

Robert J. Reinshuttle, MPA

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Public Policy Executive | Government Affairs Strategist | Association Leader

Expertise in Legislative Advocacy and Strategic Public Sector Leadership to Drive Policy Outcomes and Organizational Growth

Key executive leader with an extensive record of advancing legislation, managing multimillion-dollar budgets, and leading cross-functional teams at the state, local, and federal levels. Builds strong coalitions, navigates political nuance, and aligns stakeholders to achieve consensus-driven outcomes. Recognized for successfully directing large government departments and advocacy associations, securing major state and federal funding, and implementing organizational strategies that drive lasting public value. A steady and trusted leader who understands the business of government and the real-world mechanics of how politics gets done.

CORE COMPETENCIES

Legislative Strategy & Advocacy Government Relations Budgeting & Fiscal Oversight Strategic Planning & Development	Leadership & Change Management State & Local Governments Stakeholder Engagement Public Safety & Community Services	Association & Nonprofit Management Grant Acquisition & Administration Team Building & Collaboration Political Acumen & Awareness
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PROFESSIONAL EXPERIENCE

Florida Association of Centers for Independent Living (FACIL) | Tallahassee, FL

Executive Director | 2024 – Present

Oversee statewide operations supporting the transition of individuals with disabilities from institutional settings to community-based living. Lead strategic planning, legislative advocacy, budget management, and the securing and administration of state and federal funding. Direct a central office in Tallahassee and provide leadership across fifteen regional centers.

- Increased organizational funding by successfully advocating for additional state appropriations through legislative engagement.
- Strengthened relationships with key stakeholders, enhancing FACIL's presence in policy conversations around disability services and community reintegration.
- Directed the rollout of statewide initiatives by aligning all centers with organizational goals, ensuring compliance with state and federal mandates while fostering consistency in service delivery and strategic impact.

Manatee County Government | Bradenton, FL

Deputy County Administrator / Acting Public Safety Director | 2021 – 2023

Served as a senior executive overseeing countywide operations with direct responsibility for a wide portfolio of departments, including HR, Natural Resources, Public Safety, Legislative Affairs, and more. Partnered with elected officials, led cross-functional initiatives, and managed strategic planning and budgeting for over 2,200 employees.

- Designed and implemented operational improvements that streamlined workflows and enhanced community-facing services.
- Directed a public safety department of 420 employees while concurrently managing broader county administration and strategic priorities.
- Served as a key advisor to county commissioners by briefing them on complex policy issues, legislative developments, and board agenda items.

Florida Association of Community Health Centers | Tallahassee, FL

Chief Operations Officer / Director of Legislative Affairs | 2007 – 2021

Provided executive leadership for the statewide association supporting over 50 federally qualified health centers. Led day-to-day operations, budgeting, grants administration, and strategic planning, while acting as the association's primary legislative and regulatory advocate.

- Served as the organization's lead representative at the state and federal levels, shaping legislation impacting community health.
- Maintained the financial integrity of the organization through responsible oversight of a \$2M budget and successful grant management.
- Identified and secured new funding streams while cultivating strategic partnerships with public and private stakeholders, enhancing the association's statewide impact, financial sustainability, and long-term growth potential.

National Association of Extracorporeal Technology | Tallahassee, FL / Washington, DC

National Director of Government Relations | 2002 – 2007

Led nationwide legislative and regulatory strategy for a professional healthcare association. Testified before Congress and state legislatures, developed public policy, and built a national lobbying network to support perfusion professionals.

- Successfully lobbied and testified on behalf of the profession across all 50 states and at the federal level.
- Recruited, managed, and aligned contract lobbyists to support legislative objectives in key jurisdictions.
- Elevated the association's visibility and impact by transforming the government relations function into a results-driven unit.

Florida Agency for Health Care Administration (AHCA) | Tallahassee, FL

Chief of Staff – Policy / Director of Health Policy | 1998 – 2002

Directed state-level health policy initiatives, including Medicaid, managed care, and insurance reform. Oversaw large-scale regulatory, fiscal, and programmatic efforts in coordination with state agencies and legislative leadership.

- Led the development of legislative initiatives by coordinating interagency policy, fiscal analysis, and strategic planning.
- Managed a team of 40 and administered numerous federal and foundation grants awarded to universities across Florida.
- Played a key role in shaping health care regulations, contributing to long-term program reforms and stakeholder alignment.

Office of the Governor of Florida | Tallahassee, FL

Policy Coordinator | 1992 – 1998

Served as a senior policy advisor and principal liaison to local governments and Florida's Congressional delegation. Oversaw intergovernmental affairs, healthcare budgeting, and legislative planning.

- Developed and implemented the state's federal funding strategy, resulting in increased formula and discretionary grants.
- Directed a 30-person policy team responsible for research, legislative strategy, and planning across state-level initiatives.
- Advised the Governor on healthcare and federal affairs, shaping key policy recommendations and interagency coordination.

Governor of Texas | Washington, DC

Director, Washington, DC Office | 1989 – 1992

Acted as the Governor's senior federal liaison to Congress, executive agencies, and the White House. Led federal advocacy efforts on appropriations and policy matters impacting the state of Texas.

- Facilitated engagement across state agencies, universities, and federal programs to secure over \$2B in new federal funds.
- Testified before Congress on behalf of the Governor and secured key legislative and budgetary priorities.
- Directed staff operations in Washington, advancing Texas' legislative and regulatory agenda at the national level.

Council of State Governments | Washington, DC

Deputy Director | 1982 – 1989

Led policy, legislative, and intergovernmental efforts for a national organization representing state elected officials. Also served as Director for both the Southern Governors' Association and the National Association of Secretaries of State.

- Directed federal affairs for two organizations, serving as a key voice for state interests in policy deliberations.
- Chaired a committee on intergovernmental affairs, coordinating positions across state and local associations.
- Oversaw national conferences, publications, and strategic partnerships supporting state policy advancement.

Office of the Senate Majority Leader, Michigan Senate | Lansing, MI

Chief Legislative Assistant | 1977 – 1982

Served as the top policy and legislative advisor to the Senate Majority Leader. Oversaw priority legislation and budget strategy for the full-time legislature.

- Coordinated the passage of major finance, appropriations, and economic legislation on behalf of Senate leadership.
- Acted as floor assistant and liaison between House and Senate members, ensuring alignment on legislative initiatives.
- Served as a key strategist on fiscal issues, developing policy positions and facilitating bipartisan negotiations.

EDUCATION

Master in Public Administration (MPA)

Western Michigan University | Kalamazoo, MI

Bachelor of Arts (B.A.) Accounting/Political Science

Aquinas College | Grand Rapids, MI

Certificate in Management

Florida State University | Tallahassee, FL