

## CHARLES EDWARD BROWN

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### CAREER PROFILE: SUPPLY CHAIN AND MANUFACTURING EXECUTIVE AND TRANSFORMATIONAL LEADER

**Over 20 Years of Management and Leadership Experience within Distribution, Manufacturing, Production, and Operational Environments, including Key Positions with Home Depot, W.W. Grainger and Fiat Chrysler**

#### **Record of Accomplishments in Strategy and Goal Deployment, as well as, Double-Digit Efficiency Improvements, and Consistent Achievement of Quality, Safety, and Delivery Objectives**

An accomplished Supply Chain, Manufacturing and Operational executive, recognized for strategic leadership and successfully managing transformational change to achieve maximum results. A unique ability to develop business strategies and implement game-changing initiatives aimed at improved efficiency and performance. Proven expertise in performance management and talent development. A determined, results-driven leader who excels at tackling significant change initiatives and is masterful at collaboration, readily able to adapt in any situation.

#### **Core Leadership Specialties:**

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| <input type="checkbox"/> Certified Lean Supply Chain Executive | <input type="checkbox"/> Operational Risk Management             | <input type="checkbox"/> Acquisition Integration   |
| <input type="checkbox"/> Strategic Thought Leadership          | <input type="checkbox"/> Talent Development                      | <input type="checkbox"/> Supply Chain Optimization |
| <input type="checkbox"/> Change Management                     | <input type="checkbox"/> Disciplined & Analytical problem solver | <input type="checkbox"/> New System Implementation |
| <input type="checkbox"/> DOT Regulations                       | <input type="checkbox"/> NHTSA Regulations                       | <input type="checkbox"/> FDA Regulations           |

### PROFESSIONAL EXPERIENCE

#### **The Home Depot, Jacksonville, FL (2013 – Present)**

##### *Director of Process and Systems (2017-present)*

- Establish strategic and operational plans, managing execution, and measuring results, for the Interline Brands – Home Depot, as well as, providing functional expertise and executing functional responsibilities.
- Establish WMS and Operational Priorities, as well as, oversee all User Acceptance Testing (UAT) during each program development life cycle to ensure operational validation.
- Spearheaded partner, peer and team development and coaching to the extended enterprise and direct staff support.

#### **Accomplishments:**

- **Achieved 4% YoY cost reduction in Delivery KPI in 14 months by enacting system enhancement**
- **Achieved 15% YoY efficiency improvement throughout the network enterprise through multiple continuous improvement initiatives**

##### *Director of Operations (2015-2017)*

- Lead multiple facilities as the best performing facilities within the region, as the Sites of Excellence. Responsible for P&L, leader development, operations and logistics at each location, as well as, all aspects of associate and customer relations, operational excellence and business profitability within the region. Oversight over 70 million dollars in inventory and 250 million dollars in sales flow throughout the region.

#### **Accomplishments:**

- **Achieved Delivery cost reduction by 25% across the region by optimizing routes and reducing courier costs**
- **Exceeded Cost initiatives by 6.5% across the region by eliminating excessive overtime**
- **Exceeded Safety goal by 5% by implementing Behavioral Based Safety program**

##### *Director of Operational Excellence (2013-2015)*

- Change catalyst leading continuous improvement for 70 facilities across the United States in the areas, distributing broad-line maintenance, repair and operations (MRO) products in order to leverage and scale across the three primary customer segments: Institutional & Commercial Facility Owners & Service Contractors; Multifamily Apartment Owners and Property Manager; Residential Service Contractors and Retailers/Resellers.
- Identified and led efficiency and cost savings initiatives to optimize the \$1.7B distribution network and end-to-end supply chain performance while improving customer experience. Developed KPIs across Interline Brands, ensuring cross-functional alignment.

**Accomplishments:**

- Exceeded Distribution Operational Expense to Sales by 6% by implementing continuous improvement standards and alignment across the enterprise. Developed key initiatives that increased Quality and Customer Satisfaction by 7%
- Developed web based Operational Excellence platform for Interline Brands Division, The Home Depot.

**W.W. Grainger, Jacksonville, FL (2008 – 2013)**

*Senior Operations Manager, Jacksonville Distribution Center*

- Directed all aspects of operations for a 250,000 sq. ft. distribution center, containing \$30 million of inventory. Managed the project launch for the successful implementation of the Extended Warehouse Management System. Created system documentation for all Continuous Improvement processes and implement detailed training plans for both inbound and outbound departments. Devised in-house activity reporting tools to track and report quality, inventory accuracy and productivity in detail on all functional areas of the Jacksonville Distribution Center. Led Continuous Improvement Initiatives across the operational network for multiple distribution centers.

**Accomplishments:**

- Achieved distribution controllable expenses reduction by average of 5% annually.
- Achieved overtime reduction in all departments from 7% to 3.3%, while simultaneously maintaining the total labor cost.

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**PROFESSIONAL EXPERIENCE CHRONOLOGY**

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**NAACO Material Handling Group  
Fiat Chrysler**

**2007-2008  
1998-2007**

**Senior Manufacturing Manager  
Manufacturing Operations Manager  
Lean Manufacturing/Throughput Manager  
Senior Process and Inventory Specialist  
Senior Buyer and Procurement Specialist  
Shipping and Planning Manager  
Production Control Supervisor**

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**EDUCATION AND PROFESSIONAL DEVELOPMENT**

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**Lean Supply Chain Professional, 2015**  
Georgia Tech University, Atlanta, GA

**Masters of Business Administration, 2005**  
Frederick Taylor International University, Moraga, CA

**Bachelor of Arts International Global Studies, 1997 / Bachelor of Arts Industrial Organizational Psychology, 1997**  
Calvin College, Grand Rapids, MI

**Certifications:** Lean Supply Chain Professional Certification; Licensed Training Six Sigma - Shainin Green Belt Certification; OSHA-Hazardous Waste/Safety Training Certification; ISO 9001; EMS/ISO 14001- Lead Auditor Training/Certification;