounting, Capital Project Coordination, Hotel & Community Relations.

Board Member: Florida Attractions Association

Committee Member: Visit Florida, Cultural, Heritage, Rural and Nature (CHRN) Committee

Director of Sales & Marketing

April 2008 – December 2008

Portola Hotel & Spa at Monterey Bay

Monterey, California

Responsibilities:

Direct all sales operations and develop strategic sales plans to maximize booking pace and achieve budgeted revenue and room night goals.

Develop new contracts and contract language to ensure hotel's interest is protected through the negotiation process. Develop sales team to be motivated and confident to propose and close new business.

Develop, plan, execute and evaluate yearly marketing plan that includes print and electronic strategic initiatives.

Member: Executive Committee

Director of Sales & Marketing

April 2006 – November 2007

Director of Rental Management

February 2007- October 2007

Carmel Valley Ranch Resort, an LXR Luxury Resort

Carmel Valley, California

Responsibilities:

Direct all sales, operational and financial activities for Sales, Marketing, Conference Services and Catering departments.

Plan and prepare for renovation of the resort; main lodge building, meeting space, restaurant, addition of spa, golf clubhouse and golf course. Renovation began May 2006 and will continue until September 2008. Resort will convert to "Condo/Hotel" at conclusion of renovation.

Exceeded 2005 group room nights and average rate in 2006 despite golf course closure of seven months and Clubhouse closure of 5 months.

Assisted in creating Carmel Valley Event Design, a new outside catering company.

Assisted in creating Rental Management Program for new Condo/Hotel including rental management contract and standard operating procedures.

Responsible for meeting with prospective unit owners to explain rental management, oversee all VIP activities for owners and assist Brokers in selling process.

Member: Executive Committee

Service Advocate Team

SITE Northern California Chapter – Board Member

SITE IC Committee (Annual Meeting, Monterey, December 2007)

Vice President

2005 –2006

Golf Meetings Collection (a subsidiary of Meetings Database Institute)

Des Plaines, Illinois

** A unique collection of top-caliber golf resorts focused on the golf meetings market.*

Responsibilities:

Responsible for strategic planning of bringing new company to market, development, partner relations, sales and marketing. This was a spin-off company to Meetings Database Institute.

Director of Sales & Marketing, General Manager

2005 – 2006

Meetings Database Institute

Des Plaines, Illinois

** An integrated sales and marketing company serving the hospitality industry.*

Responsibilities:

Responsible for overseeing sales team to maximize production, foster improved relationships with clients, increase overall business to our hotel partners and explore future business opportunities.

Areas of responsibility included: Sales, marketing, partner relations.

General Manager

2002 – 2005

Dolphin Quest Hawaii, Waikoloa, Hawaii

Responsibilities:

Responsible for the overall business performance of the facility (approximately \$6M in revenue) while creating a team dynamic that provided exceptional customer service, animal care, and educational components.

Areas of responsibility included: Group Sales, Marketing, Operations, Animal Care and Training, Retail, Education, Human Resources, Accounting, Capital Project Coordination, Hotel & Community Relations.

Member: Customer Service Standards Team
Future Development Project Team
Kona-Kohala Chamber of Commerce

Board Member: Pacific Marine Life Foundation

Associate Director of Sales & Marketing

2001 – 2002

Director of Rooms & Revenue Management

2000 – 2001

Mauna Lani Bay Hotel & Bungalows, Kohala Coast, Big Island of Hawaii

Responsibilities:

Responsible for expanding market presence of the Resort and penetrating key markets as well as overseeing daily operations of the Sales Department.

Responsible for the overall performance of the Room Division including the development of a revenue management system.

Areas of responsibility included: Reservations, Front Office, Housekeeping, Front Services, and Beach & Pool Activities.

Member: Steering/Executive Committee

National Sales Manager (Pebble Beach Resorts)

1993 – 2000

Director of Rooms (The Lodge at Pebble Beach)

1989 - 1993

Pebble Beach Resorts, Pebble Beach, California

Responsibilities:

Various roles of responsibility during employment, including National Sales (Corporate, Incentive markets) and hotel operations.

Various Rooms Division positions including Assistant Front Office Manager, Assistant Executive Housekeeper and Hotel Assistant Manager.

1985 – 1989

Hyatt Regency Chicago, Chicago, Illinois

Education: Bachelor of Science, Restaurant, Hotel and Institutional Management, Business Emphasis, Purdue University, West Lafayette, Indiana



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Name: Sam Bertha Jr Date: 10/14/11

Mailing Address: PO Box 251 Bunnell FL.

Physical Address: 803 W. Bacher St. Bunnell FL 32110

County of Residence: Flagler Voter ID: _____

Home Phone: 386 437-4462 Cell Phone: (386) 931-1583 Fax: (386) 432-8454

Email: redharvest@earthlink.net Years in Flagler: 49

Advisory Boards or Committees Applying For: FCEDAC -

Agriculture Category

Describe your training and / or experience that would make you a good fit for
this position: 30 year self-employed agr/cr

businessman.

Education: 12 yr

Business (name & type): Sam Bertha Jr Farms

Business Address: PO. Box 251 Bonnell Fl. 32110

Business Phone: (386) 931-1583 Position: Owner

Professional Organizations: Farm Bureau Board of Dir. / ^{Flagler} Soil and Water ^{Board of Directors}

Have you ever served on a Flagler County appointed board or committee?

YES ☒ NO ☐ If so, please identify those on which you have served.

Advisory Board / Committee

Dates Served

Flagler County Extension

2005 - present

Advisory Comm.

References may be secured from the following individuals:

1. Name: _____ Phone: _____

2. Name: _____ Phone: _____

3. Name: _____ Phone: _____

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Sam Bertha Jr
Signature of Applicant

Additional information may be attached to this form.

VOLUNTEER POSITIONS

Flagler County is chartering a new course in economic development, committing new resources and hiring a large team of economic professionals. As part of this effort, the County is interested in knowledgeable business leaders to help guide and work with a professional Economic Development Council staff in the retention and expansion of existing businesses and recruiting new businesses to our community. The individuals will serve as members of the newly formed Flagler County Economic Development Advisory Council.

The Flagler County Board of County Commissioners is seeking dedicated individuals in the following fields to be part of this new initiative:

- Finance/Investment Banking/Angel Investment
- Agriculture
- Marketing
- Manufacturing
- Industrial Park Developer/General Contractor/Commercial Realtor
- Hi-tech Business
- Two At-Large Members

The Flagler County Economic Development Advisory Council meetings are expected to be held monthly during the day at the County offices at a time to be determined.

Interested parties are asked to complete the on-line application (found at www.FlaglerCounty.org under Advisory Board Vacancies) and provide any additional information on their background, talents and the reasons they would like to be appointed to the Council. The application and supplemental information can be sent via fax, email or regular mail **no later than close of business October 14, 2011** to:

Christie Mayer (cmayer@flaglercounty.org)
Flagler County Board of County Commissioners
1769 E. Moody Blvd., Suite 302
Bunnell, FL 32110
(386) 313-4094 phone; (386) 313-4101 fax



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fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: ROBERT F. CAHILL Date: 10/5/2011

Mailing Address: 16 WHITCOCK LANE, PALM COAST, FL 32164

Physical Address: SAME

County of Residence: FLAGLER Voter ID: 075435

Home Phone: 386-445-8637 Cell Phone: 386-871-6804 Fax: —

Email: RCAHILLPAR@AOL.COM Years in Flagler: 8

Advisory Boards or Committees Applying For: FLAGLER COUNTY

ECONOMIC DEVELOPMENT ADVISORY COUNCIL - Manufacturing.
+ Qt-large categories

Describe your training and / or experience that would make you a good fit for

this position: DIRECTOR, MFG - ROCKPORT CO. / REEBOK
DIRECTOR, BUSINESS PLANNING - LEVER BROS. CO.

MANAGING GENERAL PARTNER, ADVANCED ENTERPRISE SOLUTIONS, LLC
DIRECTOR, MFG LOGISTICS, ROCKPORT CO.

BS - ECON/ACCOUNTING, MS - LOGISTICS MGT

VOLUNTEER MGR, FLAGLER SMALL BUSINESS INCUBATOR
FOR ADULT ED/FLAGLER TECH. INST.

MEMBER - ADULT ED/FTI ADVISORY BOARD

Education: B.Sc - ECONOMICS / ACCOUNTING / M.Sc - LOGISTICS MGT.

Business (name & type): CURRENTLY RETIRED

Business Address: _____

Business Phone: _____ Position: _____

Professional Organizations: SOCIETY OF LOGISTICS ENGINEERS / COUNCIL OF
SUPPLY CHAIN MANAGEMENT PROFESSIONALS

Have you ever served on a Flagler County appointed board or committee?

YES _____ NO ☒ If so, please identify those on which you have served.

Advisory Board / Committee

Dates Served

References may be secured from the following individuals:

1. Name: SAUL CARO Phone: 386-446-9532
2. Name: FRANK NAVRAN Phone: 386-503-5926
3. Name: VIRGINIA GIARAMITA Phone: 386-446-7612 X1828

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.



Signature of Applicant

Additional information may be attached to this form.

ROBERT F. CAHILL, C.P.L.

16 Whitcock Lane
Palm Coast, FL 32164

Home Phone: (386) 445-8637 **Cell Phone: (386) 871-6804**e-Mail: rcahillpar@aol.com

SUPPLY CHAIN PROFESSIONAL with extensive experience in all aspects of demand planning, forecasting, inventory management, distribution, warehousing, and production planning for domestic and international operations. Particular strengths in analyzing complex logistics problems to develop cost-effective solutions, presenting plans and proposals for improved operations to top management, and implementing same. Customer service oriented and computer literate with broad knowledge of current supply chain planning and management systems.

EMPLOYMENT HIGHLIGHTS

VOLUNTEER, Palm Coast, FL

Guardian Ad Litem

2003 - 2008

Represented interests of children removed from their parents for cause. Prepared, and presented in 7th District Court, recommendations for action in the best interest of the children.

Adult Education Advisory Board

2005 - Present

Monitored operations of Flagler County Adult Education Program, made recommendations for changes and improvements. Developed and managed the creation and operation of the Flagler Small Business Incubator (FSBI). This included presenting the proposal to the county school board, developing the integral educational program, and recruiting the all volunteer instructor staff and advisory board.

Flagler Small Business Incubator

Manage program development, secure volunteer advisors and instructors, oversee all aspects of the ongoing program.

ADVANCED ENTERPRISE SOLUTIONS, Allentown, PA

2001 - 2003

Partner, General Manager

Manage, direct, and provide technical expertise to small consulting firm assisting customers in the optimization of their supply chain operations.

ORACLE CORPORATION, Waltham, MA

2000 - 2001

Senior Sales Consultant, Manufacturing / Supply Chain Applications

Work closely with Account Managers to ensure customer understanding of Oracle product advantages and benefits. Identify key customer "Pain Points". Prepare and deliver relevant product demonstrations to illustrate how Oracle software would alleviate the "Pain".

REEBOK INTERNATIONAL LTD./ THE ROCKPORT COMPANY, MA

1995 - 2000

Y2K Project Director, Reebok

Responsible for all aspects of preparation for the year 2000 for Reebok and its subsidiary companies. Includes internal systems remediation and external interaction with customers and suppliers. Report to CIO of this \$3.5 Billion company.

Director, Manufacturing Logistics, Rockport (Subsidiary of Reebok)

Responsible for production planning and control for 35 third party manufacturing facilities in 9 countries in Europe, Americas, and Asia. Responsible for reorganizing supply chain organization and systems to improve customer service and the support of Sales and Marketing. Report to Senior Vice President, Global Manufacturing of this \$500 million subsidiary of Reebok.

LEVER BROTHERS COMPANY, New York, NY

1986 -1995

Director, Business Planning

Joined as **Manager, Logistics Planning** in 1986, promoted to **Director, Business Planning** in 1990.

Responsible for customer service, inventory management, forecasting, and production planning; report to Senior Vice President, Commercial of this \$2 billion corporation. Developed and implemented Supply Chain programs and systems to support Lever's ECR/QR/VMI initiatives.

POLAROID CORPORATION, Needham, MA

1979 -1986

Inventory Operations Manager

Joined as ***Regional Operations Administrator - Southeast*** in 1979, promoted to ***Senior Planner, Central Inventory Operations*** in 1980, to ***International Operations Manager*** in 1982, then to ***Inventory Operations Manager*** in 1983.

Responsible for allocation and distribution of U.S. and non-U.S. produced finished goods (over \$700 million), raw materials, packaging materials and repair parts (over \$300 million) to 5 U.S. Distribution Centers and 25 Polaroid manufacturing and marketing subsidiaries in 23 countries.

UNITED STATES AIR FORCE, ***Captain***

1967 -1979

REPRESENTATIVE ACCOMPLISHMENTS

ORACLE

Selected as Sales Consultant of the Quarter - Q3/2001, Member of Sales team of the Quarter - Q4/2001, and Sales Team of the Year - 2001 for significant contributions to several of the largest sales in the East Region for FY2001. Wrote White Paper, published by Oracle, on a key feature of the Oracle Advanced Planning and Scheduling product.

REEBOK / ROCKPORT

Represented Reebok in multi-national apparel and footwear industry consortium to develop a new version of the SAP software package. This two-year effort resulted in a product currently being implemented by Reebok, Rockport, VF Corp, Sara Lee Corp, Adidas, and others in the industry.

Project Manager for the implementation of the Material Management and Production Planning modules of the redesigned SAP package within Reebok and its subsidiaries worldwide.

Developed and implemented policies, procedures and systems which resulted in production lead time reductions of over 25% for Rockport, improved availability of finished products, and improved coordination between Marketing, Merchandising, and Manufacturing in the design, forecasting, and production of new and current product lines.

LEVER

Provided Logistics leadership to senior management team responsible for re-engineering all Supply Chain related functions and processes into a streamlined Supply Chain organization. The new organization added 2% to 5% to the corporate bottom line and an approximately \$100 million increase in operational cash flow within three years.

Developed and implemented the Lever Vendor Managed Inventory (VMI) program, and supporting systems. Coordinated activities with senior Lever Sales and Distribution managers, and major customer logistics personnel to determine success criteria, internal capabilities and performance metrics.

Served as logistics representative on Lever's Key Account Team, a proactive, cross-functional group of senior managers (VP, Director level) which visited senior management at all major accounts to coordinate activities in support of Efficient Consumer Response (ECR) initiatives.

Initiated and led successful project to institute a fully integrated logistics system to support all aspects of inventory management, forecasting, production planning, and product deployment, as well as supporting direct interface with customer order processing and plant production scheduling and materials management systems. The system shortened planning system response time and increased customer

service while reducing total inventory required by over 15%.

Increased customer service and achieved over 25% reduction in requirements for finished goods inventory by improving accuracy of shipment forecasting process through improved coordination with Sales and Marketing Divisions.

POLAROID

Designed, "sold", developed and implemented an inventory information system for 25 subsidiaries in 23 countries that significantly improved the planning and control of finished goods at all locations.

AFFILIATIONS

Council of Supply Chain Management Professionals (CSCMP), Member since 1980

Member of International Executive Board 1993-1995; President, New York City Roundtable 1989-1991;

Program Chairman, NYC 1988-1989; Treasurer, New England Roundtable 1984-1986

Society of Logistics Engineers (SOLE), Member since 1972

Certified Professional Logistician (CPL) 1980

National Vice President - Finance 1986-1988; Technical Director 1988-1989;

Vice Chairman, Greater Boston Chapter 1983-1984.

Center for Logistics and Transportation, City University of New York

EDUCATION

Oracle Application Training, Inventory, Engineering / BOM, Purchasing, Advanced Planning and Scheduling, Demand Planning, Warehouse Management System, Risk Optimization.

Oracle Sales Training, DEMO Techniques, SPIN Selling

Management Development Program, Boston University, Boston, MA.

M.Sc. Logistics Management (w/Distinction), Air Force Institute of Technology, Graduate School of Systems and Logistics, Dayton, OH.

B.Sc. Economics/Accounting, Holy Cross College, Worcester, MA.



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1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110
fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: _____ Carrie B. Chambers _____ **Date:** _____ October 12, 2011 _____

Mailing Address: _____ 44 Bunker Hill Drive, Palm Coast, FL 32137 _____

Physical Address: _____ Same as above _____

County of Residence: _____ Flagler _____ **Voter ID:** _____ 118638431 _____

Home Phone: _____ 252-722-3471 **Cell Phone:** _____ 252-722-3471 **Fax:** _____

Email: _____ cbchambersrealestate@gmail.com _____ **Years in Flagler:** _____ 1 _____

Advisory Boards or Committees Applying For: Economic Development Advisory Council (Economic Opportunity Council)— I am applying for either an at-large or finance volunteer position on the Council. I have extensive business experience, however, I have lived in Flagler County for only a short time.

Describe your training and / or experience that would make you a good fit for this position: _____ I have attached my resume for additional detail. I have extensive experience in the corporate business world, primarily accounting and finance. I worked for the Financial Accounting Standards Board (FASB), a quasi-governmental agency that sets accounting standards for the United States, and,

more recently, was a partner with one of the top four global accounting firms, Deloitte. Through those positions, I gained exposure to high level executives at many Fortune 500 firms, other accounting firms, and financial market regulators while dealing with difficult finance and accounting issues. I also gained experience in strategic planning and project management while at the FASB, for example, by serving as the lead staff person to set the vision and direction for the FASB's nascent international cooperative activities with other standard setters around the globe. Through these roles, I developed skill in helping groups representing a variety of perspectives, loyalties, and interests negotiate to arrive at common understandings and supportable decisions.

More recently, I moved to Palm Coast last year and have just launched my real estate business working with Coldwell Banker Premier Properties. I am also working on a business plan for a new owner-operated business I hope to start next year in Palm Coast. Finally, I am currently participating in the Palm Coast Citizen's Academy and thus have a basic understanding of our governmental structure and the City's goals and overall plans.

As an at-large member of the Economic Development Advisory Council, I believe that I can bring a broad range of experience and knowledge to the Council, and thus provide useful input, balanced perspectives, and direction to assist the group in furthering the county's economic development goals. I am very keen on becoming more involved in our local government and helping to make a difference. I would like to be a part of making Flagler County more prosperous and more attractive to a fuller complement of professionals and businesses.

Education: I graduated summa cum laude/University Scholar from the University of CT School of Business with a degree in accounting. _I also have a post-baccalaureate certification in Information Assurance, Security, and Privacy from University of North Carolina-Greensboro.

Business (name & type): _____Carrie B. Chambers, Realtor

Business Address: _____Coldwell Banker Premier Properties, 33 Old Kings Road N, Palm Coast, FL, 32137

Business Phone: _386-445-1050_____ **Position:** __Sales Associate__

Professional Organizations: ____NAR, FCAR, FAR_____

Have you ever served on a Flagler County appointed board or committee?

YES _____ **NO** __X__ If so, please identify those on which you have served.

Advisory Board / Committee

Dates Served

References may be secured from the following individuals:

1. Name: Tom Heiser, Coldwell Banker Premier Properties

Phone: 386-445-5880

2. Name: __Rob Comerford, Deloitte__ **Phone:** _203-761-3732_

3. Name: __Maureen Winter_(friend)____ **Phone:** ____386-864-5112

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board

or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.

Carrie B. Chambers

Signature of Applicant

Additional information may be attached to this form.

Carrie Chambers (Bloomer)

44 Bunker Hill Drive, Palm Coast, FL 32137

Phone: 252-722-3471 ♦ Email: bloomerc@gmail.com

Real Estate

Coldwell Banker Premier Properties, Palm Coast, FL

September 2011 - Present

Realtor, Independent Contractor

Broker: Tom Heiser (386) 445-5880

- Provide professional assistance by facilitating real estate listing and sale transactions for buyers and sellers of residential real estate Flagler County area.

Accounting Experience

Deloitte/Deloitte & Touche, Wilton, CT

August 2002 – June 2009

Last position: Partner, National Office—Accounting Consultation

- Subject Matter Expert in accounting for investments and issuances of financial instruments and consolidations and equity method investments covering clients in many industries. Also focused on accounting in the insurance industry and not-for-profit organizations.
- Worked with Deloitte clients and audit teams under tight deadlines for annual and quarterly reporting requirements. Reviewed and analyzed complex contractual arrangements to identify pertinent characteristics with accounting implications; researched GAAP to identify and recommend alternative accounting solutions; educated clients and engagement teams about accounting issues and potential solutions. Wrote and signed off on memorandums including transaction facts, alternatives considered, conclusions reached, and basis for conclusions.
- Analyzed client-proposed accounting transactions, financial statements, and footnote disclosures for compliance with GAAP and SEC regulations. Worked with clients, regulators, standard setters, and other accounting firms to develop solutions to complex issues where GAAP was sparse or unclear.
- Assisted clients in creating effective accounting policies and procedures for internal and external financial reporting.
- Led special projects to develop internal and external Deloitte accounting guidance and positions on existing and proposed accounting standards.
- Prepared technical content and PowerPoint presentations on various accounting topics and presented at regional and national conferences live and on webcasts.
- Recruited, trained, supervised, and evaluated managers, senior managers, and less-experienced partners in Deloitte's National Office.

Financial Accounting Standards Board (FASB), Norwalk, CT

June 1993 – July 2002

Last position: Project Manager

- Researched accounting issues and problems relating to financial and investment contracts, analyzed existing GAAP, identified and evaluated alternative solutions, developed recommendations for solutions to technical and conceptual issues, and prepared written materials for the FASB's approval; led discussions of accounting and reporting issues at public FASB and EITF meetings; wrote sections of FASB Exposure Drafts and Standards; analyzed comment letters from constituents; and responded to technical inquiries from the public and press.

Carrie Chambers (Bloomer)

Evaluated software design for use by special needs persons, wrote software reviews, assisted page design and editing of thrice-yearly journal for special educators, developed and maintained software inventory system, assisted in the coordination of yearly conferences.

Education

University of North Carolina Greensboro Graduate School

Graduated May 2011

Post-baccalaureate certificate in Information Technology: Security, Assurance, and Privacy. GPA: 4.0/4.0. This program includes coursework in business processes, e-commerce strategies, project management (including variance analysis, budgeting, and project planning and execution), networking and internetworking with technology, and technology systems security and privacy.

University of Connecticut

Graduated May 1993

Bachelor of Science in Business Administration (Accounting): Summa cum Laude (GPA 3.8/4.0; 157 credit hours), Honors Program: University Scholar (only 20 selected in junior year) through which I completed graduate school credits in International Business and Economics. Awarded Outstanding Senior Woman for School of Business. President, Beta Alpha Psi accounting honors fraternity.

Other Professional Information

- Sat for and passed Florida Real Estate Sales Associate Exam in August 2011.
- Member, National Association of Realtors, Florida Association of Realtors, Flagler County Association of Realtors.
- Familiar with both PC and Macintosh operating systems and application programs, including MS Office Suite (Word, Excel, PowerPoint, Outlook), MS Project and QuickBooks software.
- Sat and passed Uniform CPA exam in May 1995.
- Registered Accountant certificate holder in Connecticut issued 10/25/04 (inactive license status due to relocation).
- Attended week long training in information security techniques in September 2010 by the SANS Institute, Course 401: SANS Security Essentials Bootcamp Style.
- Author of multiple journal articles and FASB publications on international accounting.
- References available on request.



Flagler County Board of County Commissioners
General Application for Volunteer Advisory Boards and Committees

Please Return to: Christie Mayer, CPS/CAP
1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110
fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: WANDA CLEGG Date: 10/14/11

Mailing Address: 10169 COUNTY ROAD 304

Physical Address: _____

County of Residence: FLAGLER Voter ID: _____

Home Phone: 386-437-6974 Cell Phone: 386-931-1463 Fax: 386-437-3962

Email: CLEGGSD@aol.com Years in Flagler: 50

Advisory Boards or Committees Applying For: FLEDAL

Agriculture Category

Describe your training and / or experience that would make you a good fit for
this position: SELF EMPLOYED AG BUSINESS FOR 23 YRS

Education: 12 yrs

Business (name & type): CLEGG SOD FARM (SOD, CATTLE & HAY)

Business Address: 10169 COUNTY ROAD 304

Business Phone: 386-437-1420 Position: V.P

Professional Organizations: _____

Have you ever served on a Flagler County appointed board or committee?

YES ✓ NO _____ If so, please identify those on which you have served.

Advisory Board / Committee

Dates Served

FLAGLER EXT ADVISORY Comm.

2009 - PRESENT

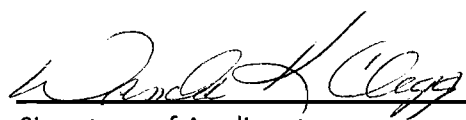
References may be secured from the following individuals:

1. Name: BARBARA REVELS Phone: _____

2. Name: CARLA TAYLOR Phone: _____

3. Name: TREVOR TUCKER Phone: _____

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.



Signature of Applicant

Additional information may be attached to this form.

VOLUNTEER POSITIONS

Flagler County is chartering a new course in economic development, committing new resources and hiring a large team of economic professionals. As part of this effort, the County is interested in knowledgeable business leaders to help guide and work with a professional Economic Development Council staff in the retention and expansion of existing businesses and recruiting new businesses to our community. The individuals will serve as members of the newly formed Flagler County Economic Development Advisory Council.

The Flagler County Board of County Commissioners is seeking dedicated individuals in the following fields to be part of this new initiative:

- Finance/Investment Banking/Angel Investment
- Agriculture
- Marketing
- Manufacturing
- Industrial Park Developer/General Contractor/Commercial Realtor
- Hi-tech Business
- Two At-Large Members

The Flagler County Economic Development Advisory Council meetings are expected to be held monthly during the day at the County offices at a time to be determined.

Interested parties are asked to complete the on-line application (found at www.FlaglerCounty.org under Advisory Board Vacancies) and provide any additional information on their background, talents and the reasons they would like to be appointed to the Council. The application and supplemental information can be sent via fax, email or regular mail **no later than close of business October 14, 2011** to:

Christie Mayer (cmayer@flaglercounty.org)
Flagler County Board of County Commissioners
1769 E. Moody Blvd., Suite 302
Bunnell, FL 32110
(386) 313-4094 phone; (386) 313-4101 fax



Flagler County Board of County Commissioners
General Application for Volunteer Advisory Boards and Committees

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1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110
fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: WALTON V. COWART Date: 10-14-11

Mailing Address: 12500 W. HWY 100

Physical Address: SAME

County of Residence: FLAGLER Voter ID: _____

Home Phone: 386 437 6900 Cell Phone: 386 931 5384 Fax: 386 586 2253

Email: _____ Years in Flagler: 62

Advisory Boards or Committees Applying For: _____

F.C.E.D.A.C. - Agriculture Category

Describe your training and / or experience that would make you a good fit for this position: _____

Education: A.A. Degree

Business (name & type): COWART RANCH

Business Address: 12500 W. Hwy 100 Bunnell FL 32110

Business Phone: 386-931-5384 Position: OWNER

Professional Organizations: FL. CATTLEMENS ASSOC.

Have you ever served on a Flagler County appointed board or committee?

YES ☒ NO ☐ If so, please identify those on which you have served.

Advisory Board / Committee

Dates Served

Flagler Ext. Advisory Committee

References may be secured from the following individuals:

1. Name: _____ Phone: _____

2. Name: _____ Phone: _____

3. Name: _____ Phone: _____

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.


Signature of Applicant

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VOLUNTEER POSITIONS

Flagler County is chartering a new course in economic development, committing new resources and hiring a large team of economic professionals. As part of this effort, the County is interested in knowledgeable business leaders to help guide and work with a professional Economic Development Council staff in the retention and expansion of existing businesses and recruiting new businesses to our community. The individuals will serve as members of the newly formed Flagler County Economic Development Advisory Council.

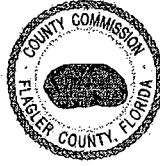
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Christie Mayer (cmayer@flaglercounty.org)
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fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: Greg Federline

Date: 12 October 2011

Mailing Address: 26 Kingfisher Lane, Palm Coast, Florida 32137

Physical Address: 26 Kingfisher Lane, Palm Coast, Florida 32137

County of Residence: Flagler

Voter ID: 117294156

Home Phone: (386) 447-9917 Cell Phone: _____ Fax: _____

Email: gregf@cfl.rr.com

Years in Flagler: 3

**Advisory Boards or Committees Applying For: Economic Opportunity Council,
High Tech Business**

**Describe your training and / or experience that would make you a good fit for
this position:**

**I am applying to serve on Flagler County's new Economic Opportunity Council
(High Tech Business). I have Bachelors Degrees in Electrical Engineering and
Computer Science from George Washington University and a Masters Degree in
Computer Science from Johns Hopkins University. I have over 25 years of
executive management experience with small and large technology firms
including Hughes, L-3, and Litton. I have also pursued continuing education
throughout my career including completion of an Executive Development**

Program in Finance from the Wharton School. I am also certified as a Florida State Energy Rater. The diversity of my education and experience in technology, engineering, system development, sales and marketing make me well qualified to contribute to the development of strategies for sustainable economic growth in the county.

My extensive accomplishments, which are reflected in the attached resume, arise from several factors which will also be important in guiding the Economic Opportunity Council. My demonstrated initiative and foresight have enabled me to identify market segments and niches suitable for my organization thus affording me a sustainable competitive advantage in the market place. I have demonstrated my ability to spot underlying factors which are essential for successful outcomes and the foresight and the leadership to assemble teams and plans for solutions ahead of the competition. These are all attributes of a proven, skilled leader which will be important in guiding Flagler County toward sustainable economic growth.

Other key success attributes for Council members include the ability to coordinate, negotiate, and create win/win solutions for all involved parties. I led several merger and acquisition projects which were successful not only from a financial standpoint but also from a human resources standpoint. I have successfully negotiated settlements for legacy contracts and established strategic alliances with vendors. I also served on an advisory board to a college. A Council member must also be comfortable in the world of small business as well as large corporations. I played a key role in growing a small business of 25 people to over 2000. I have experience in forming a start up company as well as experience establishing global partnerships.

I led a company's participation in the Federal Small Business and Innovative Research Program winning several contracts.

I participated on the Northern Virginia Technology Council, the largest technology council in the nation. Based on the diversity of my experience, I contributed to the Council's public policy advocacy on a broad range of technology issues at the state and regional levels. This laid the basis for input to Federal issues as they relate to workforce and education concerns. I led the

company's Small Business and Innovative Research Program winning several contracts.

Council members should also demonstrate the desire for a challenge and interest or curiosity in a range of opportunities. It is important to re-engineer the Flagler economy into a diversified engine that retains strong tourism and construction sectors but no longer rises and falls with these sectors. The Council must examine the dynamics of growth in the county. Many complicated factors make up the business climate and must be examined in an integrated fashion. If the Board enjoys a strong business/private balance with good diversity such an examination will be possible. Florida has a strong industry specific training program. The U.S. Chamber of Commerce recently ranked Florida No. 1 in the nation for such programs. We must take advantage of attributes which give us a competitive advantage.

In summary, I believe that my knowledge of technology and its future direction, my skills in negotiation and collaboration, knowledge of associated factors and my enthusiasm to create a strong economic environment in Flagler County where my family has made its home make me an excellent candidate to serve on the Council for Economic Opportunity.

Education: Bachelors Degrees in Electrical Engineering and Computer Science from George Washington University and a Masters Degree in Computer Science from Johns Hopkins University

Business (name & type): N/A

Business Address: N/A

Business Phone: N/A

Position: N/A

Professional Organizations: Institute of Electrical and Electronics Engineers (IEEE), Association for Computing Machinery (ACM), Florida Energy Gauge Rater, and Florida Green Building Coalition

Have you ever served on a Flagler County appointed board or committee?

YES _____ NO ☒ If so, please identify those on which you have served.

Advisory Board / Committee

Dates Served

_____ N/A _____

_____ N/A _____

References may be secured from the following individuals:

1. Name: Saul Portner

Phone: (561) 434-2922

2. Name: Tom Boswell

Phone: (802) 747-9010

3. Name: Jeff Shockey

Phone: (717) 515-8096

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.


Signature of Applicant

Additional information may be attached to this form.

Resume attached

Greg Federline

Senior Executive, Technology Director for Software
Development and Systems Integration

(301) 520-6545 (C)
(386) 447-9917 (H)

Palm Coast, FL
gregf@cfl.rr.com

**Industry Recognized, Solutions-Driven, Pioneering and Award-Winning Executive
Leader in Technology Solutions, Project Management, Product & Software
Development, and Complex Systems Integration.**

Broad and Diverse Range of Functional Expertise and Industry Experience —

- Developed and customized large software products
- Tested, certified, deployed, and supported software products and systems
- Developed and conducted continuous improvement initiatives
- Obtained ISO 9001-2000 certification for engineering organization
- Applied Statistics and Analytical Methods to improve and predict communication network performance and availability

Plus over 25 years of accomplishments in emerging technologies and change management

- **The capability** to spot the key underlying factors that can make or break a project
- **The foresight** to predict where technology is headed and how it will impact the market 18 to 30 months in the future
- **The leadership** to bring products to market ahead of the competition

Select Growth Accomplishments

- ❑ **Built hardware and software teams** that developed an award winning telecommunications system
- ❑ **Turned two mediocre performing divisions** into one that significantly improved financials including a 30% increase in projected Earnings Before Interest and Taxes, a 20% sales increase and a 25% growth in cash
- ❑ **Led acquisition and merger project** resulting in a 350% sales volume increase from \$20 million to \$70 million, 11% profit upswing, and a 30% reduction in both expense and staff
- ❑ **Developed a two tier strategy** for profitably by closing down an organization while retaining the intellectual property, and by adding a 7% margin on outdated product servicing
- ❑ **Managed sales and product development** as General Manager for a Humvee-mounted satellite communications system that reduced military cargo airlift transportation load requirements in Operation Desert Storm (1st Iraq War) from two full aircraft to half of one aircraft

- ❑ **Increased profit by 11%** during first year of operation by conducting product line cost analyses and reengineering, yielding a 25% total factory cost reduction
- ❑ **Participated in standard development activities** to insure products under development influenced the standard

Assorted Metrics

- Reduced development costs by 30%, and increased maintainability through standardization of methodologies
- Reduced the hardware/software integration and product release development cycle by 20%
- Developed new ISO 9000 Procedures and achieved an immediate 8% inventory cost savings
- Created strategic vendor alliances and realized a 7% factory cost reduction and a projected 50% improvement in net inventory turnover
- Negotiated settlements for two legacy contracts that saved \$18 million for a corporation
- Reduced production costs by 50% and doubled inventory turnover through joint ventures, strategic alliances, and product enhancements
- Established a strategic alliance and OEM Agreement with Hewlett Packard resulting in \$15 million of equipment sales
- Integral role in initial fundraising to secure \$60 million in Venture Capital

Further Notables

- ❑ Developed Data Portal for customer submission of product support issues, performance data, access to training, and deployment of software updates, customer data delivery, and product documentation
- ❑ Guided team to complete the Quality Management System to attain ISO 9000-2001 registration in 8 months in parallel with project activities
- ❑ Won patent for a Frame Relay Codec, which modifies the encoding and/or decoding of the digital data stream based on the characteristics of the analog input
- ❑ Provided engineering design support services to include satellite system design, satellite hub reconfiguration, redesign, refurbishment, and software support
- ❑ Directed design and development of carrier class communication software and hardware to enable Internet and next-generation networks
- ❑ Originated new product technology roadmaps and development plans for new product directions including Softswitches, Signaling System #7 over Internet Protocol, and Voice/Data Portals
- ❑ Consolidated and managed Profit & Loss for a 237-person domestic and international division
- ❑ Directed multi-site embedded software and hardware development projects, off-shore software development, and technical support functions

- ❑ Managed, consolidated, and directed a 100-person Engineering and Operations Division with P&L responsibility for the design and manufacture of both custom and standard satellite and terrestrial communications products
- ❑ Formed a startup company to provide VoIP services to the small business market at a fixed price per user
- ❑ Developed and deployed innovative technical enhancements to the Navy's Command and Control Aircraft's Intercommunications System, including innovative heat removal schemes, new voice processing algorithms, and unique distributed time synchronization techniques

Career History

United States Census Bureau, Daytona, FL Technology Manager	2009-
Mathtech, Inc., McLean, VA Vice President of Communications Division	2004-2008
Satellite Networks, Hauppauge, NY General Manager/Vice President	2001-2004
RadiSys Corporation, Boca Raton, FL Vice President Telecommunications Design Center, FL	2000- 2001
Red Cypress, Gaithersburg, MD Vice President	2000-2000
Litton Advanced Systems, Inc., College Park, MD General Manager/Vice President	1998-2000
Hughes Network Systems, Inc., Germantown, MD Vice President & Asst. General Manager	1985-1998

Education & Development

MS, Computer Science, John Hopkins University
 BS, Electrical Engineering/Computer Science, George Washington University
 Litton Executive Education Program, The Wharton School, University of Pennsylvania
 Florida Certification as Residential Energy Rater

Military Service

United States Army Special Forces



Flagler County Board of County Commissioners
General Application for Volunteer Advisory Boards and Committees

Please Return to: Christie Mayer, CPS/CAP
1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110
fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: Mike Gill **Date:** October 11, 2011

Mailing Address: 19 La Costa Pl, Palm Coast, FL 32137

Physical Address: Same

County of Residence: Flagler **Voter ID:** 118412960

Home Phone: 386 597 6546 **Cell Phone:** 913 219 7879 **Fax:** 216 535 6279

Email: m.michael.gill@accenture.com **Years in Flagler:** Two

Advisory Boards or Committees Applying For: Economic Opportunity Council —

Hi-Tech + At-Large category

Describe your training and / or experience that would make you a good fit for

this position: Prior to moving to Flagler County, I served 13 years on the City Council of Leawood, Kansas. During my tenure, Leawood engaged in highly successful economic development, substantially grew its population, diversified its tax base, achieved Moody's AAA rating, and enjoyed well-below-average unemployment. Two examples of economic development. The first is a mixed use development, Park Place. The Mayor, Administrator and Council worked closely with the developer and its financial backers to plan, finance and build it.

It included structured parking financed by tax-incentivized bonds. To date, it has produced more than 1,000 new well-paying jobs for Leawood. The second example is Macy's. When Leawood's largest mall, Town Center Plaza, lost its anchor tenant, Jacobsen's, to bankruptcy, I traveled to Cincinnati on behalf of Leawood to help secure Macy's as a successor tenant. Today it is one of Macy's most successful stores and the mall maintains high occupancy and generates significant sales tax revenues for Leawood.

Professionally, I work for one of the largest and most respected technology companies in the world—Accenture. I am a Senior Executive and serve as its Global Complex Contract Lead. In that role I help structure and negotiate some of Accenture's most significant technology-based contracts.

I am new to the area and do not pretend to have any answers. I do, however, have a genuine desire to help. I think Flagler County has significant upside.

Some of my views on economic development are:

- Be proactive. Don't wait for business to come to you. Leverage contacts that Flagler County residents have. There are a number of retired executives in the County who could still pick up the phone and make an introduction at the right level. Target businesses who receive significant revenues from the State.
- Diversify. Look for good-paying, middle management jobs—for example, the branch office of a large company. Also, look for start-up, high-trajectory businesses.
- Identify strengths and weaknesses—and develop a strategic plan to address them. For example, if the local work force needs up-skilling,

develop a training program. Or, if a start up business needs incubator support, develop a plan to get it.

- Partner--especially with the State. Also, the cities, local businesses and financial institutions, and (very important) the schools and colleges. And don't forget the Federal Government and not-for-profits.
- Compete. Put together structured financial packages including tax incentives.

Education: University of Missouri--BSBA (Accounting) 1973, JD 1976

Business (name & type): Accenture LLP. Technology, Consulting, Outsourcing.
236,000 employees worldwide.

Business Address: 7500 College Blvd, Suite 1400, Overland Park, KS 66210

Business Phone: 913 319 1380 **Position:** Senior Executive. Global Complex
Contract Lead.

Professional Organizations: _____

Have you ever served on a Flagler County appointed board or committee?

YES _____ NO X _____ If so, please identify those on which you have served.

Advisory Board / Committee

Dates Served

References may be secured from the following individuals:

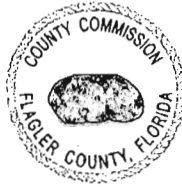
- 1. Name:** Leewood Mayor, Peggy Dunn **Phone:** 913 339 6700, ext 101
- 2. Name:** Leewood City Administrator, Scott Lambers **Phone:** 913 339 6700, ext 102
- 3. Name:** Bill Martin, retired Flagler County resident **Phone:** 386 447 9189

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.

A handwritten signature in cursive script, appearing to read "Mike Giel", written over a horizontal line.

Signature of Applicant

Additional information may be attached to this form.



Flagler County Board of County Commissioners
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1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110
fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: Paul Manning Date: Oct. 14, 2011

Mailing Address: 7 Flintstone Ct. Palm Coast, FL 32137

Physical Address: _____

County of Residence: Flagler Voter ID: _____

Home Phone: 386.597.2002 Cell Phone: _____ Fax: _____

Email: PFMVenture@aol.com Years in Flagler: 3 part-time now
full time _____

Advisory Boards or Committees Applying For: E.O.A.C. -
france category

Describe your training and / or experience that would make you a good fit for
this position: _____

_____ Bio. previously Submitted _____

Education: _____

Business (name & type): _____

Business Address: _____

Business Phone: _____ Position: _____

Professional Organizations: _____

Have you ever served on a Flagler County appointed board or committee?

YES _____ NO X If so, please identify those on which you have served.

Advisory Board / Committee

Dates Served

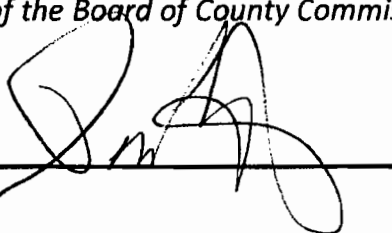
References may be secured from the following individuals:

1. Name: Perry Troina Phone: 386.445.3715
2. Name: Jeanne & Jeff Rafter Phone: 386.447.2940
3. Name: Sig Mosley/Imlay Investments e-mail ismosley@imlay.net
4. Name: C. Meade Sutterfield e-mail meade@sutterfield.net

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.

Paul Manning

Signature of Applicant



Paul F. Manning
Biographical Summary
pfmventure@aol.com

7 Flintstone Ct.
Palm Coast, FL 32137
386.597.2002

B-201 Links North
Ponce Inlet, FL 32127
678.697.8258

Professional

- Formerly, as Co-Managing Partner of Oconee Ventures Capital Fund I, LLC (the “Fund”) Mr. Manning participated in the evaluation and selection of Angel round private equity investments. The Fund’s objective is long-term capital appreciation from venture investments in start-up technology companies. Of the Fund’s eight portfolio companies, three failed to achieve viability; four were acquired for cash and or stock; and one, Overture Networks (overturenetworks.com) remains a stand-alone operating company.
-
- Mr. Manning directed the funding, development, operation and eventual sale for cash of an 81 room limited service franchised hotel on Lake Oconee, Eatonton, GA (thelodgeonlakeoconee.com). Unique for properties of this type, the Hotel featured guest suites overlooking the Lake and amenity features that propelled the Property to an Overall Guest Satisfaction Rating (OGSR) of 96.05%, ranking the Property 28th out of 634 properties in the Brand and 67th out of 2,667 properties in the System just prior to the sale.
-
- As Co-Founder, Mr. Manning served as a Director and Officer of Wireless Cable of Florida, Inc. SWCC., and Digital Wireless Cable, Inc. During a seven year period Mr. Manning assembled wireless cable channels covering nearly one million homes in Ft. Pierce, Sarasota, Pensacola, and Tallahassee, Florida and Savannah, Georgia.
 - He has acquired and sold various Licenses and Markets and led or participated in negotiations with Wireless Broadcasting Systems of America, Suncoast Communications, Videotron, Wireless One, ATI, Ruralvision/Heartland, Peoples Choice TV, and other public and private wireless cable companies including an Oppenhiemer & Co. led IPO between Wireless Cable of Florida and National Telsat which failed to come to market.
 - He has raised equity and debt from high net worth individuals including Imlay Investments and others in multiple rounds.
-
- Mr. Manning served in the positions of Secretary and Treasurer, Chief Financial Officer, Vice-President and ultimately President of Johnson Communications Corporation (JCC) from 1988 to 1993. JCC was ranked fifth in the Specialized Mobile Radio (SMR) Industry with operations in Atlanta, Tampa, Miami, Orlando and Memphis, four of the top fifteen SMR markets in the country.
 - JCC experienced rapid expansion during Mr. Manning’s tenure through a series of acquisitions including selected E.F. Johnson, Co. branch locations. Integral to the expansion were equity funding rounds with Noro-Mosley, Battery Ventures and Inter-West venture capital funds and the placement of a senior debt facility with C&S Bank, a regional communications lender headquartered in Atlanta.

- Mr. Manning was intimately involved with the development and implementation of JCC's market consolidation and ESMR strategy. He participated in negotiations with American Mobile Systems/TCI, Comcast, Dialpage, Nextel and The Southern Company. He was the lead negotiator in the ultimate sale of JCC to Transit Communications/Nextel.
-
- For seven years Mr. Manning held positions of progressive responsibility with Storer Cable Communications, Inc., then the nation's third largest cable operator, including corporate staff and regional positions culminating with Regional Vice-President of Administration and Finance. He directed accounting, finance, and administrative matters for the region headquarters in Atlanta comprised of operating systems in Missouri, Arkansas, Florida, Alabama, Georgia and South Carolina consisting of 535,000 subscribers and revenues in excess of \$128 million.
-
- Mr. Manning was General Partner for Rocktel Associates, a partnership formed to participate in the Federal Communication Commission (FCC) Rural Statistical Area (RSA) cellular license lottery.
-
- Mr. Manning served as the senior financial officer for Striker Yachts, the builder of diesel/aluminum sport fishing vessels.
-

Key qualifications

- Creative, entrepreneurial skills
 - Decision maker, effective leader
 - Proven track record in high growth, fast paced industries of cable TV, wireless cable, mobile communications and private equity
 - Senior manager in decentralized organizations ranging to 1,000 employees
 - Negotiator of vendor, third party, acquisition and divestiture contracts
 - Effective communicator with investors, directors, senior managers, clients and subordinates
-

Education

- Bachelor of Science, Canisius College – Buffalo, New York, 1969
 - MBA, Nova Southeastern University – Ft. Lauderdale, Florida, 1984
-

Personal

- Mr. Manning resides in Ponce Inlet, FL and Palm Coast, FL with his wife Debra and their three children.



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fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: Armando Mustiga_____ Date: 10-12-2011

Mailing Address: 37 Port Royal Dr. Palm Coast FL. 32164

Physical Address: Same_____

County of Residence: Flagler___ Voter ID: _____

Home Phone: _____ Cell Phone: 386-503-3578 Fax: 866-520-2736

Email: amustiga@gmail.com Years in Flagler: 17

Advisory Boards or Committees Applying For:

Board of Economical Opportunity Council – *manufacturing category*

Describe your training and / or experience that would make you a good fit for this position: 25 plus years in the Private Sector, New Product/Market Development Advisor.

Working knowledge in Marketing, Manufacturing and Hi Tech Business

Education: Bachelor of Science in Business Administration UCF

Business (name & type): Microflex Inc. Hi Tech Manufacturing

Business Address: 1800 N U.S. Hwy 1 Ormond Beach FL.

Business Phone: 386-677-8100_____ **Position:** Intl. Sales

Professional Organizations: _____

Have you ever served on a Flagler County appointed board or committee?

YES ___X___ **NO** _____ If so, please identify those on which you have served.

Advisory Board / Committee

Dates Served

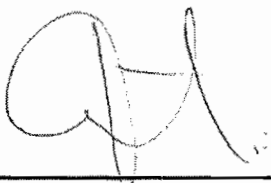
Board of Trustee Flagler Library

Current

References may be secured from the following individuals:

- 1. Name:** Lori Clutter **Phone:** _386-288-4888
- 2. Name:** John Mica **Phone:** _202-226-3220
- 3. Name:** Dan Parham **Phone:** _386-871-0295

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.



Signature of Applicant

Additional information may be attached to this form.



Flagler County Board of County Commissioners
General Application for Volunteer Advisory Boards and Committees

Please Return to: Christie Mayer, CPS/CAP
1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110
fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: Joe Newman Date: 10-11-2011

Mailing Address: 24 Edmond Place Palm Coast FL 32164

Physical Address: Same

County of Residence: Flagler Voter ID: _____

Home Phone: 386-437-6420 Cell Phone: 386-503-4989 Fax: 877-899-5316

Email: joe.newman@edwardjones.com Years in Flagler: (10)

Advisory Boards or Committees Applying For: Economic Opportunity
Council - at-large category

Describe your training and / or experience that would make you a good fit for
this position: _____

Education: BA, MBA Lindenwood University

Business (name & type): Edward Jones Financial Advisor

Business Address: 15 Cypress Branch Way Suite 204 Palm Coast

Business Phone: 386-445-8056 Position: Financial Advisor

Professional Organizations: AAMS

Have you ever served on a Flagler County appointed board or committee?

YES _____ NO X If so, please identify those on which you have served.

Advisory Board / Committee

Dates Served

References may be secured from the following individuals:

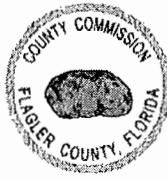
1. Name: Martin Tucker Phone: _____
2. Name: Albert Johnson Phone: _____
3. Name: _____ Phone: _____

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.



Signature of Applicant

Additional Information may be attached to this form.



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General Application for Volunteer Advisory Boards and Committees

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1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110
fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: Margaret Sheehan-Jones Date: October 12, 2011

Mailing Address: 134 Harbor Village Point ; Palm Coast, FL 32137

Physical Address: same as mailing

County of Residence: Flagler Voter ID: 104219176

Home Phone: 386-597-7857 Cell Phone: 386-931-0488 Fax: 386-693-4805

Email: margaret@margaretsheehan.com Years in Flagler: 13

Advisory Boards or Committees Applying For: Flagler County Economic

Development Advisory Council Commercial Walton

Describe your training and / or experience that would make you a good fit for
this position: See Attached

Education: University of CT (BS-Accounting); Carnegie Mellon-School of Entrepreneurial Management

Business (name & type): Parkside Realty Group-Commercial Real Estate__

Business Address: 210 Old Kings Rd South-ste 500; Flagler Beach, FL 32136

Business Phone: 386-449-8765 **Position:** CCIM (Commercial Realtor)

Professional Organizations: CCIM Institute; Flagler County Rotary; Flagler County Chamber of Commerce; FCAR-Commercial Committee Chair(2009 to 2011); NAR; Flagler Women's Club-Candidates Forum Chair (2002-2011); DSC-Women's Center Advisory Board; Formerly a member of Enterprise Flagler

Have you ever served on a Flagler County appointed board or committee?

YES __X__ **NO** _____ If so, please identify those on which you have served.

Advisory Board / Committee

Dates Served

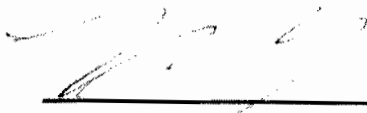
Flagler County Banking RFP Evaluation

__3/2011-9/2011__

References may be secured from the following individuals:

- 1. Name:** Garry Lubi_____ **Phone:** (386)569-0643__
- 2. Name:** Betty Jo Strickland_____ **Phone:** (386) 439-2255
- 3. Name:** Kent Ryan_____ **Phone:** (386)212-0348__

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board



Signature of Applicant

Additional information may be attached to this form.

Margaret Sheehan-Jones, CCIM
Economic Development Related Experience and Training Summary

Former Deloitte Certified Public Accountant with specialization in Real Estate Taxation

Experienced Operations Director for a large regional real estate firm with over \$1 billion commercial real estate portfolio. Responsible for site selection and development of hotels, shopping centers, office buildings and multi-family residential properties.

Founded and operated several small businesses with annual revenues ranging from \$400,000 to \$2.5 million.

Extensive formal education and experience in key economic development areas, including the following:

- 1) Financial Analysis: In depth knowledge of the evaluation process including net present value comparisons for competing locations; internal rates of return; alternative costs of capital; and taxation advantages
- 2) Market Analysis: Experienced with site selection criteria and marketing including the formulation of detailed plans. Detailed work with Economic Base Analysis to project population, housing and other key indicators utilized to attract new businesses to specific geographic areas.
- 3) User Decision Analysis: Preparation of financial models for relocating businesses including (but not limited to) lease vs. own; build vs. buy; sale-leaseback options. Offering attractive and diverse financial structures to prospects can increase our economic development "hit ratio".

In addition to the above listed technical skills, I have volunteered my time at the recent Economic Development Summit and related subcommittee meetings. Lastly, in conjunction with FCAR and Enterprise Flagler, I have recently championed the creation of a new commercial real estate database designed to create increased visibility for Flagler County.



Flagler County Board of County Commissioners
General Application for Volunteer Advisory Boards and Committees

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1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110
fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: LEA A STOKES Date: 9/23/2011
Mailing Address: POB 353187, PALM COAST, FL 32135
Physical Address: 406 Ocean Marika Dr., Flagler Beach 32136
County of Residence: Flagler Voter ID: 104203085
Home Phone: N/A Cell Phone: 386-931-1281 Fax: 386-439-4256
Email: leastokes@preferredmanagementservices.net Years in Flagler: 23

Advisory Boards or Committees Applying For: ECONOMIC
At-large category OPPORTUNITY
COUNCIL

Describe your training and / or experience that would make you a good fit for this position: See attached info

Education: ASSOCIATES DEGREE

Business (name & type): PREFERRED MGMT SERVICES, INC

Business Address: 411 S CENTRAL AVENUE
FLAGLER BEACH, FL 32136

Business Phone: 386-439-0134 Position: PRES & CEO

Professional Organizations: See attached

Have you ever served on a Flagler County appointed board or committee?

YES _____ NO ☒ If so, please identify those on which you have served.

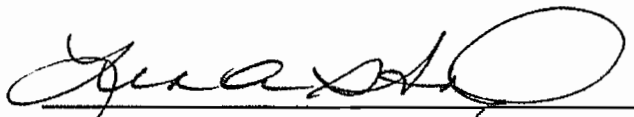
Advisory Board / Committee

Dates Served

References may be secured from the following individuals:

1. Name: GARRY LUBI Phone: 386-569-0643
2. Name: JIM MANFRE Phone: 386-439-2332
3. Name: Michael Chimento Phone: 386-445-8900

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.


Signature of Applicant

Additional information may be attached to this form.



LEA A. STOKES
P R E S I D E N T

Lea A. Stokes

Lea Stokes created Preferred Management Services, Inc. in June of 1995 after an eight year tenure with ITT Community Development Corporation. Preferred Management Services is a full service management firm specializing in community association and commercial management. The current management portfolio consists of over 4000 residential units and eight commercial parks. The firm manages associations in Flagler, St. John's and Volusia Counties.

Lea is the president of the company and has been in the community association management field for more than twenty years. Lea is a licensed Community Association Manager, a licensed Real Estate Salesperson and a Certified Property Manager candidate through the Institute of Real Estate Management.

Lea has been a resident of Flagler County since 1988. Her civic activities include:

- Chairperson – Flagler County Chamber of Commerce*
- Past Chair – Flagler Beach Chamber of Commerce*
- Past President - Flagler Beach Rotary Club*
- Chairperson – Flagler Beach Vision Committee*
- Chairperson – Flagler Beach Economic Development Task Force*
- Mentor – Mentor program, Rotary International*
- Youth Exchange Committee Member – Rotary District 6970*
- Assistant District Governor – Rotary District 6970*
- Board Member – Flagler Beach Planning & Architectural Review Board*
- Member - Enterprise Flagler*
- Board Member – Flagler Beach Historical Museum*
- Charter Member – Flagler Beach Main Street Program*

Lea was selected as the Flagler County Business Woman of the Year for 2004 -2005 by the Business and Professional Women of Flagler County and as One of the Most Influential Women in Business by the Volusia Flagler Business Report 2010.

PROSPERITY BANK

Building Our Community

October 5, 2011

Flagler County Board of County Commissioners
Government Services Building
Board Chambers
1769 E. Moody Blvd.
Bunnell, FL 32110

RE: County Economic Development Council / Lea Stokes

Dear BOCC Members:

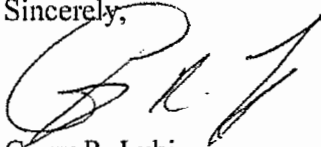
On behalf of Prosperity Bank, and my family as local residents of Flagler County, I would like to offer my strong recommendation for the appointment of Lea Stokes of Preferred Management Services to your new Economic Development Council.

Over the past four years, I have witnessed Ms. Stokes' drive and passion to serve Flagler County on multiple fronts. As a resident since 1988, she has a tremendous sense of history and background of Flagler County and at the same time is an innovative forward thinking leader. Owning her business (Preferred Management Services) since 1995, she has a deep understanding on how to grow a business from the ground up, and leverage local, regional, and statewide contacts to assist her in serving her clients and expand her company at the same time.

Volunteerism and giving back to the community is a strong part of her values as well. A leader in Rotary, Flagler County Chamber of Commerce and Affiliates, Hospital Foundation, and various roles with the city of Flagler Beach ranging from long term visioning to land development codes; in my estimation further demonstrates why she is well qualified to serve on your new council.

I highly recommend Ms. Stokes appointment to the Economic Development Council. You will find her to be an open minded, forward thinking leader who will roll up her sleeves and help us achieve a more dynamic economy for our future in Flagler County.

Sincerely,



Garry R. Lubi
Senior Vice-President

Chiumento & Associates, P.A.
Michael D. Chiumento
Michael D. Chiumento III
Ronald A. Hertel

Scott Alan Selis, P.A.
Scott A. Selis

Marc E. Dwyer, P.A.
Marc E. Dwyer

Lewis A. Berns, P.A.
Lewis A. Berns
Of Counsel



CHIUMENTO
SELIS DWYER P.L.
ATTORNEYS AT LAW

A P.L.L.C. of P.A.s

Reply To:
Palm Coast
145 City Place, Suite 301
Palm Coast, FL 32164
386-445-8900 Tel
386-445-6702 Fax

Daytona Beach
(by Appointment Only)
1540 Cornerstone Blvd., Suite 200
Daytona Beach, FL 32117
386-068-5337 Tel

E-mail: michael3@palmcoastlaw.com
Website: palmcoastlaw.com

SENT VIA EMAIL

September 30, 2011

Flagler County Board of Commissioners
Government Services Building
Board Chambers
1769 E. Moody Blvd.
Bunnell, FL 32110

RE: County Economic Development Council/Lea Stokes

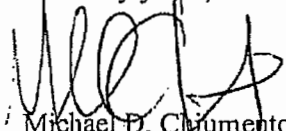
Dear BOCC Members:

On behalf of our law firm I write to you urging the appointment of Lea Stokes of Preferred Management Services to your newly formed Economic Development Council.

Over the past 12 years I have personally worked with Ms. Stokes on a professional and volunteer basis. As a leader in the Rotary, Hospital Foundation and Chamber of Commerce, Ms. Stokes has undoubtedly demonstrated her commitment to the betterment of our community. In addition, I have had the pleasure of working with Ms. Stokes on professional matters representing homeowner associations and developers in the management of their properties and subdivisions. Ms. Stokes is well versed on the issues facing our community and will not fall prey to the political winds that so often affect our community's decisions. Ms. Stokes also has broad based support in the business community and the residents of our county for the goals and visions the Economic Development Council may put forth. Therefore, I cannot think of a better person who would be a member of your new team to accomplish this community's goals for economic development, the creation of jobs and diversity of our tax base.

I strongly urge you to appoint Ms. Stokes to the County's Economic Development Council.

Sincerely yours,


Michael D. Chiumento III
MDC:ks

"Your Legal Team for Life"
Since 1973

Andrew S. Dance & Associates, LLC

LC 26000351

P.O. Box 353372,
Palm Coast, Florida 32135-3372

Andy@AndrewDance.com

Ph: 386.627.5600



October 13, 2011

Flagler County Board of County Commissioners
Attn: Chairman Alan Peterson
Government Services Center
1769 East Moody Blvd
Bunnell, Florida 32110

Re: Flagler County Economic Development Advisory Council Appointment

Chairman Peterson,

I am pleased to forward my recommendation to appoint Lea Stokes to the Flagler County Economic Development Advisory Council (EDAC).

Lea has been an important voice in Flagler County's recent economic development summit as President of the Flagler County Chamber of Commerce & Affiliates. Lea has provided a strong and consistent voice for economic development in Flagler County and brings with her the experience of running a successful small business that is based in Flagler County.

I have known Lea over the past few years as a fellow Chamber of Commerce board member, and find that her knowledge of Flagler County and what it takes to succeed as a small business owner will be advantageous to the new EDAC. Ms. Stokes has shown a unique passion for Flagler County and its residents as an active volunteer, especially in her leadership role with the Flagler Beach Rotary Club. Her passion for helping the community is tireless and I commend her for volunteering to take an additional leadership role with the EDAC.

In conclusion, Ms. Stokes' community passion, experience as a small business owner and ability to work cooperatively with our community partners in support of economic development make her an ideal choice for the EDAC.

Thank you for allowing me this opportunity to state my support for Lea Stokes.

With my regards,

Andrew S. Dance

Landscape Architecture ▲ Land Use & Land Planning
Natural Resource Conservation ▲ Environmental Stewardship



October 5, 2011

Flagler County Board of Commissioners
Government Services Building
Board Chambers
1769 E. Moody Blvd.
Bunnell, FL 32110

Re: County Economic Development Council/Lea Stokes

Dear BOCC Members:

On behalf of Florida Hospital Flagler, I am writing to ask you to consider the appointment of Lea Stokes of Preferred Management Services to your new Economic Development Council.

Over the past several years I have worked with Ms. Stokes. She has shown her commitment for the improvement of our community through her involvement with the Hospital Foundation, Rotary and Chamber of Commerce. Ms. Stokes is very familiar with all the issues confronting our community and will not be influenced by the usual politics associated with our community's decisions.

Ms. Stokes also has a large base of support in both the private and business sectors of our community and my personal support.

Ms. Stokes appointment to the County Economic Development Council would be a wise choice.

Sincerely,

A handwritten signature in black ink, appearing to read "D. Ottati", with a long, sweeping horizontal line extending to the right.

David Ottati
CEO/President

Cc: Ms. Lea Stokes
Preferred Management Services, Inc.
PO Box 353187
Palm Coast, FL 32135



Flagler County Board of County Commissioners
General Application for Volunteer Advisory Boards and Committees

Please Return to: Christie Mayer, CPS/CAP
1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110
fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: Jerry Tilton Date: 10/14/11

Mailing Address: 1026 CR 205 Bunnell, FL

Physical Address: SAME

County of Residence: Flagler Voter ID: _____

Home Phone: (386) 437-2266 Cell Phone: (386) ⁵²⁷⁻¹³⁷⁵ ~~437~~ Fax: (386) 437-0421

Email: MD Tilton AT AOL.COM Years in Flagler: 52 years

Advisory Boards or Committees Applying For: FCEOAC

Agriculture category

Describe your training and / or experience that would make you a good fit for this position: _____

Education: High School

Business (name & type): Tilton Brothers Sod, Inc.

Business Address: 661 CR 205 Bunnell, FL

Business Phone: (386) 437-7143 Position: Vice-President

Professional Organizations: _____

Have you ever served on a Flagler County appointed board or committee?

YES ☒ NO ☐ If so, please identify those on which you have served.

Advisory Board / Committee

Dates Served

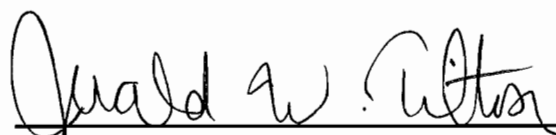
Flagler Soil & Water
Conservation District

~~Late~~ Early to
Mid 90's

References may be secured from the following individuals:

1. Name: Red Palmer Phone: (386) 206-3192
2. Name: Scott Crews Phone: (386) 503-8050
3. Name: Sam Cline Phone: _____

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.


Signature of Applicant

Additional information may be attached to this form.



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1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110
fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: James Ulsamer Date: Oct 11, 2011

Mailing Address: 19 Flagship Dr., Palm Coast, FL 32137

Physical Address: Same

County of Residence: Flagler Voter ID: 104183925

Home Phone: 386-447-3399 Cell Phone: 386-235-0588 Fax: _____

Email: JIMULSAMER@ME.COM Years in Flagler: 7

Advisory Boards or Committees Applying For: Economic Opportunity
Advisory Council - Marketing Category

Describe your training and / or experience that would make you a good fit for this position: President of a company with 2,000 employees

Background in sales, marketing, operations and distribution.

Experience with customers at the local, state and

federal government levels. Strong human resources
background Expert in supply chain management and
vendor relations
Good working Knowledge of Flagler County Government

Education: B.A., Economics, Rutgers University, New Brunswick, NJ

Business (name & type): Retired from Baker + Taylor, a book, media

Business Address: and information distributor

Business Phone: _____ **Position:** _____

Past member of: American Library Assn., Amer. Booksellers

Professional Organizations: Assn, Natl. Assn. of Video Distributors, Nat'l Assn. of Recording Merchandisers, Board of Visitors U. of N. Carolina Chapel Hill

Have you ever served on a Flagler County appointed board or committee?

YES X **NO** _____ **If so, please identify those on which you have served.**

Advisory Board / Committee

Dates Served

Library Board of Trustees

2007 to present

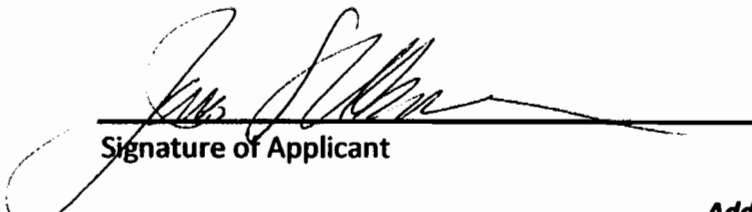
Economic Development Summit

2011

References may be secured from the following individuals:

1. **Name:** Dr. Wade Parks **Phone:** 386-445-4062
2. **Name:** Robert McGraw **Phone:** 386-986-1476
3. **Name:** Doug Hager **Phone:** 386-447-8086

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.


Signature of Applicant

Additional information may be attached to this form.



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fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: JAMES D. WOYTOW Date: 10/12/11

Mailing Address: 9 Casper Dr. P.C. 32137

Physical Address: Same

County of Residence: Flagler Voter ID: 104173395

^{WORK}
~~Home~~ Phone: 446-6292 Cell Phone: 931-4086 Fax: 888-231-7709

Email: JAMIEWOYTOW@EDWARDJONES.com Years in Flagler: 10 (Family ARRIVED 1977)

Advisory Boards or Committees Applying For: Economic Dev.

Advisory Council - Finance category

Describe your training and / or experience that would make you a good fit for this position: INVESTMENT BANKING (MUNICIPAL)

LIC w/ SERIES 7 SECURITIES & SERIES 66

ADVISORY. CLEAN RECORD w/ FINRA & S.E.C. NAVY

VETERAN. Locally & HAVE A SOLID UNDERSTANDING OF OUR DEMOGRAPHICS & HISTORY,

Education: TEXAS A&M (MARITIME CURRICULUM) FINRA
EDWARD JONES - INVESTMENT BANKING

Business (name & type): FINANCIAL & INVESTMENT ADVICE

Business Address: 2 FINE LAKES PKWY N (SUITE 2)

Business Phone: 446-6292 Position: FINANCIAL ADVISOR

Professional Organizations: FINRA

Have you ever served on a Flagler County appointed board or committee?

YES NO X If so, please identify those on which you have served.

Advisory Board / Committee

Dates Served

X

X

References may be secured from the following individuals:

1. Name: KEN DAVIDSON Phone: 503-5428
2. Name: PATRICK KELLY Phone: 503-9927
3. Name: DAVID ELDRIDGE, ESQ. Phone: 445-2211

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.

[Signature]
Signature of Applicant

Additional information may be attached to this form.