

Belle Terre Swim & Racquet Club

***Proposal**

October 20, 2015

New Hours

* Public Access

	Mon-Fri	Saturday	Sunday
Pool	7-2	11-4	Closed
Gym	6AM-6:30PM	7-4	Closed

Staffing

		Number of Hours												
		Mon	Tues	Wed	Thurs	Fri	Sat	Total	#of Weeks	Hourly Rate	Salary	Benfetis	As-Needed 1.45% Medi	Totak
(1) Lifeguard	11:00-2:00 (11-4 Sat)	3.0	3.0	3.0	3.0	3.0	5.0	20.0	52.0	8.63	8,975.20	—	130.14	9,105.34
(4) Gym Attendant	6-6:30 (7-4 Sat)	12.5	12.5	12.5	12.5	12.5	9.0	71.5	52.0	8.63	32,086.34	—	466.25	32,551.59
Silver Sneakers Classes	2 hrs/ weekday	2.0	2.0	2.0	2.0	2.0	—	15.0	52.0	8.63	4,487.60	—	65.07	4,552.67
(1) Office Clerk	3 hrs/day	3.0	3.0	3.0	3.0	3.0	—	15.0	52.0	10.00	7,800.00	—	113.10	7,913.10
F/T Employee (25% of time)	6AM-2PM	3.5	3.5	3.5	3.5	3.5	—	17.5			13,215.00	3,750.00	—	16,965.00
														71,087.70

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Operating Costs

Electricity	39,910
Water/Sewer	18,874
Phone	1,057
Bottled Gas	3,192
Internet	876
Pool Chemicals	11,500
Paper Supplies	1,500
Maintenance	31,226
Credit Card Fees	3,000
Custodial (3hrs/day)	8,000
Total Operations	119,135

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Annual Operating Costs

<i>Personnel Costs</i>	\$71,088
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<i>Operating Costs</i>	\$119,135
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<i>Annual Operating Costs</i>	\$190,223
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<i>Annual Debt Service Cost</i>	\$54,000
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Projected Revenue Needs

Annual Memberships	\$80,000
Daily Use Fees	\$50,000
Silver Sneakers	\$65,000
	\$195,000

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Proposed Membership Structure

- * Beginning January 1, 2016
- * Single Membership: **\$200 each**
- * Family-1 or 2 parents: **\$200/year/adult** (includes 0-12 free)
0-12 free, but must be accompanied by a parent
- * Age 13+: **\$50 each** but must be part of a family package
- * Student Rate (high school and college), 13+: **\$100/year**
- * Summer Rate for May-August: **\$100**
- * Monthly Rate: **\$30**

Prorated Membership

- * Prorated Membership Costs beginning January 1, 2016:
- * **January 1-March 31:** 100% of annual cost
- * **April 1-June 30:** 75% of annual cost
- * **July 1-September 30:** 50% of annual cost
- * **October 1-December 31:** 25% of annual cost

Additional Notes

- * Establish benchmarks for membership and other revenue.
- * All revenue is to be collected and deposited by Flagler Schools staff.
- * Negotiate with other agencies for UOF or sublease options.
- * Flagler Schools athletics retain access of facility.
- * Negotiate with Synchro Belles for their use of the pool.