EDWARD WALKER DEAN

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<u>Summary</u>

Proficient City Manager utilizing over twenty years of experience working with local, state, and federal government, as well as, private corporations to effectively represent municipalities and accomplish goals. Skilled at developing and motivating cross-functional teams, while supporting and enhancing operations, and maximizing individual department effectiveness. Familiar with current trends, strategies, and technologies in municipal management. A collaborator with a great work ethic and positive disposition.

Core Competencies

- Organizational Development & Management
- Program Developer & implementation
- Capacity Builder & Political Strategist
- Managing & forecasting budgets
- Critical thinker & active listener
- Advocate for knowledge sharing & idea generation
- Developing, evaluating, & improving systems
- Outstanding conflict & crises management
- Demonstrated public speaking & presentation
- Great organizational & coordination
- Able to make sound judgments & decisions
- Community revitalization & planning

Summary

10/2021 - 05/2022 City of Haines City Haines City, FL

City Manager

Collaborated with community groups, government entities and general public to advance goals and operational effectiveness. Maintained full compliance with city ordinances, state and federal governments applicable to city operations. Planned, organized, directed, and managed all activities of City, and performed duties which included but were not limited to those contained in the City's Municipal Code. Upheld operational standards by evaluating current procedures and worked with Directors to adjust according to changing demands. Prepared recommendations and advised City Commission on matters about City services, needs and issues related to City affairs and items requiring legislative action. Coordinated, developed, and planned City goals, long-range plans, and developed workload indicators to measure progress toward goal achievement. Procured \$5.9 million for infrastructure from the Florida Legislature for wastewater systems improvements.

01/2008 - 09/2021 Edward Walker Dean & Associates, Govt Liaison Kissimmee, FL

10/2017 - 07/2020 Town of Greenville Greenville, FL

Sr. Strategist

Procured over \$10 million in federal government appropriations, and several public and private grants. Developed funding strategic plan while studying funding trends and patterns for clients. Pursued public-private partnerships that produced quantifiable results. Secured meetings with key legislators, foundation decision-makers, and staff. Drafted congressional and private foundation concept papers and proposals.

Town Manager

Chief Executive Officer of the municipality. Hired staff and oversaw all administrative tasks necessary for town's operation. Retained consulting firm to organize and codify town's ordinances. Developed annual budget and supervised all city departments. Consulted with state government and local entities to develop strategic partnerships. Implemented first annual Greenville Day at Florida Capitol. Spearheaded development of municipal complex which would include full-line grocery store, senior citizens center, children's splash pad, and youth recreation center. Upgraded infrastructure by bringing online new wastewater treatment plant. Increased utility revenue by obtaining grant to convert 50% of community from septic tanks to town's sewer system. Implemented plan to convert town's volunteer fire department to paid, full-time dual certified firefighter-paramedic. Staved off closing of largest local employer, Greenville Elementary School, by utilizing crisis management skills.

4/2003 - 12/2007 Florida A&M University, Government Affairs Tallahassee, FL

Director

Served as Chief Liaison between federal government agencies, congress, and private foundations, with academic institution's president and board of trustees.

Worked independently, and collaborated with university stakeholders to obtain over \$50 million in funding for federal government and private foundation initiatives. Funding organizations included, but not limited to United States Departments of Homeland Security, Housing and Urban Development, and Transportation. Drafted proposals, testimony, talking points, press releases, support letters, and presentation packages to support funding initiatives.

10/1997 - 3/2002 United States Congress Washington, DC

Sr. Policy Advisor & Special Assistant

Conceptualized, developed, and executed federal government legislative and executive branches strategic plans for three Members of Congress: U.S. Representatives F. Allen Boyd 97-98, Carrie P. Meek 98-99, & United States Senator Bill Nelson 2001-2002. Formulated their policy positions, initiatives, budgets, and messaging based on constituent needs, capacity, and current federal government trends. Received prestigious White House political appointment from President Bill Clinton in 2000. Served as Special Assistant to National Chairman of the Democratic National Committee during 2000 presidential campaign.

Education and Training

Columbus, OH Master of Arts in African American Studies

Ohio State University

Tallahassee, FL Bachelor of Science in Social Work – Honors

Florida Agricultural and Mechanical University

Accomplishments

- City of Haines City: Procured \$5.9 million for infrastructure from Florida Legislature for waste water systems improvements.
- Town of Greenville: Implemented first annual Greenville Day at Florida Capitol; Obtained grant to increase utility revenue by converting 50% of community septic tanks to town's sewer system; Implemented conversion of town's volunteer fire department to paid full-time dual certified firefighter-paramedic.
- Florida A&M University: Collaborated with university stakeholders to obtain over \$50 million in funding for federal government and private foundation initiatives.
- Received prestigious White House political appointment from President Bill Clinton in 2000.