kfrancis@nckcn.com

### **EXPERIENCE**

<u>Jan 2023 – May 2023: City Manager, City of Hutchinson, KS</u> - Manage day-to-day activities of a full-service city including police, full-time fire, water, sewer, public works, airport, parks, and zoo. Execute strategies for innovative service delivery while managing a \$110 million annual budget, and 400 full-time employees.

- ♦ Wrote \$1.5million Moderate Income Housing Grant for construction of a new 52-unit subdivision.
- Partnered with Hutchinson/Reno County Chamber of Commerce and Reno County to secure a \$2million BASE 2.0 grant for infrastructure expansion to facilitate development of new industrial park.
- ♦ Collaborated with Reno County in successfully writing for a \$1.8 million KDOT Cost Share grant to improve the Woodie Seat Freeway and the adjoining county bridge.
- Negotiated acquisition of privately owned water rights to ensure adequate long-term supply and facilitate industrial, commercial, and residential growth.
- ♦ Collaborated with Reno County in developing wholesale water district to serve cities of Yoder, South Hutchinson, Hutchinson Airbase Industrial Tract (HABIT) and newly developed K-96 Industrial Park.
- Developed plan to finance expansion of Reverse Osmosis water plant to facilitate planned growth.

<u>Aug 2018 – Dec 2023: City Administrator, City of Great Bend, KS</u> – Manage day-to-day activities of a full-service city including police, full-time fire/EMS, water, sewer, public works, airport, parks, and zoo. Execute strategies for innovative service delivery while managing a \$30 million annual budget, and 165 full-time employees.

- ♦ Facilitated collaborative project with Great Bend Economic Development Inc. to renovate downtown 2<sup>nd</sup> story lofts for commercial and residential use, utilizing \$1million in American Rescue Plan Act funds.
- Developed and led an \$8.8 million project to finance the construction of a new police and municipal court facility.
- ♦ Led a collaboration with USD 428 and Great Bend Recreation Commission to finance a \$1.5 million project to purchase and install artificial turf at the Great Bend Sports complex.
- Facilitated a plan to install a \$2.6 million automated water meter reading system to improve efficiency.
- Successfully led 3 separate sales tax initiatives to fund quality-of-life improvements, build a police and court facility and fund pension improvements to aid in the hiring and retention of police & fire personnel.
- Wrote for and was awarded \$2.2 million KDOT Cost Share grant to improve 2-mile stretch of US-56 within Great Bend and reconstruct our historic NHRA dragstrip.
- Developed and implemented organization-wide succession plan to build leadership capacity and ensure team continuity.
- Host regular "Kendal's Koffee" sessions to engage citizens, promote transparency and build community trust. This includes focused effort to engage the Hispanic community through use of a translator, which was featured in April 2020 edition of the Kansas Leadership Center's publication *The Journal*.
- ◆ Led a collaborative effort to evaluate and overhaul the city's approach to economic development and created a county-wide economic development organization, Great Bend Economic Development Inc.
- Oversaw a \$6.2 million project to replace 45,000 LF of water main and appurtenances, which was funded with utility bonds. The project was completed on time and under budget.
- Managed \$450,000 project to upgrade HVAC system in city-owned historic Crest theater, which included successful application for \$95,000 State Historic Preservation grant and the issuance and sale of Historic Tax credits to fund the project.

<u>Aug 2015 – March 2018: City Manager, City of Coffeyville, KS</u> – Manage day-to-day activities of a city of the first class including police, full-time fire, electric, water, sewer, stormwater, fiber internet, public works, golf course and parks. Managed an \$87.3 million annual budget, and 155 full-time employees.

- ♦ Managed project to finance and build a \$60 million, 58MW gas-fired electric generation plant, which was completed on-time and under budget.
- ♦ Designed and managed an \$8 million project to build standalone emergency services building and remodel city hall.
- Facilitated collaborative efforts with Montgomery County governing entities to foster positive intergovernmental relations and realize cost savings.
- Hosted regular "Kendal's Koffee" sessions to engage citizens, promote transparency and build community trust.

# KENDAL FRANCIS ICMA-CM, CPM

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- Fostered improved relations with Coffeyville Community College and school district by brokering interlocal agreements for operation and maintenance of city-owned facilities.
- Developed and implemented an organization-wide succession plan to prepare the city for future loss of key personnel.
- Led a collaborative effort with the Chamber of Commerce to complete a community branding initiative.
- Planned and implemented a multi-phased downtown streetscape project.
- ♦ Led a successful effort to pass 10-year, ½ cent sales tax to aid in covering operational expenses at Coffeyville Regional Medical Center

<u>Feb 2014 – Aug 2015: City Administrator, City of Lakin, KS</u> – Direct the day-to-day activities of a full-service city including water, sewer, electric, solid waste, animal control, golf course, parks, and aquatic center. Develop and administer \$5.1 million annual budget, and 20 full-time employees.

- Provided leadership and stability to community while taking strong, corrective actions to complete failing water treatment plant construction project.
- Developed plan to correct BOD compliance issues in wastewater lagoons.
- Promoted collaborative efforts with Kearny County government, neighboring city of Deerfield and Lakin Recreation Commission to improve service delivery and reduce expenditures in excess of \$50,000.
- Established negotiations with developers and brokered a land deal to facilitate Dollar General Store development.
- Initiated dialogue, commissioned feasibility study, and negotiated land annexation to promote development of Cobblestone Hotel.
- Created transient guest tax to provide funding for economic development initiatives.
- ♦ Secured funding for and managed project to provide utility infrastructure for 17acre industrial park.
- ◆ Managed \$400,000 capital project to upgrade power plant to meet RICE/NESHAP compliance.
- ♦ Completed project to rehabilitate irrigation well and install 1 mile of pipe to irrigate municipal golf course.

<u>Mar 2009 – Jan 2014: Director of Water/Wastewater, City of Beloit, KS</u> – Coordinate day-to-day activities of four departments. Develop and administer \$3,000,000 operations and \$400,000 capital budget. Present policy and program recommendations to the city council. Lead twelve full-time employees.

- ♦ Reduced utilities' operating costs in excess of \$125,000 and increased efficiency through staff reorganization, implementation of employee cross-training and innovative technology
- ♦ Established and funded utility reserve funds with 20% reserves, without raising utility rates.
- Secured \$175,000 grant for implementation of automated meter reading system; \$25,000 grant for creation of walking trail; \$8,000 grant for GIS mapping of city's utility system.
- Managed project to increase city's consumptive water rights and ensure long-term water supply.

### **EDUCATION**

High Performance Leadership, Professional Development Academy, 2022

Building a Culture of High Performance, University of Kansas, 2021

Emerging Leaders Development Program, International City/County Management Association, 2013

Master's Certificate of Public Administration, Kansas State University, 2011

Certified Public Manager Accreditation, University of Kansas, 2011

B.S. Political Science and Secondary Education, Kansas State University, 1993

#### ADDITIONAL LEADERSHIP EXPERIENCE

League of Kansas Municipalities' Utilities & Environment Policy Committee, 2013 – Current, Chair 2016 & 2017 League of Kansas Municipalities' Governing Body Board of Directors, October 2014 – March 2018 Kansas Association of City/County Management Ethics Committee, 2014 – 2017 Rotary International, 2011 – Present

## **PROFESSIONAL MEMBERSHIPS**

International City/County Management Association - Credentialed Manager Kansas Association of City/County Management