August 20, 2013

Ms. Sandi Bolser City Clerk 1769 E Moody Blvd. Bunnell, FL 32110

Dear Ms. Bolser:

Attached please find my resume in connection with the position of City Manager of Bunnell, Florida.

I am a highly skilled and experienced public administrator with a wide-ranging and successful career. I have experience in managing in a variety of demanding situations including financially well-to-do and financially-challenged communities and in both City and County Governments as well as State Government where I recently served as Emergency Financial Manager as a Gubernatorial appointee, and in central (stand-alone) diverse cities as well as suburbs. In addition, I have served as a manager of both line and staff departments. I have significant experience in financial planning and budgeting, economic development, utilities (water/sewer) management, environmental remediation, infrastructure planning and development, and in effective management/oversight of recreation services. I am skilled in analyzing complex policy issues and effectively communicating to elected officials, the public and the media. As noted in the attached resume, I have significant experience in regional collaboration initiatives and in implementing numerous successful public-private partnerships.

As a City Manager my efforts have centered on working to improve the quality of life for residents by providing complete, timely and accurate information and advice to elected policy makers and by striving to provide efficient government with cost-effective services to the public.

I have pursued efforts to improve the international standing of public administration by participating in international exchange programs sponsored by the International City/County Management Association. Among the highlights of my career has been work in Bulgaria in public participation, public information and economic development through the International Resource Cities Program under the United States Agency for International Development and the International City/County Management Association. Of note, I was honored in 2003 to be selected to receive the Outstanding Alumni Award, Western Michigan University School of Public Affairs and Administration, College of Arts & Sciences (*Pi Alpha Alpha*).

I believe my educational background and practical experience mirror the requirements for the position as City Manager. I lead with high standards and strive to achieve quality and sustainable results. I believe I would be able to assist the City of Bunnell in striving to achieve excellence and I would be pleased to be considered for this position.

Sincerely,

Michael L Stampfler 7305 Angling Road Portage MI 49024

stampfler1@aol.com

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#### RESUMÉ of

## MICHAEL L. STAMPFLER

7305 Angling Road Portage, Michigan 49024 (269) 327-6027 Residence (269) 599-0922 Cell Phone stampfler1@aol.com

## PROFESSIONAL EXPERIENCE:

July 2012 - July 2013

## TOWN MANAGER, WEST WARWICK, RHODE ISLAND

Appointed by Town Council to serve as Town Manager of Town of approximately 30,000 population. A first ring suburb of greater Providence, Rhode Island, the Town is a former textile mill center with financial challenges and is designated by the State as being a financially distressed community. As such, I was hired to help lead the Town out of financial distress including renegotiating labor contracts, re-configuring pension and benefit financial plans and balancing the budget going forward.

## **MAJOR ACCOMPLISHMENTS:**

- Provided oversight to formulate multi-faceted plan to stabilize the Town finances.
- Worked closely with State officials including Director of Revenue and Auditor General and Governor to ensure that the Town is following plan to stabilize financial situation.
- Ensure that State statutes are being followed to provide financial recovery, on-time financial reporting and status reports to State.
- Developed first multi-year integrated Capital Improvement Program (CIP) for Town.
- Chief Negotiator for all three (3) Union contracts to achieve concessions relative to Pension/Financial issues.
- Developed multi-year plan (adopted by Town Council and accepted by the State) to achieve financial recovery for the Town Pension/Financial situation and including \$10 million annual concessions in benefits/wages and salaries from unions and retirees.

May 2005 - Present

## OWNER/MANAGING PARTNER, CivicQuest, LLC

Principal in consulting agency specializing in government performance improvement.

July 2010 - Sept 2011

# EMERGENCY (INTERIM) MANAGER, STATE OF MICHIGAN FOR THE CITY OF PONTIAC, MICHIGAN

Gubernatorial appointment as state official for management and consulting services (CivicQuest, LLC) under Michigan PA72 and PA4 to assume governing and financial authority of a financially distressed community. Worked under contract as Management Consultant with the State Treasurer's Office, Local Government Bureau, and exercised executive and legislative authority to direct all aspects of governance and to assure City conformance with applicable State law. Pontiac, a community of 65,000, with a budget approaching \$100 million (\$60 million General Fund) was placed under the oversight of an Emergency Manager by the State of Michigan in 2008. Appointment ended after election changed party in power.

## **MAJOR ACCOMPLISHMENTS:**

Provided oversight to allow financial stabilization including:

- Privatized the management and operation of the Utility (Water and Sewer) to save \$2.8 million annually and to bring competent management skill to a critical asset long mismanaged and in a situation of disarray.
- Privatized the operation of computer and information services for the City to modernize and update this vitally necessary data reporting function so that financial data and other important data could be provided up-to-date.
- Privatized building/planning/code inspection services to achieve \$1 million cost savings and improve efficiency.
- Negotiated three-year contract with County Sheriff to save \$2.2 million annually and to provide stable effective law enforcement services in a community to stop rampant increases in crime.
- Implemented Deficit Elimination Plan.
- Produced/implemented the first Capital Improvement Plan for the City.
- Investigated, rooted out and ended numerous instances of fraud and misuse of public funds.

July 2008 - July 2010

## CITY MANAGER, CITY OF TALLADEGA, ALABAMA

City Manager of a full service city of 18,000 population, 200 full time employees. County Seat, Airport, Utilities, Budget of \$22 million. Diverse in population with historical Black College/University (Talladega College). Home of Talladega Superspeedway (NASCAR).

#### **MAJOR ACCOMPLISHMENTS:**

- Applied for and received \$400,000 Brownfield Assessment Grant (United States Environmental Protection Agency)
- Led efforts to re-build staff and organization including creation of new Community Development Department to lead re-development efforts and provide "one-stop" coordinated approach to business needs/services.

- Re-evaluated garbage collection services at a cost savings of \$350,000 per year.
- Led effort to issue a \$3.5 million bond to provide for infrastructure improvement in parks and public facilities.
- Participated in Annexation effort (successful) to increase physical size of City significantly.
- Led efforts to reform Civil Services including provisions to create exempt staff in City Manager's Office.

#### January - June 2007

## **MGT of AMERICA**

Senior Consultant addressing issues related to State and Local Government. Short-term experience to gain perspective in the operations of a major consulting firm as Owner/Managing Partner of CivicQuest, LLC.

#### November 2005 – April 2006

### CITY MANAGER, CITY OF CASSELBERRY, FLORIDA

Chief Executive Officer of dynamic Orlando Metro Area community of 25,000+ population, 290 full time employees and annual budget of \$42+ million. Significant work in economic/staff development and civic center/development with private developer Unicorp.

## **MAJOR ACCOMPLISHMENTS:**

- Streamlined budget formulation
- Reorganized Parks Department for greater efficiency

## July 1985- July 2005

#### **CITY MANAGER, CITY OF PORTAGE, MICHIGAN**

Chief Administrator of a full-service city. Population 45,000+. 225 full-time equivalent and 100 part-time employees. Budget approximately \$60 million. City is the principal commercial, premiere residential and primary industrial area of the Standard Metropolitan Statistical Area (SMSA).

## **MAJOR ACCOMPLISHMENTS:**

#### Qualify of Life Initiatives

- Doubled acres of parks to 750 acres
- Initiated Summer Entertainment Series (public/private funding)
- Led development of Celery Flats Historical Area
- Constructed first outdoor refrigerated ice skating rink in Southern Michigan
- Implemented annual planting of 250,000 tulips in City Centre area for beautification and marketing.

- Implemented city-wide bikeway/pedestrian trail way (50 miles in length)
- Implemented Consolidated Drain Project of \$7.5 million addressing storm water treatment, recreation and park development, as well as economic development opportunities.

## **Economic Development Initiatives**

- Initiated public/private partnership to develop certified Industrial Parks totaling 70 acres
- Instituted 10 year Capital Improvement Programming Plan (\$147 million plan for 2003-13).
- Implemented Financial Trend Monitoring System
- American Public Works Association Project of the Year Award (Milham Pedestrian Overpass) July 2001
- Led creation of Downtown Development Authority resulting in over 640 jobs and \$36.5 million investment between 1998 and 2005.
- Privatized Water/Sewer Utility operations saving rate-payers \$750,000 annually
- Construction of over 6 miles of new boulevard roadways with sewer/water service
- STEP (South Westnedge Treatment Enhancement Project) to address storm water discharge pollution and economic redevelopment (\$5.5 million).

#### Regional Leadership Initiatives

- Initiated Local Development Finance Authority to secure major manufacturing facility (Stryker Corporation) \$100 million investment and 200 new/800 retained jobs in city.
- Successfully led city through consolidation of District Courts in Kalamazoo County
- Successfully worked to transfer Municipal Airport to county operation
- Participant in 911/consolidated dispatch deliberations
- Participant in "Fresh Start" regional economic development forum.

#### Professional Development Initiatives/Awards

- Distinguished Budget Award (Government Finance Officers Association) annually 1987 - 2005.
- Certificate of Achievement in Financial Reporting (Government Finance Officers Association) annually 1986 2005.
- 3CMA Savvy Award "Best Newsletter-External Audiences" 1998.

### November 1981– May 1985

# AIRPORT DIRECTOR – CITY/COUNTY OF KALAMAZOO, MICHIGAN

Administrator of all-weather commercial air carrier and general aviation airport.

## **MAJOR ACCOMPLISHMENTS:**

- Significant financial savings achieved through privatizing emergency services and automobile parking operations.
- Increased competition through addition of multiple air carriers.
- Successfully worked to transfer airport from municipal to county operation.

#### April 1977-November 1981

## CITY CLERK - CITY OF KALAMAZOO, MICHIGAN

Conducted City Elections, served as custodian of official documents and vital statistics.

### **MAJOR ACCOMPLISHMENTS:**

- Formed a Records Management Division to process documents of all City Departments in accordance with State requirements.
- Assisted Historical Commission in publication of book on historical structures in Kalamazoo.

### March 1975-April 1977

# <u>ADMINISTRATIVE ASSISTANT TO CITY MANAGER – CITY OF KALAMAZOO, MICHIGAN</u>

Involved in formulating and institution policies and procedures and conducting organizational efficiency studies for the City Manager.

#### **MAJOR ACCOMPLISHMENTS:**

- Report resulting in consolidation of Parking Violations Bureau for considerable operational cost savings.
- Interim Director of Kalamazoo Convention Center.

#### **EDUCATION:**

1972

#### **BACHELOR OF ARTS**

Hope College, Holland, Michigan

Junior year at IES/University of Vienna, Vienna, Austria

1974

## MASTER OF ARTS – INTERNATIONAL STUDIES

Western Michigan University, Kalamazoo, Michigan

1976

## **MASTER OF PUBLIC ADMINISTRATION**

Western Michigan University, Kalamazoo, Michigan

#### SPECIAL ACHIEVEMENTS/RECOGNITIONS/AFFILIATIONS/PUBLICATION:

#### Special Achievements/ Recognitions:

- Led staff team participation in ICMA/USAID sponsored International Resource Cities Program (Gabrovo, Bulgaria) 1998-2002.
- Outstanding Alumni Award 2003 Western Michigan University School of Public Affairs and Administration, College of Arts & Sciences (Pi Alpha Alpha).
- Attended Senior Executive Institute, University of Virginia, July 1988.
- ICMA International Exchange Program (Gronau, Germany) 1995.
- ICMA International Exchange Program (Engcobo, East Cape, South Africa) 2003-04.
- Occasional Adjunct Faculty Member teaching State and Local Government (Western Michigan University, Kalamazoo Valley Community College).
- Panelist/Presenter (February/April 2011) for Best Practices Seminar sponsored by State of Michigan for financially challenged cities.

Affiliation:

International City/County Management Association (Current)
 ICMA International Task Force Committee – 1999-2001

**Publication:** 

• "CITIZEN-BASED BUDGETING" – ICMA <u>PM Magazine</u> November 2005

## MICHAEL L STAMPFLER

#### REFERENCES:

Dennis Durham City Manager City of Parchment (269) 377-1453 dennis@civicquest.com

Richard Marsh City Manager Bangor, Michigan (269) 876-8334 richjmarsh@yahoo.com

Robert Boyer Chairman Kent County Water Authority West Warwick, Rhode Island (401) 821-9300 office (401) 821-8872

Pat DiGiovanni Chief Executive Officer Centro Partnership, San Antonio, Texas (Former City Manage, City of Kalamazoo, Michigan) (210) 373-0010 pdigiovanni@downtownsa.org

William Baylor Deputy Mayor City of Midfield, Alabama (205) 983-2805 (cell) (205) 923-7578 (office) wbaylor@cityofmidfield.com

Greg Vlietstra
Deputy County Treasurer
Kalamazoo County Michigan
(269) 384-8124
gylietstra@hotmail.com

Brian Muenger City Manager City of Talladega, Alabama (256)223-6157 muenger@talladega.com Angelo Padula, Jr.
Town Councilperson
Former Town Council President
Town of West Warwick, Rhode Island
(401)480-6150
angelopadulajr@yahoo.com

Devin Scott Former Human Resources Director City of Pontiac, Michigan (313) 917-7772

Susan Doerner City Councilperson City of Casselberry, Florida (407) 699-1381

Sherman Yehl Forrmer City Manager City of Sanford, Florida (713) 530-3321 sherman1951@gmail.com

Rod Blake
Consultant
Bloomfield Hills, Michigan
(Former Director of Development, City of Pontiac,
Michigan)
(248) 821-5707
rblake@winnsboroforest.com

Mark Bourget Former Councilperson Town of West Warwick, Rhode Island (401) 523-8097

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