

Justin Toutouchian

Education

2010 – 2012 University of Central Florida Orlando, FL
Bachelor of Science Degree in Psychology

2007 – 2010 Daytona State College Daytona Beach, FL
Associate of Arts Degree

2004 – 2007 Atlantic High School South Daytona, FL
High School Diploma

Professional Experience

2005 – 2013 Executive Realty Group Incorporated Port Orange, FL
Real Estate Agent

- Managed all contact with business prospects, found new prospects through telephone or internet initiatives, conducted internet marketing, conducted a comparative marketing analysis for each new potential home listing, and assisted in the design of through-the-mail marketing templates.

2008 – 2011 Vacation Tours USA New Smyrna Beach, FL
Travel Assistance Operator

- Telephone operator that was in charge of providing customers with options for travel packages and word-of-mouth advertising presentations, recorded all incoming call data and outgoing call data in the travel office, and entered all appointment data into the computer database utilizing Microsoft Office.

2005 – 2008 Target Corporation Port Orange, FL
Electronics and Home Improvement Team Leader

- Designated tasks for electronics and home improvement team members, provided guest service on the sales floor, and maintained organization of incoming product shipments.

Skills and**Abilities**

- Ability to work with people and work under stress.
- Ability to work as a team member or independently.
- Experience in promoting various products.
- Ability to lead, oversee, and supervise the activities of others.
- Skilled at executing and carrying out directives.
- Excellent reasoning abilities.
- Skilled at supporting others.
- Ability to organize and reason in a logical manner.
- Ability to listen, define, write, explain, and interpret ideas.
- Excellent listening and reading skills, including proofreading.
- Ability to handle precise work and use English correctly.
- Excellent public speaking and subject knowledge skills.
- Good sense of timing and the ability to recognize problems.
- Ability to inform and consult with others.
- Ability to compose communications that are effective.
- Ability to express ideas in easily understandable terms.
- Immense computer knowledge. (Including proficiency in Microsoft Office)

Awards Received

- Graduated with a Bachelor of Science Degree from the University of Central Florida with Magna Cum Laude distinction (3.9 GPA), Graduated with an Associate of Arts degree from Daytona State College with Magna Cum Laude distinction (3.9 GPA), graduated from Atlantic High School with Summa Cum Laude distinction (4.1 GPA), obtained the University of Central Florida Certificate of Excellence, Recognition of Participation Certificate in the Industrial Psychology category, Community Service Participation Achievement of 150 hours, Certificate of Appreciation for Law Week, and on the University of Central Florida's President's List for consistent 3.5 or higher GPA accumulations in each semester.

References

- Mori Hosseini- C.E.O. of ICI Homes
- Terry Johnson- A close friend that has been a key player in the field of marketing for over 20 years (386) 547-3938