

Tyler Technologies

Corporate Overview

Flagler County, FL.

June 12, 2017



Tyler Technologies – ERP Solution



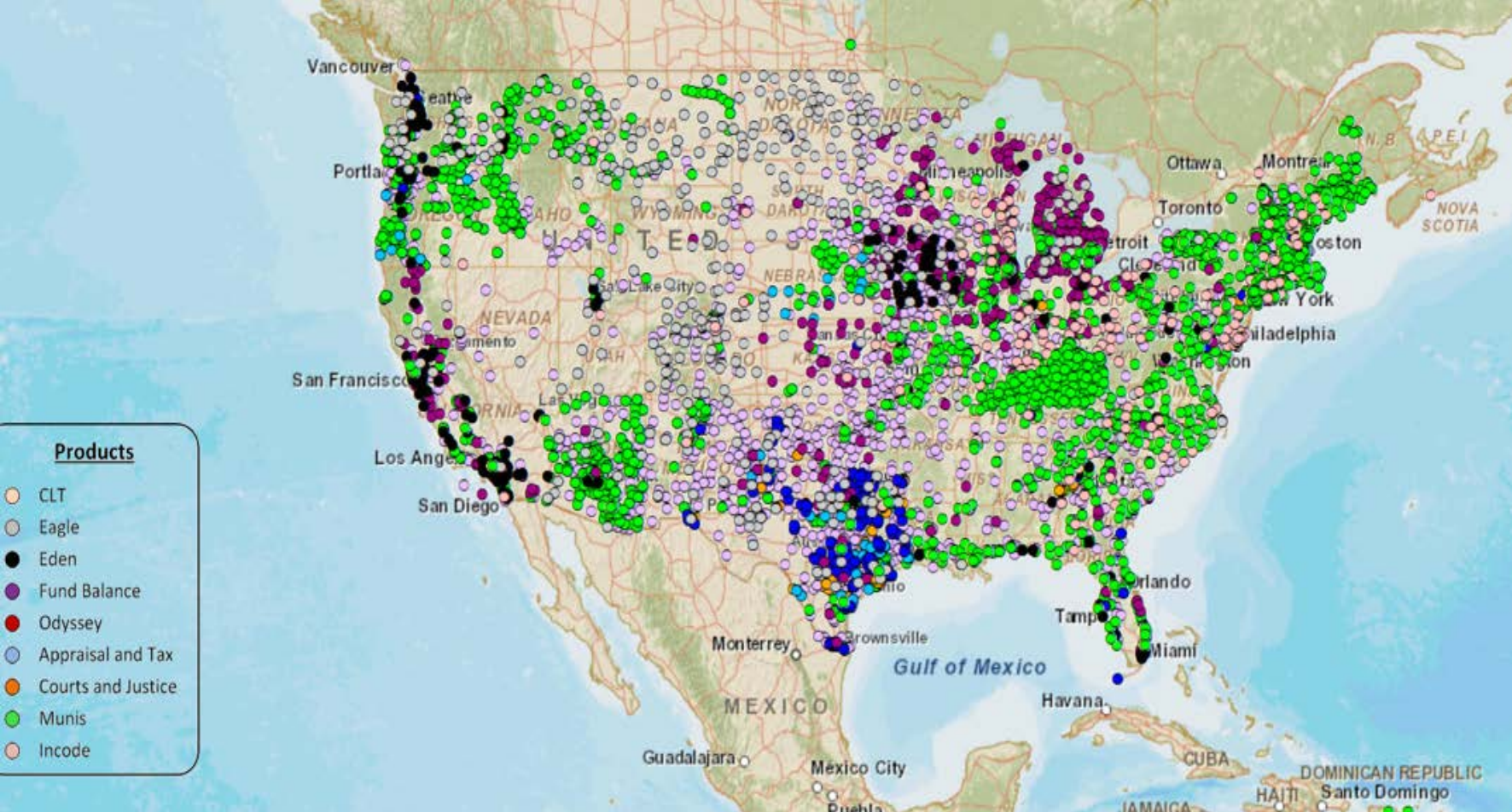
Company Overview

Empowering people who serve the public[®]

- *Nation's Largest Software Company Dedicated to Public Sector – founded in 1966*
- *Corporate HQ – Plano, TX*
- *Publically Traded NYSE - TYL*
- *Revenues 2015 - \$594M +*
- *Revenues 2016 - \$756M +*
- *Clients – 14,000 Systems Installed*
- *3900 + Employees (Public Sector)*



Tyler Clients



At the Forefront of Technology

Leading-Edge Technology

Committed to the continuous investment in new technology to ensure our clients' solutions remain industry-leading

- Microsoft® Partner Competencies



- Latest Microsoft technology



- HTML5 with touch screens



- Microsoft SQL Server



- SaaS Environment Hosted By Tyler Technologies

Tyler's EverGreen Philosophy

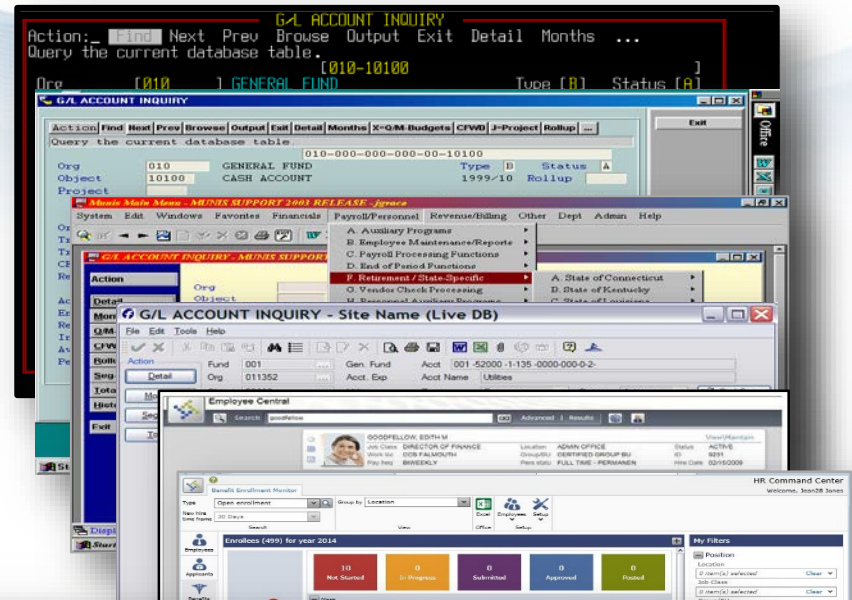
Keeping Munis Clients Moving Forward

All upgrades, even platform & technology changes, are included with your annual maintenance

Manageable & continuous enhancements deployed with minimal disruption to your operations

Our clients always have access to the latest & greatest tools & functionality

Proof: We have done this for 30 years – none of our clients are using 10 year old systems today



What if **this** was your shiny new purchase in **1981** ...



and after
36 years
of maintenance...



...**this** was in your garage in **2017**?





Benefits of Evergreen



Enhancements Added each Year, Not Every 3-5 Years

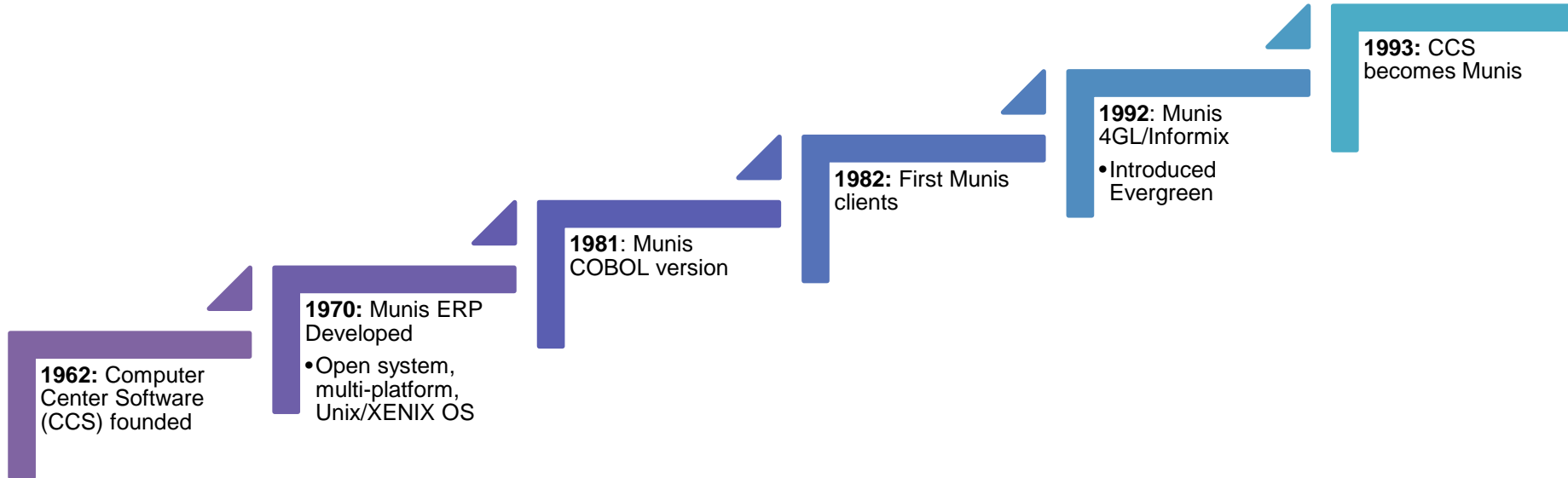
- No Productivity Loss Waiting for Features
- No re-Training Needed Due to Wide-scale Changes



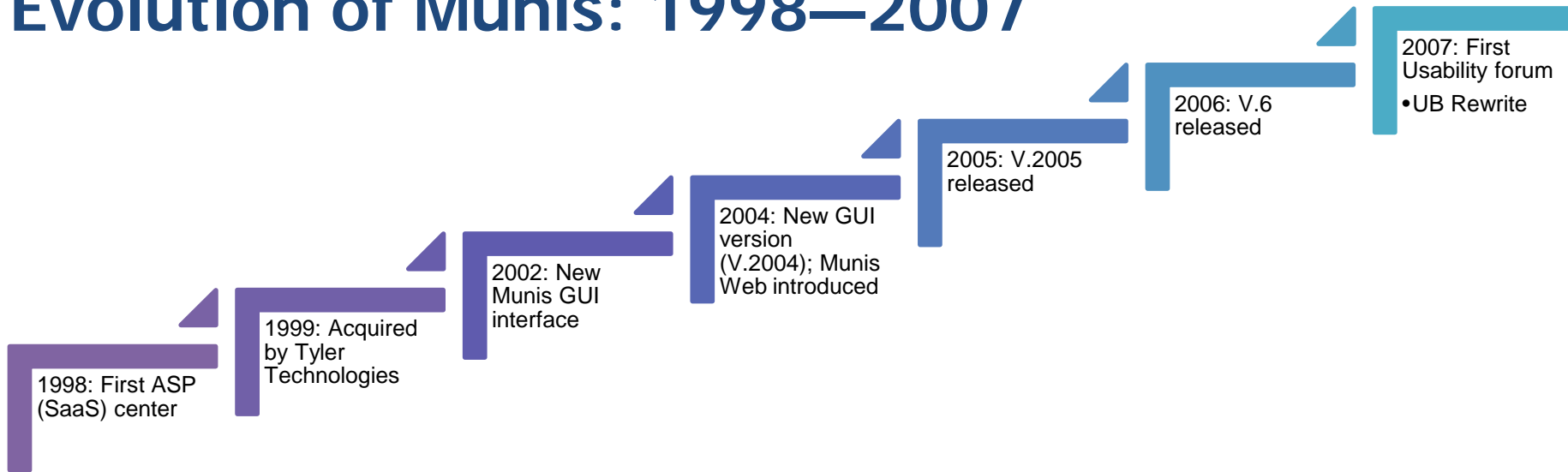
Lower Cost of Ownership

- No Upgrade or Migration Fees to New Product Lines
- All User and Site Settings Preserved During Upgrades
- No Need for Re-Implementation

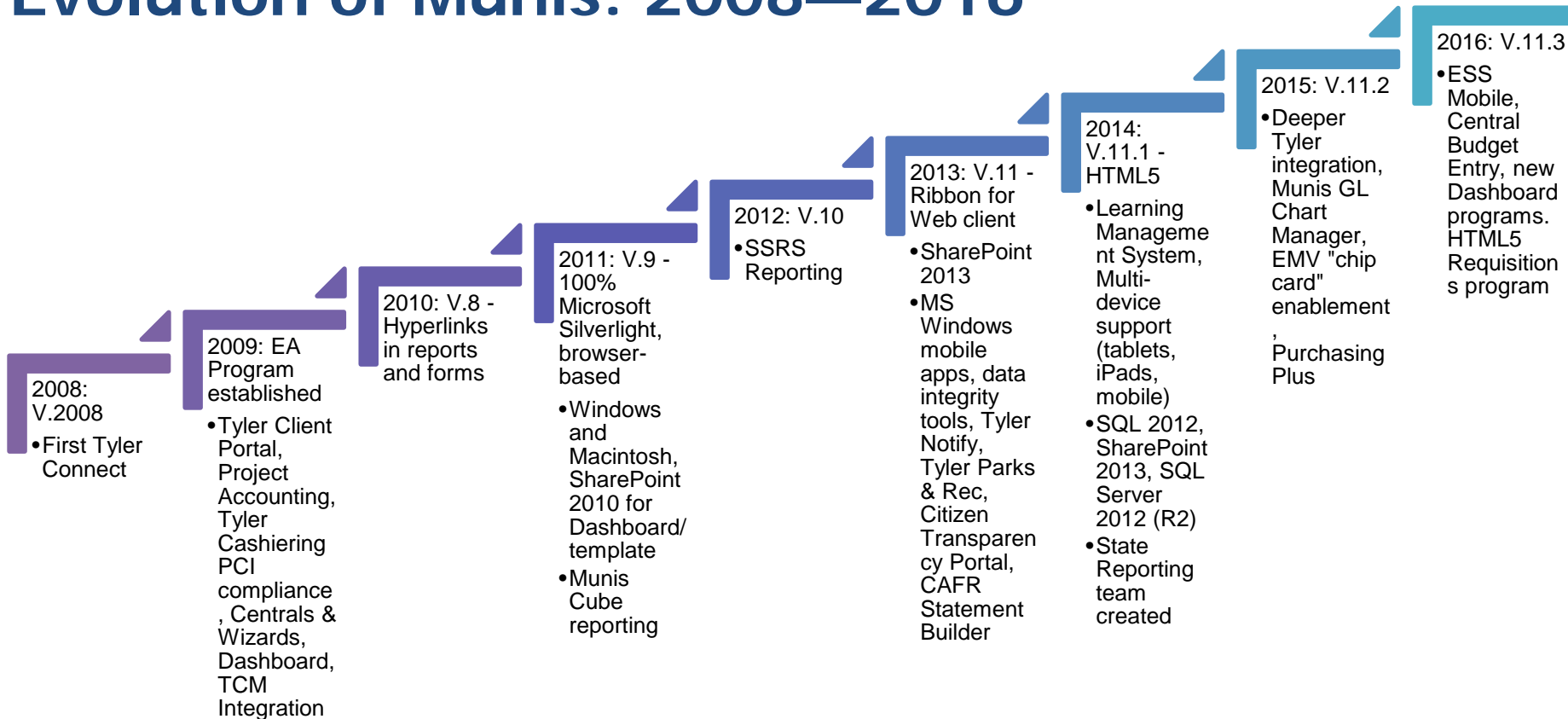
Evolution of Munis: 1962—1993



Evolution of Munis: 1998—2007



Evolution of Munis: 2008—2016



Implementation: Tangible and Intangible Benefits

Focus

100% in-house
100% public sector

PMI™
Implementation
Approach

Client centric

- Custom designed project management plans

Longevity

142 staff 5+ years
tenure

Average tenure 6+
years

18% growth year
after year

Nearing 350 full-time
staff

Success

More than 140
successful go-lives
in 2016

Plans for 2017 show
10% increase to
date

Ongoing Client
Satisfaction

Implementation-Project Management Institute



**PMI methodology/PMP-Certified resources
guaranteed at highest level**

**Over 45 PMP Certified
Project Managers**



Implementations That Don't Leave You Hanging!

- Tyler's Implementations are designed to ensure you learn more than just the core functionality.
- We want you to leverage Munis to enhance your work experience, improve efficiency, become more transparent.
- Tyler only bills for the services you use. We know it's better to plan for a complete implementation than just the basics in order to submit a lower cost solution.



Site Specific SharePoint For Your Implementation

Ensures your project stays on time and on budget!

The screenshot displays a SharePoint site for Tyler Client. The top navigation bar includes the Tyler Technologies logo, the text "Empowering people who serve the public" and "Tyler Client SharePoint", and a search bar. Below the navigation bar, there are several sections:

- Welcome to your Tyler Implementation Project!**: A message from Grant, Jane, dated 1/18/2010 1:58 PM, welcoming project team members and providing instructions on how to use the site.
- Project Announcements**: A section for adding new announcements.
- Master Project Plan Calendar**: A calendar view for April 2010. The calendar shows various tasks and events, including:
 - Monday, April 29: CIP Data Conversion Done (9:00 AM)
 - Tuesday, April 30: General Ledger DAY 3 (9:00 AM), Treasury Management Day 1 (9:00 AM)
 - Wednesday, April 31: PROJECT GRANT ACCOUNTING DAY 1 (9:00 AM), Purchasing DAY 3 (9:00 AM), Crystal Reports Training (12:00 AM), CIP Financial Integration Process (12:00 AM)
 - Thursday, April 1: CIPACE Software Configuration Testing Done (12:00 AM), Project Accounting DAY 2 (9:00 AM), BID MANAGEMENT DAY 1 (9:00 AM)
- Master Overdue Project Homework**: A table listing tasks with columns for Task Name, Filter, Assigned to, and End Date. Tasks include "Time Export to ACP Development" and "Benefit Update to ACP Excel Export from HUNCS".
- Master Overdue Project Tasks**: A table listing tasks with columns for Task Name, Filter, Assigned to, and End Date. Tasks include "CIPACE PreRelease" and "CIPACE Interface Integration with HUNCS".
- Master Active Issues & Actions**: A section for tracking active issues and actions, currently showing no items.

Our Winning Client Proposition

Strong Financial Resources



Thank you!

