

## **Daniel M. Coviello, Jr., MHA**

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### **Operations Executive**

Daniel M. Coviello Jr. is a highly accomplished Operations Executive with a distinguished career spanning over two decades. His expertise lies in leading strategic innovation initiatives for high-growth organizations across various sectors, including healthcare, government, and community services. With a profound commitment to excellence and a proven track record of success, Daniel has consistently demonstrated his ability to drive organizational growth, optimize operational efficiencies, and foster collaborative team environments.

### **Professional Summary**

With over 20 years of experience, Daniel M. Coviello Jr. has established himself as a dynamic and visionary leader in the field of operations management. His multifaceted background, encompassing military service, civilian business experience, and extensive healthcare administration roles, has equipped him with a unique perspective and a comprehensive skill set.

Throughout his career, Daniel has been instrumental in spearheading strategic planning initiatives, developing innovative programs, and implementing best practices to achieve organizational objectives. His leadership style is characterized by a strong emphasis on teamwork, transparency, and continuous improvement, driving sustainable growth and fostering a culture of excellence within the organizations he serves.

### **Career Experience**

#### **Chief Executive Officer** *Goliath Engineering Technology LLC, April 2024 to Present*

- Led, developed and implemented a comprehensive strategic vision to position Goliath Engineering Technology LLC as a leading provider of engineering services, information technology, blockchain development, biologic manufacturing and cyber security solutions (including SCADA programs).
- Established strategic partnerships and cultivated a diverse ecosystem to support business growth and expansion into federal, state, and local government sectors.
- Led day-to-day operations, including budget formulation, financial performance management, and oversight of R&D initiatives to drive innovation and competitive advantage.

#### **Director of Health Innovation** *National Center for Disaster Medicine and Public Health, Bethesda, MD, Jan 2024 to April 2024*

- Provided strategic leadership and operational support for the redevelopment of pilot program sites focused on disaster preparedness and response operations.
- Served as a key liaison with interagency partners, including the Department of Health and Human Services, Department of Defense, and Department of Homeland Security, to facilitate collaboration and coordination of efforts.
- Developed business plans and command operational plans to ensure effective implementation of operational processes and procedures throughout the organization.

**Deputy Chief Operation Officer, Chief of Staff** *Armed Forces Retirement Home, Washington, DC & Gulfport, MS, Sept 2022 to Jan 2024*

- Led the AFRH Strategic Planning Committee and the Executive Steering Committee and acts on behalf of the COO (Chair) in his absence.
- Led and identifies, studies, and implements creative methods for efficiently accomplishing the work of the agency.
- Chaired the Agency's Internal Control Board and Enterprise Risk Management Board and is responsible for identifying known risk areas and deficiencies; is empowered to correct such deficiencies.
- Led Compliance programs- ensuring we meet all regulatory and external requirements/accreditations. Active lead in ensuring quality programs and services are delivered throughout the Agency.
- Developed and implements an active Military Heritage Program within the Agency and serves as the AFRH point of contact with external sources regarding this program.
- Oversaw all facets of the AFRH Financial Program to include budget formulation, overseeing budget execution, conducting mid-year reviews, preparing Congressional budget submissions, preparing annual hearing testimony, fielding questions for Appropriation hearings, and interfacing with external sources regarding the operations of the Agency, including the Department of Defense, the Office of Management and Budget, and Congress.
- Carried out the delegated duties of the COO in high visibility programs, projects. Serves as the COO's primary representative in areas converting or transferring service delivery of major functional areas: civilian payroll transfer, accounting, procurement, EEO HR service delivery.

**United States Public Health Service Commissioned Corps (USPHS), Washington, D.C., July 2005 to Aug 2022**

**Group Director:** Centers for Medicare and Medicaid Services, Philadelphia and Atlanta Regions, Aug 2020 to Aug 2022

- With 18+ healthcare markets which includes 2,884 primary care practices and 56 payer partners to foster collaboration among participants; conducted yearly 26 practice site visits, participated in 10 market-based learning system meetings, held 10 regional trend focused

market discussions with partners.

- Led/Conducted timely quarterly financial statement reviews for 28 workloads at 16 MACs to ensure the integrity of financial data reported by the MACs, totaling 249 reviews and \$78.3B in Medicare Trust Fund payments and overpayments FYTD.
- Led/Reviewed 16,500+ Workers Compensation Medicare Set-Aside cases which represent over \$1.24B approved; processed 1,843 compromise determinations FYTD, 76 liability set-aside cases & 36 litigation cases FYTD.
- Led/Closed 281 bankruptcy cases FYTD; filed 22 proofs of claim in open bankruptcy cases for \$57.9M FYTD for potential return to the Medicare Trust Fund.
- Led/Filed 32 petitions for remission for over \$367M FYTD in DOJ fraud cases to protect Medicare's right of recovery; over \$553K received back into Trust Fund FYTD from 7 petitions filed in prior years.
- Fostered environment that empowered success and attainment of the Bankruptcy BOT (A.I.) project, which has a projected annual FTE savings of \$9M.

**Division Deputy Director:** Division of Medicine and Dentistry, Feb 2016 to Aug 202  
Spearheaded Primary Care Training and Enhancement: Integrating Behavioral Health and Primary Care Program, funding nine innovative training programs in rural and underserved environments.

- Lead advisor and Federal Official for the Advisory Committee on Training in Primary Care Medicine and Dentistry and the Council on Graduate Medical Education.
- Led and conceptualized and initiated comprehensive redesign of Teaching Health Center GME funding, integrating new legislative requirements and ensuring a larger applicant base, broader program reach, and addressing the physician shortage affected 450m in grants money.
- Led the collaboration with CDC, which developed and converted the Alzheimer's disease and Related Dementias Curriculum (16 modules) to continuing education units for the disciplines of medicine, nursing, allied health, health educators, and pharmacy.

**Director:** Center for Behavior Health and Statistical Quality, Apr 2014 to Feb 2016

- Held P&L responsibility for \$122M in annual Center budget and principal oversight of 86+ personnel for Substance Abuse and Mental Health Services Administration (SAMHSA).
- Championed the redevelopment of the Common Data Platform project, resulting in transforming the program for SAMHSA. Cost savings to the agency was \$10m.
- Re-imagined contract and personnel operations, improving customer, stakeholder, and employee satisfaction, grossing positive evaluations, and saving agency over \$15M.

**Deputy Branch Chief:** Immunizations Information Systems Services Branch, Feb 2013 to Apr 2014

- Directed 26+FTE team providing comprehensive program management services for annual National Information Systems operating budget exceeding \$40M for Centers for Disease Control (CDC).
- Led and administered strategic plan of Novel System for Analyzing Immunization

Information System Data, yielding an increase in the number and scope of vaccination studies, a boost in investigation efficiency, and a reduction in the analytic weight for local stakeholders.

- Built and commanded services integration pilot program in collaboration with Veterans Administration, the state of North Carolina, and commercial pharmacies to improve care access to rural veteran populations and their families. Now implemented nationally.

**Chief of Staff:** Office of Security and Strategic Information (OSSI), Aug 2011 to Feb 2013

Associate **Director of Operations / Principal Deputy:** Office of Security and Strategic Information (OSSI), Oct 2007 to Aug 2011

- Managed all operational areas involving financial resources, budget execution, human capital, contracting, IT, ethics, and more, in the Office of Security and Strategic Information (OSSI) while overseeing 68+ FTE and a \$68.4M budget.
- Led and designed and executed first intelligence and counterintelligence plans for HHS, closely monitoring security risk and significantly reducing overall security issues within department.
- Drove creation of New Critical Infrastructure Security Plan, advancing department's security goals and maintaining government mandated continuity of government programs and requirements.
- Established Communications Security Program, achieving program adherence with line of succession presidential mandate.
- Saved department \$1.3M by implementing strategic development of Personnel Security Data Link Program and reducing paperwork and process improvement with personnel adjudications.
- Led the Department wide implementation of the Homeland Security Presidential Directive 12 program where we implemented the Identification/Badge processes and met the presidential deadline.

### **Additional Experience**

- Customer Account Executive, Department of Health and Human Services, Washington, D.C., Dec 2006 to Oct 2007
- Deputy Director / Senior Watch Officer, USPHS, Washington, D.C., July 2005 to Dec 2006
- Healthcare Administrator: Various Practices/Clinics/Surgery Centers, NJ, PA, MD, July 1993 to July 2005
- US Air Force: Deployed for Operation Enduring Freedom, May 2001 to May 2004
- Chief Executive Officer, Millennium Management Associates, LLC, Freehold, NJ, Nov 1997 to Aug 2000

## **Education & Credentials**

- Master of Science in Healthcare Administration, St. Joseph's University, Philadelphia, PA (1995)
- Bachelor of Science in Health Sciences and Humanities, Drexel University, Philadelphia, PA (1993)

## **Professional Affiliations & Certifications**

- Member, American College of Healthcare Executives
- Certified Healthcare Executive (CHE)
- Member, Healthcare Information and Management Systems Society (HIMSS)
- Certified Professional in Healthcare Information and Management Systems (CPHIMS)
- Member, Project Management Institute (PMI)

## **Key Skills & Expertise**

- Business Development
- Strategic Planning & Execution (Long term and Short term)
- Program Development & Management
- Budget Formulation & Financial Management
- Regulatory Compliance & Risk Management
- Stakeholder Engagement & Relationship Management
- Team Leadership & Talent Development
- Contract Negotiation & Vendor Management
- Process Improvement & Operational Efficiency
- Crisis Management & Disaster Response
- Public Health Policy & Advocacy

## **Conclusion**

Daniel M. Coviello Jr. is a results-driven Operations Executive with a proven ability to lead diverse teams and drive organizational success. His extensive experience, combined with his strategic vision and commitment to excellence, makes him an asset to any organization seeking to achieve operational excellence and sustainable growth. With a passion for innovation and a dedication to serving others, Daniel continues to make a significant impact in any field of cutting edge technology, efficiency in operations management as well as the business and healthcare arena.