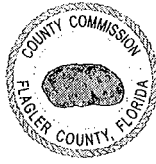


ECONOMIC OPPORTUNITY ADVISORY COUNCIL
MEMBERSHIP APPLICATIONS



Flagler County Board of County Commissioners
General Application for Volunteer Advisory Boards and Committees

Please Return to: Christie Mayer, CPS/CAP
1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110
fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: Michael Barr Date: 10/07/2011

Mailing Address: PO Box 939 Bunnell, Florida 32110

Physical Address: 14 Smyrna Court Palm Coast, Florida

County of Residence: Flagler Voter ID: 114533934

Home Phone: _____ Cell Phone: 386-338-1455 Fax: 386-437-2405

Email: crossroadsds@cfl.rr.com Years in Flagler: 6.5

Advisory Boards or Committees Applying For: at-large / development-real-estate
category
Flagler County Economic Development Advisory Council

Describe your training and / or experience that would make you a good fit for
this position: Please see cover letter

Education: Currently enrolled at DSC - Construction Technologies Degree

Business (name & type): Crossroads Development Services - Land Development
Coordination and Project Management including Project Packaging

Business Address: PO Box 939 Bunnell, Florida 32110

Business Phone: 386-338-1455 **Position:** Owner

Professional Organizations: Bunnell Chamber of Commerce - Vice Chairman

Have you ever served on a Flagler County appointed board or committee?

YES X **NO** If so, please identify those on which you have served.

Advisory Board / Committee

Dates Served

Affordable Housing Advisory Committee January 2009-Present

Neighborhood Stabilization Program 3 CATF April 2011-Present

References may be secured from the following individuals:

1. **Name:** Please see attached letters **Phone:**

2. **Name:** **Phone:**

3. **Name:** **Phone:**

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.



Signature of Applicant

Additional information may be attached to this form.



October 7, 2011

Flagler County Board of County Commissioners
Government Services Center
1769 East Moody Blvd
Bunnell, Florida 32110

Re: Flagler County Economic Development Council

Chairman Peterson and Commissioners,

Please accept my application for an appointment to serve on the Flagler County Economic Development Advisory Council.

I am a Land Development Coordinator and Construction Project Manager with more than 20 years experience in the industry. I have been providing my services locally for 7 years but have family connections to Flagler County for nearly 30 years. I have successfully managed many projects including Commercial and Industrial developments from the preliminary planning through completion and occupancy.

Due to the current difficult economic situation, I have recently modified my services to include identifying, facilitating, and overseeing numerous economic development incentives with the various local, state, and federal agencies. These job creation incentives, grants, loan-guarantees, low interest loan programs, and other funding assistance are necessary and of critical importance in this economic climate. I recognize that without these programs, our community will continue to struggle for a very long time. Flagler County must pursue any and all varieties of assistance programs to enable our community to compete for new businesses, retain existing businesses and promote job creation, as well as increasing our non-residential tax base.

Please see the attached Community Involvement page from my company website for information on the many committees and boards on which I serve. I strongly believe in helping the residents of Flagler County.

My knowledge of the many available economic development programs, my understanding of their necessity, my experience in land development, my professional and personal relationships, and my passion to help our community gives me the ability and strength to help fulfill the mission this new economic development effort hopes to attain.

Thank you for your consideration.

Respectfully,

A handwritten signature in black ink, appearing to read "Barr", with a stylized flourish at the end.

Michael Barr

Land Development Coordination and Project Management

PO Box 939 Bunnell, Florida 32110 (386)338-1455 crossroads@cfl.rr.com



Crossroads Development Services and its Principle, **Michael Barr**, have a passion for helping our neighbors and neighborhoods and are actively involved in numerous Community Boards, Committees and Task Forces and are strongly committed to improving the communities that we call home. Some of our activities include the following:

City of Bunnell Community Redevelopment Agency

Community Advisory Committee Chairman 2005 - Present

Flagler Habitat for Humanity

Board of Directors 2007 - 2011

Flagler County Affordable Housing Advisory Committee - SHIP

Community Advisory Committee Vice-Chairman 2008 - Present

Bunnell Chamber of Commerce

Board of Directors Vice-Chairman 2009 - Present

Neighborhood Stabilization Program 1 & 2 Task Force-Palm Coast

Citizens Advisory Committee Vice-Chairman 2009 - Present

North Peninsula Baptist Church

Building and Property Committee Chairman 2009 - Present

Neighborhood Stabilization Program 3 Task Force-Flagler County

Citizens Advisory Committee Vice-Chairman 2011 - Present

Enterprise Flagler / FCAR Asset Inventory Implementation Group

Developers & Realtors Commercial Asset Committee 2011 - Present

Also, Crossroads Development and Mr. Barr often participate with other local developers and associated consultants and contractors in assisting Municipal Governments and Agencies in revising Land Development Codes and Ordinances, through workshops and private consultation, for the betterment of the community. Crossroads Development is actively involved with several Associations and Professional Groups such as Volusia/Flagler County Association of Responsible Development (VCARD/FCARD), the Flagler County Chamber of Commerce and Enterprise Flagler.

Crossroads Development generously supports and sponsors numerous community events, functions and activities including the Potato Festival, Beautify Bunnell, World Changers Housing Improvement Missions, North Peninsula Baptist Church and Habitat for Humanity's Hard Hat & Hammer Balls and Bird House Auctions.

Land Development Coordination and Project Management

PO Box 939 Bunnell, Florida 32110 (386)338-1455 crossroadsds@cfl.rr.com



CGC 057450

S.E. Cline Construction, Inc.

P.O. Box 354425
18 Utility Drive
Palm Coast, Florida 32135

October 3, 2011

Re: Letter of Recommendation

To whom it may concern,

I have known and worked with Mike Barr on numerous occasions for at least the past 10 years. He has always been respectful and fair in all of the dealings we have ever had.

Mike has considerable knowledge when it comes to Flagler County and economic development in this area.

I strongly feel that he would be a great asset to the board.

Sincerely,

Scott Sowers, President
S.E. Cline Construction, Inc.

PHONE: 386-446-6426

FAX: 386-446-6481

SSOWERS@CLINECONSTRUCTION.NET



October 4, 2011

Flagler County Board of County Commissioners
Government Services Center
1769 East Moody Blvd
Bunnell, Florida 32110

Re: Flagler County Economic Development Council

Chairman Peterson,

Please accept my recommendation to appoint Michael Barr to the Flagler County Economic Development Advisory Council. Mr. Barr has been actively involved in our community for many years and has a passion for helping the community and its residents.

As a land development consultant, Mr. Barr has a particularly strong interest in working with our community partners in support of economic development including job creation and business facilities.

I support Michael Barr's appointment to this council.

Sincerely,

Bruce E. Page

Bruce E. Page
President and Chief Executive Officer
Palm Coast Parkway Office
1290 NW Palm Coast Parkway
Palm Coast, Fl. 32137
Office: 386.447.1662
Cell: 386.864.0611

PROSPERITY BANK

Building Our Community

October 5, 2011

Flagler County Board of County Commissioners
Government Services Building
Board Chambers
1769 E. Moody Blvd.
Bunnell, FL 32110

RE: County Economic Development Council / Michael Barr

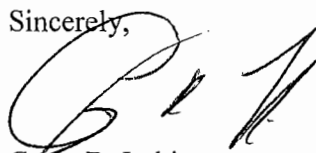
Dear BOCC Members:

I would like to offer my recommendation for the appointment of Michael Barr of Crossroads Development Services to your new Economic Development Council.

Over the past four years, I have worked with Mr. Barr on a variety of community and business related topics. Throughout this timeframe, it has been evident that he maintains a sincere caring and concern for our community at large. Additionally, through his business ventures, appears to have a strong grasp for land development and commercial construction which will be a key area of need as you develop your council.

I hope you will give Mr. Barr strong consideration as you appoint members to the Economic Development Council. I believe you will find him to be an open minded, intelligent leader who will work intensely on establishing a more sustainable (stronger) economy for our future in Flagler County.

Sincerely,



Garry R. Lubi
Senior Vice-President

Andrew S. Dance
Andrew S. Dance & Associates, LLC
13 Evansville Lane
Palm Coast, FL 32164

October 7, 2011

Flagler County Board of County Commissioners
Government Services Center
1769 East Moody Blvd
Bunnell, Florida 32110

Re: Flagler County Economic Development Council

Chairman Peterson,

I am pleased to forward my recommendation to appoint Michael Barr to the Flagler County Economic Development Advisory Council. I have known, and worked with, Mr. Barr over the past few years, and find that his knowledge of Flagler County and the development process will be advantageous to the new EDC Board. Mr. Barr has been actively involved in our community for many years, as both a volunteer and a business member. His passion for helping the community and its residents is without question.

In conclusion, Mr. Barr's experience as a land development consultant and his working relationship with our community partners in support of economic development make him a great choice for the EDC Board.

Thank you for allowing me this opportunity to state my support for Mr. Barr.

With my regards,

Andrew S. Dance

Jonathan S.

17 Flintstone Court
Palm Coast, Florida 32137

October 6, 2011

To Whom It May Concern:

It is my pleasure to offer this letter of recommendation on behalf of Mr. Michael Barr, principal of Crossroads Development Services, for a position on the newly-formed Flagler County Economic Development Commission.

I have known Mike for a number of years; both in his role as a developer and as a Board Member of Habitat for Humanity. Throughout the years Mike has shown himself to be a compassionate and caring individual who has unstintingly given of himself on behalf of the Flagler County community. He would make an excellent addition to the Economic Development Team.

Mike has the respect of both the public and private sectors here in Flagler; certainly an asset as we try to reestablish a working relationship among all the prospective players in the economic development arena. Please give his application serious consideration.

Do not hesitate to contact me if you wish further information about Mr. Barr.

Sincerely,

**(signed)
Jon Netts**

Telephone: 386.445.2121
Facsimile: 386.446.9019

Personal E-Mail: jnetts@pcf1.net
City E-Mail: jnetts@ci.palm-coast.fl.us

315 Lambert Avenue
Flagler Beach, FL 32136
October 5, 2011

Flagler County Board of County Commissioners
1769 East moody Blvd., Bldg. 2
Bunnell, FL 32110

Dear Commissioners:

Please accept this letter as a recommendation for the appointment of Michael Barr to the new Economic Opportunity Council. I have known Michael professionally for several years and believe he is an excellent candidate for a position on this economic development board.

Because of Mr. Barr's extensive involvement in business and economic development matters within the City of Bunnell and across the county, I believe he will represent all aspects of the community at large – not merely one area in particular. He strongly believes that municipal boundaries are not relevant in the economic development world.

In his private business of land and project construction development, Michael changed his business service plan to focus more on public-private partnerships during the slowing economy. He has developed numerous job-creation incentives and capital improvement programs in order to assist clients in making their projects financially feasible. These actions demonstrate his belief in the importance of such relationships in showcasing the value of Flagler County in luring new businesses to our area.

Municipal governments and agencies have benefitted from Michael's abilities through his participation in the revision of Land Development Codes and Ordinances. These efforts validate his commitment to the betterment of the community in which we all live and to the County's economic development efforts by enabling businesses to function more efficiently within our community.

Among the many committees on which Michael has served are:

- **City of Bunnell Community Redevelopment Agency**
- Community Advisory Committee Chairman 2005 - Present
- **Flagler Habitat for Humanity**
- Board of Directors 2007 - 2011
- **Flagler County Affordable Housing Advisory Committee - SHIP**
- Community Advisory Committee Vice-Chairman 2008 - Present
- **Bunnell Chamber of Commerce**
- Board of Directors Vice-Chairman 2009 - Present
- **Neighborhood Stabilization Program 1 & 2 Task Force-Palm Coast**
- Citizens Advisory Committee Vice-Chairman 2009 - Present
- **North Peninsula Baptist Church**
- Building and Property Committee Chairman 2009 - Present
- **Neighborhood Stabilization Program 3 Task Force-Flagler County**

- Citizens Advisory Committee Vice-Chairman 2011 - Present
- **Enterprise Flagler / FCAR Asset Inventory Implementation Group**
- Developers & Realtors Commercial Asset Committee 2011 – Present

In addition, Mr. Barr is active in several professional associations, such as:

- Volusia/Flagler County Association of Responsible Development VCARD/FCARD
- Flagler County Chamber of Commerce
- Enterprise Flagler

thereby further demonstrating his commitment to the economic development arena.

Michael's family has a long history of involvement in the development of Flagler County. This heritage will serve him well going forward.

I sincerely hope that you will give Mr. Barr serious consideration in selecting the members of the council that, hopefully, will put Flagler County on the economic development map in a big way.

Sincerely,

Jane Mealy



Flagler County Board of County Commissioners
General Application for Volunteer Advisory Boards and Committees

Please Return to: Christie Mayer, CPS/CAP
1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110
fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: **Michael Beebe**

Date: **September 23, 2011**

Mailing Address: **138 Palm Coast Parkway NE, #128, Palm Coast, Florida 32137**

Physical Address: **6 Sherbury Court, Palm Coast, Florida 32137**

County of Residence: **Flagler**

Voter ID: **114654708**

Home Phone: **None**

Cell Phone: **386 931-1202**

Fax: **386 446-8306**

Email: **michael@beebeassociates.com**

Years in Flagler: **9**

Advisory Boards or Committees Applying For: **Flagler County Economic
Development Advisory Council** - *at-large category per mBeebe/cm*

Describe your training and / or experience that would make you a good fit for this position: **As an owner of two small consulting businesses in Flagler County, I know firsthand the effects that the economic recession have had on our local economy. I started working in Flagler County in 1999 at the beginning of the explosive growth period that we experienced and then witnessed the impact this had not only on my business but on nearly every other business, especially those associated with real estate development. I started my second business in**

2005 as a result of this incredible growth after identifying an opportunity to capitalize on new residential, office and commercial development opportunities. I was able to benefit from this growth for a couple of years until the financial crisis crippled not only our nation's economy but more importantly our local economy. Flagler County's narrow, "one trick pony" focus on residential development combined with the financial crisis created the perfect storm of events leading to the last several years of economic hardship that has affected all of our residents.

My interest in this advisory committee stems from my strong belief that small businesses are the economic engine that drives our national and local economy. My background as a business owner for the past 13 years has taught me the importance of long range planning and having a strategy in place to survive the inevitable ups and downs that most companies face. Additionally, I have extensive experience with land use and development issues including planning and design, permitting, water resources, environmental resources, engineering and project management that gives me an interesting perspective on the role that government plays in economic growth.

I would be honored to serve on the Flagler County Economic Development Advisory Council.

Education: Bachelor of Landscape Architecture & Bachelor of Science (Environmental Design), Ball State University - 1982

Business (name & type): Beebe & Associates, Inc. – Golf Course Architecture firm

Evergreen Engineering Group, Inc. – Civil Engineering firm

Business Address: 138 Palm Coast Parkway NE, #128, Palm Coast, Florida 32137

Business Phone: 386 931-1202

Position: Owner & President

Professional Organizations: American Society of Golf Course Architects

Have you ever served on a Flagler County appointed board or committee?

YES _____ NO ☒ If so, please identify those on which you have served.

Advisory Board / Committee

Dates Served

Palm Coast Planning & Land Development Regulation Board – 2008 to present

References may be secured from the following individuals:

1. Name: Jason DeLorenzo

Phone: 386 212-7810

2. Name: Robert Dickinson

Phone: 386 446-8304

3. Name: Todd Zehner

Phone: 386 503-5586

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.



Signature of Applicant

Additional information may be attached to this form.



Flagler County Board of County Commissioners
General Application for Volunteer Advisory Boards and Committees

Please Return to: Christie Mayer, CPS/CAP
1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110
fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: JOHN T. BIRNEY Date: 10-5-11
Mailing Address: PO Box 268 FLAGLER BEACH, FL 32136
Physical Address: 116 BREEZE Hill LN Palm Coast, FL 32137
County of Residence: FLAGLER Voter ID: 104218370
Home Phone: 386 4473011 Cell Phone: 386 931-0252 Fax: 386 693-4447
Email: TJB@TBIRNEYFINANCIAL.com Years in Flagler: 14+

Advisory Boards or Committees Applying For: ECONOMIC DEVELOPMENT

ADVISORY COUNCIL - at-large/finance/marketing category

Describe your training and / or experience that would make you a good fit for this position: I HAVE BEEN A FINANCIAL PROFESSIONAL SINCE

1984 AND OWN MY OWN FIRM IN FLAGLER BEACH.

I AM A PAST CHAIRMAN OF THE ST. JOHNS COUNTY CHAMBER OF

COMMERCE AND WAS INVOLVED WITH MANY ECONOMIC DEVELOPMENT
ISSUES DURING MY TENURE. I'VE JUST FINISHED A SUBNATIONAL
APPOINTMENT TERM ON THE EARLY LEARNING COALITION AND I
SEE EARLY LEARNING OUTCOMES AFFECTING OUR FUTURE WORKFORCE ISSUES.

Education: UNIVERSITY OF FLORIDA (4ED)

Business (name & type): JBIRNEY FINANCIAL (INVESTMENTS
INSURANCE
+ CONSULTING)

Business Address: PO Box 268 - 104 South 4th St. FLAGLER BEACH, FL 32136

Business Phone: 386-693-4407 Position: OWNER

Professional Organizations: FINRA REGISTERED, FLAGLER BEACH CHAMBER BOARD

Have you ever served on a Flagler County appointed board or committee?

YES _____ NO ☒ If so, please identify those on which you have served.

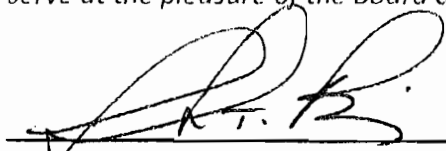
Advisory Board / Committee

Dates Served

References may be secured from the following individuals:

1. Name: ROBIN BURCHFIELD Phone: 904 501-1920
2. Name: DOUG WILES Phone: 904 540-1600
3. Name: AL HADEED Phone: 386 313 4005

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.



Signature of Applicant

Additional information may be attached to this form.



Flagler County Board of County Commissioners
General Application for Volunteer Advisory Boards and Committees

Please Return to: Christie Mayer, CPS/CAP
1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110
fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: CARMEN BORGIOVANNI Date: 10/6/11

Mailing Address: 18 POINCIANA LN PALM BEACH, FL 32164

Physical Address: SAME

County of Residence: FLAGLER Voter ID: _____

Home Phone: 586-7550 Cell Phone: 509-0487 Fax: 346-9299

Email: DONGIC69@GMAIL.COM Years in Flagler: 22

Advisory Boards or Committees Applying For: ECONOMIC DEVELOPMENT
Realtor + At-large category

Describe your training and / or experience that would make you a good fit for
this position: I HAVE BEEN A BUSINESS OWNER IN THE
PAST - I WERE AN PRESIDENT Elect For Flagler County
ASSOCIATION OF REALTOR

Education: High School Graduate

Business (name & type): Watson Realty Corp

Business Address: 1410 Palm Coast Pkwy NW Palm Coast 32137

Business Phone: 246-9239 Position: Sales

Professional Organizations: Flagler Palm Coast Civic Assoc - FCAR

Have you ever served on a Flagler County appointed board or committee?

YES ☒ NO ☐ If so, please identify those on which you have served.

Advisory Board / Committee


Dates Served

Affordable Housing Advisory Comm. 2008 to Present

References may be secured from the following individuals:

1. Name: Kate McLaughlin Phone: _____
2. Name: Melissa Holland Phone: _____
3. Name: Lindsay Dolamore Phone: 246-9222

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.



Signature of Applicant

Additional information may be attached to this form.



Flagler County Board of County Commissioners
General Application for Volunteer Advisory Boards and Committees

Please Return to: Christie Mayer, CPS/CAP
1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110
fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: Douglas Courtney Date: 10/5/2011

Mailing Address: 21 Prince Kaarel Lane

Physical Address: 21 Prince Kaarel Lane

County of Residence: Flagler Voter ID: 104218479

Home Phone: 445-2088 Cell Phone: none Fax: 445-2088

Email: dlcourtney@bellsouth.net Years in Flagler: 14

Advisory Boards or Committees Applying For: Economic

Development Advisory Council - Hi-tech category

Describe your training and / or experience that would make you a good fit for this position: Entrepreneur/ own two businesses that make
medical software devices, Background in government
background in politics. Background in developing businesses,
M.B.A., Currently pursuing doctorate.

Education: Masters of Business Adminstration, Xavier University

Business (name & type): ExecData, Inc.

Business Address: Flagler County

Business Phone: 445-2088 Position: President

Professional Organizations: various

Have you ever served on a Flagler County appointed board or committee?

YES ☐ NO ☒ If so, please identify those on which you have served.

Advisory Board / Committee

Dates Served

References may be secured from the following individuals:

- | | | | |
|----------|-----------------------|--------|---------------------|
| 1. Name: | <u>Dan Parham</u> | Phone: | <u>386-871-0295</u> |
| 2. Name: | <u>Pam Richardson</u> | Phone: | <u>386-569-4447</u> |
| 3. Name: | <u>Tim O'Donnell</u> | Phone: | <u>386-437-5516</u> |

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.

Douglas Courtney

Digitally signed by Douglas Courtney
DN: cn=Douglas Courtney
Date: 2011.10.05 10:02:13 -04'00'

Signature of Applicant

Additional information may be attached to this form.



Flagler County Board of County Commissioners
General Application for Volunteer Advisory Boards and Committees

Please Return to: Christie Mayer, CPS/CAP
1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110
fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: Richard A. Fraser

Date: September 28, 2011

Mailing Address: 329 Bill France Blvd., Daytona Beach, FL 32114

Physical Address: 329 Bill France Blvd., Daytona Beach. FL 32114

County of Residence: Volusia

Voter ID: 108795203

Home Phone: (386) 672-3631 Cell Phone: (386) 316-4786 Fax: (386) 323-2095

Email: rickfraser@cbe-fvc.org

Years in Flagler: business-12 years

Advisory Boards or Committees Applying For:

Economic Development Advisory Council

- at large category per RFraser/CM

Describe your training and / or experience that would make you a good fit for this position: President of the Center for Business Excellence-Workforce

Development Board of Flagler & Volusia Cos., Inc.; Member of Enterprise Flagler Board of Directors.

Education: LeMoyne College-Syracuse NY

Business (name & type): Center for Business Excellence

Business Address: 329 Bill France Blvd., Daytona Beach, FL 32114

Business Phone: (386) 323-7076

Position: President

Professional Organizations: Flagler Co. Chamber of Commerce, United Way of Volusia & Flagler Cos., Volusia Manufacturers Association

Have you ever served on a Flagler County appointed board or committee?

YES X NO If so, please identify those on which you have served.

Advisory Board / Committee

Dates Served

Public Safety Coordinating Council

8/14/07-Present

References may be secured from the following individuals:

1. Name: Doug Baxter

Phone: (386) 437-0106

2. Name: John Walsh

Phone: (386) 447-9723

3. Name: Bruce Page

Phone: (386) 449-0958

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.

Richard A. Ives
Signature of Applicant

Additional information may be attached to this form.



RECEIVED

SEP 28 REC'D

COUNTY ADMINISTRATOR
FLAGLER COUNTY, FLORIDA

Rick Fraser
President

EXECUTIVE
COMMITTEE

John Wanamaker, Chair
Coldwell Banker

Gwen Azama-Edwards
A-E Enterprises, Inc.

Denise Breneman
HR Consultant

Joe Brumenschenkel
MJB Business Consulting

Paul Clare
Hudson Tool &
Die Company, Retired

Bob Coleman
Florida Power & Light,
(Retired)

Rick Dawson
Tel-Tron
Technologies Corp.

Brad Giles
Giles Electric

David Perryman
Dade Service Corp.

Ray Salazar
United Way of Volusia
and Flagler Counties

Kent Sharples
CEO Business Alliance

Derek Triplett
Hope Fellowship Church

Reggie Williams
Department of Children
& Families

329 Bill France Blvd.
Daytona Beach, FL 32114

(386) 323-7074
TDD/Florida Relay 711
(386) 323-2095 Fax

September 28, 2011

Christle Mayer, CPS/CAP

Flagler County Administrative Office

1769 East Moody Blvd., Building 2

Bunnell, FL 32110

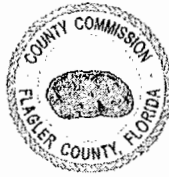
Re: Economic Development Advisory Council

Dear Ms. Mayer,

Please use this letter as indication of my interest in serving on the Flagler County Economic Development Advisory Council. As President of the Center for Business Excellence, I have partnered with economic development and education efforts in Flagler County for the past 10 years.

Thank you.

Rick Fraser, President



Flagler County Board of County Commissioners
General Application for Volunteer Advisory Boards and Committees

Please Return to: Christie Mayer, CPS/CAP
1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110
fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: Elisha Jean Heebner Date: 10/5/11

Mailing Address: 102 Pine Crest Lane Palm Coast FL 32164

Physical Address: SAME AS ABOVE

County of Residence: Flagler Voter ID: 117711591

Home Phone: _____ Cell Phone: 3865693335 Fax: 3862069814

Email: elisha@elishaheebner.com Years in Flagler: 2

Advisory Boards or Committees Applying For: Marketing, At large

Describe your training and / or experience that would make you a good fit for this position: See attached.

Education: BS General Education / Business Management, CISR, REACTOR

Business (name & type): Beach Bum Realty (Real Estate)

Business Address: 3 Creeksbridge Court Ormond Beach FL (Main)

Business Phone: 386 509 3335 Position: REACTOR

Professional Organizations: FCAR, Chair of Professional Development

Have you ever served on a Flagler County appointed board or committee?

YES _____ NO X If so, please identify those on which you have served.

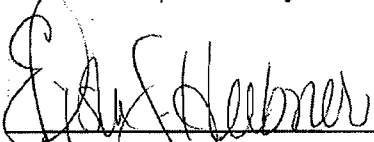
Advisory Board / Committee

Dates Served

References may be secured from the following individuals:

1. Name: Mark Bowlus Phone: 386 299 9667
2. Name: John Cody Phone: 386 793 4430
3. Name: Karen Badcliff Phone: 386 793 0122

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.


Signature of Applicant

Additional information may be attached to this form.

Elisha Heebner, applicant.

Describe your training and/or experience that would make you a good fit for this position:

Prior to becoming a REALTOR, I worked in the field of Commercial Insurance for six years. This required patience, the ability to look at an account and analyze gaps in coverage while trying to save my clients money. Workers Compensation, General Liability, Property and Auto for midsize companies were my specialty. Now that I am in Real Estate, I use the same communication, organizational and interpersonal skills to help my customers sell or buy homes in Flagler County. My strong work ethic, reliability and proactive attitude make me a strong candidate for the Economic Development Council. Add my love of Flagler County, my yearn to see it grow in the right direction, and my experience negotiating tough short sales and rough markets, I feel that I would be a benefit to this committee. As a unit, our county can move forward, stay positive and remain strong. I would like the chance to be a part of this team.

Elisha J. Heebner, CISR

62 Pine Crest Lane
Palm Coast, FL 32164
Cell: 386.569.3335
Email: elisha@elishaheebner.com

Objective

A highly dynamic, team-spirited, and results oriented person seeking a position with the Flagler County Economic Development Advisory Council to help come up with new and innovative ways to maximize retention, expand existing businesses and recruit new businesses in our community.

Education

Wilmington College, New Castle, DE
BS General Studies, concentration Business Management
Graduation Date: 12/03

University of Phoenix, Phoenix, Arizona 2000-2001
Healthcare Administration

Virginia Wesleyan College, Virginia Beach, Virginia 1995-1998

Skills

Sales Associate License- Real Estate, Florida
Property and Casualty License in DE, MD, NJ, PA & VA
Microsoft Office
Excel, IDX, Logician
Coding (ICD-9 CM, CPT)
Lotus Notes
Time Management
Multi-tasking
Sagitta (Agency Management System)
AMS 360
Faxmaker/Online Scanning

Experience

07/2009-Present- Sales Associate, Beach Bum Realty, Palm Coast, FL

- Generate Sales leads w/ Blogs, Social Networking and Internet Marketing
- Write Contracts
- Servicing customers by selling, buying or renting property for their Real Estate needs.

07/2007-12/2008- Commercial Lines Account Manager
PSA Financial Services, Hunt Valley, Maryland

- Market renewal policies
- Identify gaps in coverage/Account Rounding
- Targeted premiums from \$15,000-\$50,000/processed claims

Experience

01/06-07/2008 -Customer Service Representative,
Commerce Insurance Services, Wilmington, Delaware

- Renew policies, process certificates, cancellations and applications.
- Identify specific insurance coverage to clientele.
- Ensure effective and accurate communication between insured and insurance company.

03/04-01/06 - Assistant Customer Service Representative, Commerce Insurance Services, Wilmington, Delaware

- Process policies, certificates, and cancellations
- Prepare Certificates of Insurance, Auto ID cards and paperwork
- Enter all data into Agency Management System (Sagitta Browser)

01/04-02/04 - Administrative Assistant, Talent Tree, Newark Delaware

- Verified applicants past employment history
- Administered payroll using Excel
- Maintained ISO compliance with all W-4 and I9 forms

05/02-12/02 - Receptionist, Arizona Medical Clinic, Peoria Arizona.

- Responsible for all front desk check in
- Verified patient information and arrived all patients
- Answered multi-line phones in a courteous manner

05/00-05/02 - Full Time Student

02/00-04/00 - Receptionist, Dr. Evans' Chiropractic, Eugene Oregon

- Processed appointments in a timely manner
- Organized all patient charts
- Entered all billing and insurance Information

04/99-01/00 - Administrative Assist. Volunteer, Judge Advocate General, Fort Hood, Texas

- Processed appointments
- Execute multiple tasks
- Data entry duties

10/98-04/99 - Part Time Student/ Homemaker

10/97-10/98 - Senior Server, Lone Star Steakhouse, Wilmington Delaware.

- Managed floor during shifts
- Trained new employees
- Gained valuable customer service skills

09/95-05/97 - Project Director, Habitat for Humanity, Norfolk, Virginia

- Organized fundraising campaigns
- Facilitated and prepared all meetings
- Preserved public relations



Flagler County Board of County Commissioners
General Application for Volunteer Advisory Boards and Committees

Please Return to: Christie Mayer, CPS/CAP
1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110
fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: Mark Langello **Date:** Sept 23, 2011

Mailing Address: 3481 N. Oceanshore Blvd, Flagler Beach, FL 32136

Physical Address: 3481 N. Oceanshore Blvd, Flagler Beach, FL 32136

County of Residence: Flagler **Voter ID:** 104195791

Home Phone: (386) 445-5132 **Cell Phone:** (386) 864-1451 **Fax:** _____

Email: mark@buildmm.com **Years in Flagler:** 31

Advisory Boards or Committees Applying For: Economic Development Advisory

Committee - developer / marketing / at-large categories

Describe your training and / or experience that would make you a good fit for this position: I am a commercial/industrial developer. Our company also designs and builds projects and partners with other local companies to accomplish this. I have 30 years of design & building background and have built projects in Washington DC, New Orleans, Connecticut, and Florida. I have also owned several companies including M&M Development, Mark Anthony Homes, and Group 3 Design. I was involved with NDR and went through the economic

development program with Enterprise Flagler so I feel I have input from that aspect as well. As a commercial developer I have worked directly in marketing and promoting Flagler County for many years, and I have spent a half million dollars in this effort. In the past I have also worked for Madison Avenue Advertising Firms in NYC and the US Department of Commerce. Lastly, I have served on several advisory boards including two planning and zoning boards and have knowledge from both sides of the table regarding PZA matters as it relates to businesses.

Education: Bachelor's degree from Syracuse University & Graduate studies at University of Southern California, Associates degree from Valencia Community College in Orlando, Certificate degree from Daytona State College in Construction, Marketing Training from Pan Am Airlines in Hawaii, Training from Department of Commerce including supervisor training, Marketing Training from New York University Extension.

Business (name & type): M&M Development, Commercial/Industrial Developer

Business Address: 2323 North State Street, Bunnell, FL 32110

Business Phone: (386) 313-6950 **Position:** Owner/President

Professional Organizations: Chamber of Commerce; PPA

Have you ever served on a Flagler County appointed board or committee?

YES X **NO** _____ **If so, please identify those on which you have served.**

Advisory Board / Committee

Dates Served

Value Adjustment Board-Representing Business 2008 to Present

Planning Board, Past Chairman 2007 to 2010

References may be secured from the following individuals:

- 1. Name:** Albert Jones; Past Commissioner **Phone:** (386)445-1104
- 2. Name:** Bruce Page; Pres., Intracoastal Bank **Phone:** (386)447-1662
- 3. Name:** Jerry Masiello; Commercial Broker **Phone:** (386) 517-9323

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.



Signature of Applicant

Additional information may be attached to this form.



RECEIVED

SEP 20 REC'D

COUNTY ADMINISTRATOR
FLAGLER COUNTY, FLORIDA

Flagler County Board of County Commissioners
General Application for Volunteer Advisory Boards and Committees

Please Return to: Christie Mayer, CPS/CAP
1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110
fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: Joseph A. Marotti

Date: September 19, 2011

Mailing Address: 4 Gleneagles Place, Palm Coast, FL 32137

Physical Address: Same as above

County of Residence: Flagler Voter ID: 114662718

Home Phone: 386-446-4591 **Cell Phone:** 330-289-4557 **Fax:** _____

Email: joe@marotti.com **Years in Flagler:** 4.5 full time, 10 years part time

Advisory Boards or Committees Applying For: Flagler County Economic
Development Advisory Council - *at large category per jmarotti/cm*

Describe your training and / or experience that would make you a good fit for this position: As an executive in a large corporation , one of my functions was to look for possible expansion sites for our businesses. I was required to contact and meet with the different politicians, both local and state, from the governor to the county and town representatives. I have a good basis for what the companies look for and way they choose and area.

Education: University of Pittsburgh B.S. and University of Michigan Executive Management

Business (name & type): Pap's Specialty Wood Products Flagler Beach

Business Address: 316 S. 3rd Street Flagler Beach, FL 32136

Business Phone: 386-446-4591 Position: Owner

Professional Organizations: Flagler County Chamber of Commerce

Have you ever served on a Flagler County appointed board or committee?

YES _____ NO X_____ If so, please identify those on which you have served.

Advisory Board / Committee

Dates Served

References may be secured from the following individuals:

1. Name: Steve Thomas

Phone: 386-446-3509

2. Name: Michael Torre

Phone: 386-446-3579

3. Name: Patrick O'Reilly

Phone: 386-931-0931

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.

Joseph A. Marotti (electronically signed)

Signature of Applicant

Additional information may be attached to this form.

Resume of

Joseph A. Marotti

Mr. Joseph A Marotti

SUMMARY OF BUSINESS EXPERIENCE

2007 to Present	Marotti Consulting, Palm Coast, Florida
2008	New England Confectionery Company
2007	Twitchell Corporation
1997 to 2007	Newell Rubbermaid, Inc. Atlanta, Ga.
1999 to 2007	Group VP HR Rubbermaid Home Products
1997 to 1999	VP HR Window Furnishing/Kirsch
1996 to 1997	Hill Top Research, Cincinnati, Oh Vice President, Human Resources
1993 to 1996	CarnaudMetalbox, Paris, France VP HR North America
1991 to 1993	Newell Company, Freeport, Ill
1991 to 1996	Anchor Hocking Packaging, Cincinnati, Oh Vice President Human Resources
1986 to 1991	American National Can Company, Evansville, Indiana
1987 to 1991	Division Manager Human Resources
1987	Manager, Human Resources
1986	Supervisor, Human Resources
1979 to 1986	United Steel Workers of America, Pittsburgh, Pa. Wage Technician

General Information

Name Joseph A. Marotti

Address 4 Gleneagles Place
Palm Coast, Florida 32137

Telephone 330-289-4557 (business)

Education

University Of Pittsburgh
Bachelor of Science, Human Resources

University of Michigan
Advanced Human Resources Executive
Program

Princeton University
Studied Labor Management Participation
Teams

Mr. Joseph A. Marotti

Career Details

1999 to 2007

Newell Rubbermaid, Atlanta, Ga

Newell Rubbermaid, Inc. (NYSE:NWL), along with its wholly owned subsidiaries, is a manufacturer and full-service marketer of staple consumer products sold to high volume purchasers, including discount stores and warehouse clubs, home centers and hardware stores, and office superstores and contract stationers. With 44,000 employees, the company has approximately \$6 billion in total revenues. Rubbermaid Home Products is a \$1.2 billion, 6,600-employee manufacturer of plastic storage and home organization products

1999 to 2007

Group Vice President Human Resources, Rubbermaid Home Products, Wooster, Ohio

Reporting to the President, Rubbermaid Home Products, I was responsible for the human resources function in 15 manufacturing facilities in the U.S., Canada, Europe, and Mexico (7 unions, 8 union free). I was part of a four person team sent in to turn around this new acquisition.

During my tenure I:

- Negotiated two union contracts; one in the U.S. and one in Canada; both under budget with increased flexibility.
- Developed new policies and procedures for the new company.
- Added new systems to bring the division on-line with the parent company.
- Upgraded the talent in the organization with both internal moves and external hires.
- Changed all benefits packages to be consistent with Corporate.
- Developed the strategy with the team for the new acquisition.
- Built a team environment and changed the culture to be more responsive to customer needs
- Helped bring the acquisition to profitability and high customer service levels in one year.

Mr. Joseph A. Marotti

1997 to 1999

**Vice President Human Resources, Newell Window Furnishings/Kirsch, Inc.
Rockford, Illinois**

Reporting to the President, I was part of an eight person Executive Team responsible for integrating a \$300 million acquisition. In 18 months, the business went from a -4 percent operating margin to a +18 percent.

During my tenure, I:

- Formed the Human Resources Strategic Plan of Integration and helped develop the strategic plan and growth for the newly merged companies.
- Developed and installed policies and procedures for both companies, consistent with corporate policies.
- Negotiated a five-year labor agreement with the UAW of the new acquisition under budget while reducing contract language from 148 pages to 51 pages.
- Redesigned the organizational structure to be more efficient and responsive to the organizational and customer's needs

1996 to 1997

Hill Top Research, Inc., Cincinnati, Ohio

Privately-held with over 1,000 employees in 50 sites, Hill Top Research is the largest consumer product testing company and a leading supplier of specialized research services to the global consumer and medical product industries. The company provides full-service clinical research, in vitro toxicology and microbiology services.

Vice President Human Resources

Reporting to the President, I was part of a five person Executive Team responsible for moving this multi-facility company to a high efficient, high performing organization.

During my tenure, I:

- Developed new policies and procedures to comply with ISO 9002.
- Developed a new strategic plan for human resources while helping to develop the company's strategic goals.

Mr. Joseph A. Marotti

- Designed and implemented a new stock option plan and redesigned the executive compensation plan to get the company ready to go public.
- Developed a new training program to upgrade Associates skills.
- Developed a new, flatter organizational structure more responsive to organizational and customer's needs.

1991 to 1996

Anchor Hocking Packaging Company, Cincinnati, Ohio

Anchor Hocking Packaging Company is an international manufacturer of metal and plastic closure with 1,000 employees. The business was owned by Newell from 1991 to 1993, at which time it was sold to CarnaudMetalbox (France).

Vice President, Human Resources

Reporting to the President, I was a member of a five-person Executive Committee responsible for driving a multi-facility (union and non-union) manufacturing company toward world class quality and service. I was an active team member in development and implementation of strategic plans, while focusing on total redesign of company's benefits and organizational structure after an acquisition.

During my tenure, I:

- Led company through due-diligence process during its purchase by a French company.
- Member of Executive Committee and one of the top 200 managers in CarnaudMetalbox, a \$5.4 billion international corporation.
- Completely reorganized and implemented new pension and 401 (k) plans in both the United States and Canada.
- Developed and implemented new HRIS system and a Human Resources strategic plan for the company to move human resource function to the forefront. Developed training matrix for organizational development, developed core competencies for the top 25 percent of the management positions, established co-op program involving several universities and established state certified apprenticeship programs at the manufacturing facilities.
- Applied for and received state funding for training at all U.S. facilities.
- Spearheaded implementation process and initiated Self Directed Workforce in the new "Greenfield Plant".
- Negotiated medical benefits and selected vendors, saving \$1.5 million the first year in a self-insured program.
- Acted as chief spokesperson in union contract negotiations, settling all contracts early and under budget.
- Led international transfer of employees, moving over 40 domestic employees and recruiting 25 new employees to staff the new Cincinnati corporate headquarters.

Mr. Joseph A. Marotti

1986 to 1991

American National can Company, Evansville, Indiana

1987 to 1991

Division Manager, Human Resources

Reporting to the President of the division, I directed all phases of human resources functions in four facilities (two union, two non-union) and at the corporate headquarters.

During my tenure, I:

- Implemented total Employee Involvement Program performing the formal training, including problem solving, communications and group dynamics, as well as setting-up Employee Involvement Teams in a 600 plus employee facility.
- Established and wrote all new policies for the Closure Division, including salary administration, absentee guidelines and training policies.
- Established training programs to upgrade skill level in all manufacturing facilities.
- Established and implemented a new Safety Program for total division, lowering the total incident rate by 50 percent over three years. Answered all EEOC, AAP, and NLRB charges and represented the company in all arbitrations.
- Chief spokesperson on negotiations in union facilities; prepared wage and benefit packages for non-union facilities.

1987 to 1987

Manager, Human Resources

1986 to 1986

Supervisor, Human Resources

1979 to 1986

United Steelworkers of America, Pittsburgh, Pennsylvania

Wage Technician

In this role, I performed job evaluation and administration, incentive administration, arbitration and negotiations. Additionally I developed an extensive knowledge of all contract language.

Mr. Joseph A. Marotti

Flagler County Board of County Commissioners
General Application for Volunteer Advisory Boards and Committees

throughout the years together with my background in marketing expertise and vast knowledge of the Flagler County economic atmosphere.

Education: ___Bachelor of Science Marketing, St. John's University___

Business (name & type): Landmark Commercial Realty / Commercial Real Estate

Business Address: ___270 Palm Coast Pkwy NE, Palm Coast, FL 32137___

Business Phone: ___386-445-6800___ **Position:** ___President / Broker Owner___

Professional Organizations: ___NAR, FCAR___

Have you ever served on a Flagler County appointed board or committee?

YES ___X___ **NO** _____ If so, please identify those on which you have served.

Advisory Board / Committee

Dates Served

___Enterprise Flagler___

___2007 -2008___

References may be secured from the following individuals:

1. **Name:** ___Garry Lubi___ **Phone:** ___386-569-0643___

2. **Name:** ___Mark Langello___ **Phone:** ___386-313-6950___

3. **Name:** ___David Lusby___ **Phone:** ___386-931-9148___

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.

___Jerry Masiello___
Signature of Applicant



Flagler County Board of County Commissioners
General Application for Volunteer Advisory Boards and Committees

Please Return to: Christie Mayer, CPS/CAP
1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110
fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: William McGuire Date: 10/10/11

Mailing Address: 41 Beauford Ln., Palm Coast, FL 32137

Physical Address: same

County of Residence: Flagler Voter ID: 117807209

Home Phone: 864-8546 Cell Phone: 237-1399 Fax: _____

Email: McGuire42@aol.com Years in Flagler: 6

Advisory Boards or Committees Applying For: Economic Development —
Manufacturing category

Describe your training and / or experience that would make you a good fit for this position: 40 years experience in manufacturing.
Performed site selection for new facilities. Interfaced
with local economic development agencies to
facilitate new sites. Created budgets and managed
project costs.

Education: University of Missouri, Business Administration

Business (name & type): Retired - Partner in Mgmt. Consulting firm

Business Address: 18 Woodhaven Dr.

Business Phone: 237-1399 Position: Partner

Professional Organizations: None

Have you ever served on a Flagler County appointed board or committee?

YES _____ NO X If so, please identify those on which you have served.

Advisory Board / Committee

Dates Served

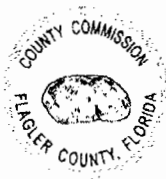
References may be secured from the following individuals:

- | | |
|------------------------------|------------------------|
| 1. Name: <u>Walter Bort</u> | Phone: <u>447-7032</u> |
| 2. Name: <u>John Ruffalo</u> | Phone: <u>283-4342</u> |
| 3. Name: <u>Ed Caroe</u> | Phone: <u>445-4790</u> |

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.

William E. Eugene
Signature of Applicant

Additional information may be attached to this form.



Flagler County Board of County Commissioners
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1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110
fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: Chris Pagan Date: 10-7-11

Mailing Address: 24 Claymont Ct. S Palm Coast 32137

Physical Address: Same

County of Residence: Flagler Voter ID: _____

Home Phone: _____ Cell Phone: 386-931-5392 Fax: 447-3389

Email: chrispagan@netzero.net Years in Flagler: 9

Advisory Boards or Committees Applying For: at-large category
Economic Opportunity Council

Describe your training and / or experience that would make you a good fit for this position: • 6 years as a business owner in Palm Coast
• Owned and Operated successful restaurant in NY for
7 years • Masters Degree concentrating in finance

Education: MBA University of Pittsburgh '91

Business (name & type): Seaburst Realty Group Inc Real Estate

Business Address: 399 Palm Court PKwy SW #2 Palm Coast 32137

Business Phone: 947-3395 Position: Broker / owner

Professional Organizations: Flagler County Association of Realtors

Have you ever served on a Flagler County appointed board or committee?

YES _____ NO X If so, please identify those on which you have served.

Advisory Board / Committee

Dates Served

References may be secured from the following individuals:

1. Name: Nate McLaughlin Phone: 946-9719
2. Name: Brian Kopec-Kopec Inc. Phone: 446-5307
3. Name: Gary Lubi - Prosperity Bank Phone: 800-347-9680

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.

Chris Pagan
Signature of Applicant

Additional information may be attached to this form.

Christie L. Mayer

From: chrispagan@netzero.com
Sent: Friday, October 07, 2011 4:27 PM
To: Christie L. Mayer
Subject: Economic Opportunity Council
Attachments: AdvisoryBoardApp.PDF

Christie,

I am submitting an application for voluntary advisory boards and committees for consideration for a position on the Economic Opportunity Council. In addition to the experience listed on the application I am also the chairperson for the investment committee at the Flagler County Board of Realtors with over \$1million of funds invested. I would be happy to answer any questions you may have.

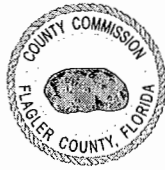
Thank you

Chris Pagan

57-Year-Old Mom Looks 25

Mom Reveals Free Wrinkle Trick That Has Angered Doctors!

<http://thirdpartyoffers.netzero.net/TGL3231/4e8f60f63e6b888ce7fst04vuc>



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General Application for Volunteer Advisory Boards and Committees

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1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110
fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: Mark J. Tellier

Date: October 10, 2011

Mailing Address: 2245 S. Daytona Ave

Physical Address: Same

County of Residence: Flagler

Voter ID: __ (I am registered) __

Home Phone: 386-693-4305 Cell Phone: 602-619-4722 Fax: 386-253-6300

Email: mitellier@hotmail.com, mtellier@coaiaa.org Years in Flagler: 4

Advisory Boards or Committees Applying For: Economic Development Advisory Board; Marketing Committee

Describe your training and / or experience that would make you a good fit for this position: 25 years experience in health care operations and business development

Education: MS, Health Science (Administration) UCF

Business (name & type): Council on Aging

Business Address: 160 N. Beach Street, Daytona Beach, FL 32115

Business Phone: 386-846-2513 Position: Vice President, Home Health & Private Pay Services

Professional Organizations: _PULSE (Providers in Local Service to the Elderly; Board Chair, Current) an organization of leading not-for-profit community service organizations serving Volusia & Flagler County

Have you ever served on a Flagler County appointed board or committee?

YES _____ NO XX_____ If so, please identify those on which you have served.

Advisory Board / Committee

Dates Served

References may be secured from the following individuals:

- 1. Name: Doug Beach, CEO, Council on Aging Phone: 321-297-7243**
- 2. Name: Gail Camputaro, Executive Director (retired) COA Phone: 386-562-0006**
- 3. Name: Bob Apgar, Living Gifts Foundation, Mayor of Deland, Phone: 386-804-6170**

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.

Signature of Applicant

Additional information may be attached to this form.

MARK J. TELLIER, MSHS

2245 S. Daytona Ave.
Flagler Beach, Florida 32136

Home: (386) 693-4305
Cell: (602) 619-4722

PROFESSIONAL PROFILE

*Seasoned Healthcare Executive
Experienced in All Levels of Health Care Management
Proven track record of bottom line results and increased stakeholder value
Strong operations and presentation skills
Exceptional leader with ability to build and retain productive management teams
at the facility & regional levels*

PROFESSIONAL EXPERIENCE

DAYTONA AREA SENIOR SERVICES

(Part of the Council on Aging of Volusia County)

Vice President of Home Health & Private Care

Daytona Beach, Florida

February 2010 to Present

Responsible for a busy Medicare-certified Home Health Agency & Private Pay Services division designed to help fund the not-for-profit Council on Aging. Accomplishments include:

- Merged private pay and Medicare home health services into single cost-efficient entity
- Reorganized private home care operations and re-positioned services which resulted in positive operating margins
- Launches new service lines & diversified revenue streams with good margins and high satisfaction levels
- Currently generating over one-third of total operating revenues for Council on Aging
- Executed strategic business plan which identified major areas of opportunity for future development

PASADENA MANOR

Administrator

South Pasadena, Florida

August 2009 to December 2009

Administrator for a busy 122-bed Skilled Nursing & Rehabilitation Facility in a competitive marketplace. Addressed several key opportunity areas with good results. Left to return to the East Florida Coast to work closer to where I live. Accomplishments included:

- Accountable for improved facility operations including reduced cost PPD, cash flow, and overall quality of care
- Maintained strong State Surveyor & Ombudsman relationships along with improved resident satisfaction
- Resigned to accept work closer to home

FUNDAMENTAL CLINICAL CONSULTING, LLC

Regional Vice President of Operations – LTACH's

A field-based position for a national company based in Sparks, MD

Field Locations: Phoenix, AZ & Flagler Beach, FL

January 2007 to April 2009

The privately-held Fundamental family of companies ("Fundamental") consists of over 11,820 beds and 13,000 employees nationwide. Company has a presence in 16 states; owns/operates over 100 skilled nursing facilities and ten (10) LTACHs co-located with Skilled Nursing Facilities, and shared operational staff.

My accomplishments included:

- Designed and implemented a monthly Facility "Flash" report to project – and manage – month-end operating results
- Accountable for strong hospital operations including P&L performance, cash flow, and quality of care

TELLIER & ASSOCIATES LLC

Healthcare Consultants

Lead Consultant / Managing Partner

Phoenix, Arizona

2002 to 2007

Provided health care management consulting services to major Behavioral Health providers, Regional Behavioral Health Authorities (RBHAs), skilled nursing facilities, physician groups, and other healthcare organizations throughout the southwestern U.S.

- Provided turn-key therapy management services to major Skilled Nursing Facilities in Southern California, Arizona & the Mid-West U.S. which greatly increased facility profitability and clinical outcomes.
- Successfully launched a group purchasing organization or GPO.

HEALTHSOUTH

Rehabilitation Institute of Tucson & Southern Arizona Rehabilitation Hospital

Administrator

Tucson, Arizona

2001 – 2002

Total accountability for two freestanding rehabilitation hospitals with a total of 140 beds.

- Achieved complete turnaround, including clinical and financial aspects, in 12 months while maintaining high census and superior quality rankings in both facilities

COVENANT HEALTH NETWORK

(A Longterm Care Strategic Alliance)

Chief Executive Officer

Phoenix, Arizona

1998 – 2001

Start-up CEO for a highly successful, strategic long-term care alliance consisting of 35 faith-based Skilled Nursing Facility campuses & CCRC's located throughout Arizona, New Mexico & Colorado.

- Provided management consulting, strategic planning, risk management and other services as part of a 501(c)3 strategic healthcare alliance representing over 8,300 beds/units
- Successfully helped to negotiate Medicare-Risk and Medicaid (AHCCCS) managed care contracts vastly improving SNF reimbursement
- Formed a Group Purchasing Organization (GPO) which became a major revenue source and saved members over \$180,000 (average per facility) in ancillary costs in the first year
- Negotiated Medicare-Risk and Medicaid (AHCCCS) managed care contracts
- Expanded the not-for-profit network by 40 percent as CEO, while increasing its net worth by 62 percent

POLARIS GROUP *(a Division of NovaCare)*

Western Region Vice President

Phoenix, Arizona

1995 – 1998

Directed post-acute care consulting services – primarily Administrative, Financial and Therapy Management Services -- to 100+ Skilled Nursing Facilities throughout the Western United States for Polaris, which was then a division of Nova Care.

- Consulted with facility Administrators, Executive Directors and CFOs regarding optimum service utilization and reimbursement
- Reviewed and negotiated Medicare-risk managed care contracts for SNF clients; filed successful RCL (routine cost limit) Exceptions reports to recover allowable routine costs on behalf of Longterm care facilities
- Prepared, presented and implemented feasibility studies, strategic plans, and cutting-edge market research aimed at developing market niches and specialty programs in their own community

EDUCATION

Masters Degree in Health Science Administration, MSHS

UNIVERSITY OF CENTRAL FLORIDA, Orlando, Florida

Bachelors Degree in English & Mass Communication, BA

FLORIDA STATE UNIVERSITY, Tallahassee, Florida

MEMBERSHIPS, LICENSURE & AFFILIATIONS

- | | |
|---|---------------------------|
| ➤ Board of Directors, Glencroft Retirement Community | 1999- 2001 and 2002- 2006 |
| ▪ Finance Committee member, two terms | |
| ➤ Licensed Nursing Home Administrator | FL License NH 4960 |
| ➤ Licensed Life & Health Insurance Agent | FL License P224618 |
| ➤ CORE- trained ALF certified administrator | FL Cert. 100119497 |
| ➤ Board Chair, PULSE: a community alliance of Volusia NFP providers | Present |



**Flagler County Board of County Commissioners
General Application for Volunteer Advisory Boards and
Committees**

Please Return to: Christie Mayer, CPS/CAP
1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110
fax: (386) 313-4101; phone (386) 313-4094 ♦ email:
cmayer@flaglercounty.org

Name: **Eric Vardakis** Date:
9/30/11

Mailing Address:
104 Captains Walk Palm Coast Fl, 32137

Physical Address:
104 Captains Walk Palm Coast Fl, 32137

County of Residence: **Flagler** Voter ID:
104208647

Home Phone: **386-446-8381** Cell Phone: **386-931-7588** Fax:
386-445-7069

Email: **livetournetwork@gmail.com** Years in Flagler:
21 years

Advisory Boards or Committees Applying For:
Marketing/ Hi-Tech Business

Describe your training and / or experience that would make you a good fit for this position:

With over 20 years of marketing in photography and video production, my background specializes in real estate, residential and commercial, lifestyle, corporate, and individual business advertisements. I am up to date with the latest technological innovations in use today. Furthermore, I am equipped with a knowledgeable staff that is well versed in a myriad of software and applications.

Education:

New York Institute of Photography

Business (name & type):

Video and Photography Production, to be made readily available to all devices (i.e Phones, I-Pad, TV, Internet, etc)

Live Tour Network, Inc.

Business Address:

1 Florida Park Dr. S. Ste. 309 Palm Coast, FL 32137

Business Phone: *386-445-7069*

Position:

President/CEO

Professional Organizations:

PPA -Professional Photographers Association

CPI- Commercial Photography International

CPC- Certified Photographic Consultant

Have you ever served on a Flagler County appointed board or committee?

YES _____ NO X If so, please identify those on which
you have served.

Advisory Board / Committee

Dates Served

References may be secured from the following individuals:

1. Name: Gail Wadsworth Phone:
386-313-4400
2. Name: Margaret Sheehan-Jones Phone:
386-693-4804
3. Name: Peggy Heiser Phone:
386-437-0106

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.

Em A. Vardahi
Signature of Applicant

Additional information may be attached to this form.



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General Application for Volunteer Advisory Boards and Committees

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Name: JOHN WALSH Date: 10/5/2011

Mailing Address: PO BOX 353850 PALM COAST, FL.
32135

Physical Address: 3 CHILHAM CT. PALM COAST, FL. 32137

County of Residence: FLAGLER Voter ID: 104204226

Home Phone: _____ Cell Phone: 356 5080602 Fax: 447 9963

Email: JWALSH@PALMCOASTOASCREAL.COM Years in Flagler: 21

Advisory Boards or Committees Applying For: EOC

ECONOMIC DEVELOPMENT - at large / marketing
category

Describe your training and / or experience that would make you a good fit for
this position: 30 YEARS EXPERIENCE IN SALE, MARKETING,

ADVERTISING, BUSINESS MANAGEMENT. CURRENTLY

OPERATE THREE BUSINESSES.

Education: KANSAS UNIVERSITY - BUSINESS ADMIN.

Business (name & type): PALM COAST OBSERVER

Business Address: 1 PLOIDIA PARK DR. N. #103, 32137

Business Phone: 386-447-9723 Position: PRESIDENT/OWNER

Professional Organizations: _____

Have you ever served on a Flagler County appointed board or committee?

YES _____ NO ☒ If so, please identify those on which you have served.


Advisory Board / Committee

Dates Served

References may be secured from the following individuals:

1. Name: DANALD O'BRIEN Phone: 386-503-4010
2. Name: DON YORK Phone: 386-447-3380
3. Name: TIM MANFRE Phone: 386-793-0216

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Signature of Applicant

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General Application for Volunteer Advisory Boards and Committees

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1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110
fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: BARRY N. WELLS Date: 10/06/2011

Mailing Address: 300 MARINA BAY DR. UNIT 302

Physical Address: SAME AS ABOVE

County of Residence: FLAGLER Voter ID: 116414321

Home Phone: N/A Cell Phone: 904.537.4819 Fax: _____

Email: ONE NATION FL @ YAHOO.COM Years in Flagler: 7

Advisory Boards or Committees Applying For: ECONOMIC
OPPORTUNITY COUNCIL - at-large category

Describe your training and / or experience that would make you a good fit for this position: I AM APPLYING FOR ONE OF THE TWO "AT LARGE" SEATS. I STRONGLY BELIEVE RESIDENTIAL HOUSING SHOULD ALSO BE INCLUDED IN ANY COMPREHENSIVE PROGRAM FOR THE ECONOMIC DEVELOPMENT OF FLAGLER COUNTY.

Education: BS FINANCE - THE OHIO STATE UNIVERSITY

Business (name & type): FLORIDA FIRST CHOICE MORTGAGE, INC.

Business Address: 4871 NW PALM COAST PARKWAY

Business Phone: 386.246.6322 Position: OFFICE MANAGER

Professional Organizations: FCAR AFFILIATE

Have you ever served on a Flagler County appointed board or committee?

YES X NO _____ If so, please identify those on which you have served.

Advisory Board / Committee

Dates Served

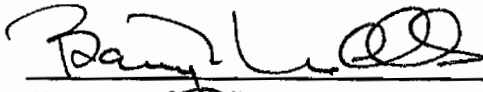
AFFORDABLE HOUSING
ADVISORY COMMITTEE

2010 - PRESENT

References may be secured from the following individuals:

1. Name: RICHARD GIUMENTA Phone: 386.246.3161
2. Name: VALERIE BRADLEY Phone: 386.319.4037
3. Name: SCOTT MULLIGAN Phone: 386.439.0575

If appointed, I will attend meetings in accordance with the adopted policies of Flagler County. If at any time my business or professional interests conflict with the interests of the advisory board or committee, I will not participate in such deliberations. I understand that if appointed, I will serve at the pleasure of the Board of County Commissioners.



Signature of Applicant

Additional Information may be attached to this form.
ABREVIATED RESUME

BARRY N. WELLS

**300 Marina Bay Drive
Flagler Beach, FL 32136**

**Business: (386) 246-6322
Cell: (904) 537-4819**

CAREER SUMMARY

Successful, recognized leader with over thirty years of progressively responsible and varied experience in the mortgage and lending field. Developed and implemented corporate business plans; analyzed markets for expansion; developed, selected and priced loan products; administered corporate restructurings; recruited and managed effective, productive employee teams.

EXPERIENCE

**Florida First Choice Mortgage, Inc.
Palm Coast, FL**

**Office Manager
September 2008 to Present**

**Wells Fargo Home Mortgage
Maitland, FL**

**Account Executive
July 2004 to August 2008**

**MFC Mortgage, Inc. of Florida
Maitland, FL**

**President
January 2001 to May 2004**

**BSI Financial Services, Inc.
Titusville, PA**

**Senior Vice President
April 2000 to January 2001**

**Altegra Credit Company
Pittsburgh, PA**

**Vice President, National Sales Manager
1995 to April 2000**

**National First Mortgage Corporation
Pittsburgh, PA**

**President, Chief Operating Officer
1987 to 1995**

**Ryan Financial Services, Inc.
Pittsburgh, PA**

**Vice President
1974 to 1987**

EDUCATION

**Bachelor of Science
Finance**

**The Ohio State University
Columbus, Ohio**

Graduate of Distinction, National Mortgage Bankers Association School of Mortgage Banking; Instructor School of Mortgage Banking; numerous professional development courses on Lending Practices, Secondary Marketing, Real Estate Law, Loan Administration and Construction Lending



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fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: ROSS H. WHITAKER, JR Date: 10-5-2011
Mailing Address: 58 WYNNFIELD DR, PALM COAST, FL
Physical Address: SAME
County of Residence: FLAGLER Voter ID: 104179845
Home Phone: 386-569-3014 Cell Phone: 386-569-3014 Fax: 386-445-7977
Email: HERBWHITAKER@GMAIL.COM Years in Flagler: 16
Advisory Boards or Committees Applying For: ECONOMIC
DEVELOPMENT COUNCIL - at large category
Describe your training and / or experience that would make you a good fit for
this position: REALTOR FOR 12 YEARS. MANAGEMENT
POSITIONS FOR NUMEROUS COMPANIES

Education: A.A. DAYTONA STATE, 12/2011 EMBRY RIDDLE ^{ANTICIPATED B. A DEGREE}

Business (name & type): WEICHERT REALTORS - HALLMARK PROP

Business Address: 9 HARBOR CENTER DR #15, PALM COAST, FL

Business Phone: 386-445-1200 Position: SALES

Professional Organizations: FCAR, ELKS #2709

Have you ever served on a Flagler County appointed board or committee?

YES ☒ NO ☐ If so, please identify those on which you have served.

Advisory Board / Committee

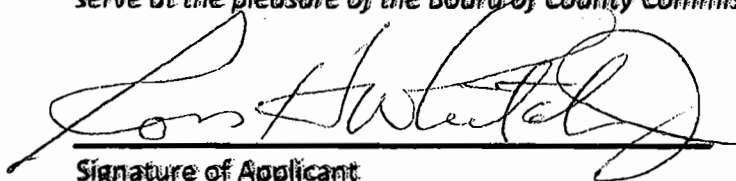
Dates Served

PLANNING BOARD F.C. NOT SPECIFICALLY
CHARTER GOV'T COMMITTEE SURE OF DATES
AFFORDABLE HOUSING COMM. FOR ANY.

References may be secured from the following individuals:

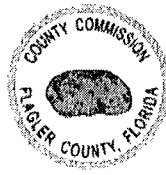
1. Name: JACK PARSONS Phone: 503-4130
2. Name: TOM GRANCHELLI Phone: 517-9243
3. Name: CAROLE KELLER Phone: 793-0032

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Signature of Applicant

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1769 E. Moody Blvd., Building 2, Suite 302, Bunnell, FL 32110
fax: (386) 313-4101; phone (386) 313-4094 ♦ email: cmayer@flaglercounty.org

Name: Frank Zedar Date: 10/10/2011

Mailing Address: 11 Echo Sands Place

Physical Address: Palm Coast, FL 32164

County of Residence: Flagler Voter ID: 104170687

Home Phone: 386-931-1987 Cell Phone: 386-931-1987 Fax: 888-961-3737

Email: frankzedar@gmail.com Years in Flagler: 10

Advisory Boards or Committees Applying For: Economic Advisory Board

Hi-tech / Marketing or At-large position

Describe your training and / or experience that would make you a good fit for
this position: * 20 years US Army Officer * 25 years Real Estate Broker

* MBA - Georgia Tech - Economics & Marketing * Adjunct faculty - Univ. of Maryland,
Heidleberg, Germany campus & George Mason Univ. - Economics, Business, Marketing

* Harvard and Virginia Supreme Court Certified Conflict Resolution Mediator

* Flagler Realtor Association primary Ethics Instructor, former member of Board of
Directors, Chairman of Grievance Committee, Arbitration Panel Chairman

Univ. of Tampa, BS Business -

Georgia Tech, MBA Economics & Marketing

Education: _____

Business (name & type): ParkSide Realty Group, LLC

Business Address: 210 Old Kings Road South, #500, Flagler Beach, FL 32136

Business Phone: 386-693-4804 Position: Broker Associate

Professional Organizations: National, FL, Flagler Associations of Realtors

Have you ever served on a Flagler County appointed board or committee?

YES _____ NO X If so, please identify those on which you have served.


Advisory Board / Committee

Dates Served

References may be secured from the following individuals:

- | | | | |
|----------|-----------------------------------|--------|---------------------|
| 1. Name: | <u>Shirlyn Perkovich</u> | Phone: | <u>386-931-3145</u> |
| 2. Name: | <u>Rus Saboe</u> | Phone: | <u>386-931-0520</u> |
| 3. Name: | <u>Dorothy Desvousges Sperber</u> | Phone: | <u>386-437-0095</u> |

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Signature of Applicant

Additional information may be attached to this form.