

Cover Letter – Daniel Fitzpatrick

November 6, 2020

To Whom It May Concern:

I am a government relations professional with nearly a decade of experience in government administration and its associated activities seeking the position of City Manager of Flagler Beach, FL. I have been successful in managing a smaller, Upstate, NY municipality and managing a department of our five-county regional water authority.

As a government administrator, I have been successful working across the political aisle receiving millions of dollars in grants, keeping taxes low, while delivering excellent public services for over 500,000 people. I currently work with over 60 local government executives and have learned a great deal about the best practices of local government.

Thank you for your time and consideration. I look forward to hearing from you should I be selected for an interview.

Sincerely,  
Daniel Fitzpatrick

## Professional Experience

---

### **OCWA – CNY's Water Authority** 2018-Present

Syracuse, NY

#### *Government Relations Director*

- Oversee all government relations related meetings and communications at the local, state, and federal levels and present all water related issues to OCWA's various elected stakeholders
- Manage all major industrial and corporate clients for the Authority
- Assist with communications, purchasing work, and office equipment modernization

### **Candidate for NYS Assembly**

Assembly District 126

- Ran in 2020 GOP Primary – raised \$80,000.00 and was endorsed by national political figures

### **LaFayette Town Supervisor**

LaFayette, NY

2018-Present (Elected Nov. 2017)

#### *Town Supervisor*

- Act as chief executive, operating, fiscal and personnel officer for the Town of LaFayette, NY
- Oversee 37 town employees, act as administrator for town projects, appoint town oversight boards and certain town officials, set all town board legislative agendas, and oversee state recommended auditing of town agencies

### **Paladin Political Consulting**

Syracuse, NY/Charlotte, NC

2013-Present

#### *Owner*

- Consulted at various levels for dozens of candidates with historic success
- Did 2 Federal Election Cycles with the NRA-ILA working for U.S. Senator Thom Tillis and others

### **Onondaga County Executive's Office**

Syracuse, NY

2016-2017

#### *Economic Development Specialist*

- Assisted in multiple development projects across Onondaga County contributing to the creation of hundreds of local jobs

### **Onondaga County Legislature**

Syracuse, NY

2015-2016

#### *Majority Caucus Aide*

- Chief policy advisor to the GOP caucus focusing on issues of legislation, messaging, and day-to-day operations

### **NYS Senate – Brooklyn Office of David Storobin**

Brooklyn, NY

2012

#### *Director of Operations*

- Oversaw an office of nine persons with a tri-lingual constituency focusing on constituent services in English, Russian and Yiddish with one of the highest non-U.S. born constituencies in the country

### **NYS Assembly – Various Offices**

Fulton, NY

2011-2013

#### *Deputy Director/Legislative Director*

- Held various positions and titles that involved a myriad of responsibilities

## Education

---

**Syracuse University - Maxwell School**, Syracuse, NY

Graduated December 2010

*B.A. in Political Science and B.A. in History*

- GPA of 3.41
- Dean's List 6 out of 7 semesters
- Graduated Cum Laude

## Computer Skills

---

Proficient in: *Microsoft Office, Blue Bird, Omnipage Ultimate – Nuance, Advantage Mobile, Intranet Quorum, NationBuilder, i360, Most Voter/Customer Database solutions*

## Language Skills

---

Spanish – Conversational with good reading and writing skills

Italian – Four years of study with moderate conversational abilities

Studied – Russian, Hebrew, German, French

## Volunteer Activities

---

NYS Young Republicans Rising Star Award Recipient – 2020

PEACE, Inc. Fundraising Co-Chair

CNY Political Leadership Institute, Guest Lecturer, 2017-Present

Onondaga County Town Supervisor's Association, Vice President, 2019-Present

BCO Alliance, Co-Chair, 2018-Present

Southern Onondaga Trash System, Secretary, 2018-Present

LaFayette Optimists Club, Member, 2017-Present

LaFayette Republican Party, Vice Chair, 2016-Present

Syracuse University College Republicans, Chairman, 2009