

STEPHANIE CORBO

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Strategic Business and Finance Executive

A top-performing Strategic Business and Finance Executive credited with leading as a trusted advisor and ability to capitalize on acquired expertise, lead sustainable company initiatives to successful completion. With more than 20 years' experience, I am an invaluable team member that drives change through innovation and collaboration of cross-functional teams. Historical success in aligning and developing top talent through training and development for functional departments with strategic financial business acumen to achieve company results with a cohesive strategy.

Areas of Expertise

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|-----------------------------------|------------------------|--------------------------|
| ▪ Strategic Planning and Analysis | ▪ Financial Management | ▪ GASB, GAAP & IFRS |
| ▪ Process Improvement | ▪ Operations | ▪ Stakeholder Management |
| ▪ Business Development | ▪ Change Management | ▪ Leadership |
| ▪ Budget and Forecasting Analysis | ▪ Risk Identification | ▪ Human Resources |
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Professional Experience

CHIEF FINANCIAL OFFICER

South Metro Fire Rescue, Centennial, CO

August 2024 to Present

Direct oversight of strategic financial and capital long-range planning, effective and efficient innovative process improvements, budgeting that aligns with strategic outcomes and community needs/wants, complex data analysis to drive change, external audit, accounting, investments, risk management, finance. purchasing, payroll, and grants. Drives revenue through cost recovery of fees, grants, and potential ballot initiatives. Overall strategic financial support for Board of Directors, Fire Chief and Executive Team. Prepares strategic plan, annual budget and ACFR.

Key Accomplishments:

- Quickly calculated within my first week the impact of HB 1001 to ongoing revenue as well as the reduction of 11.5M in revenue for 2025 due to not receiving the backfill revenue.
- Began forecasting out Long Term 10-year plan for financial and capital obtaining board support to partner with a public opinion research firm to look for funding solutions. Complete RFP in 6 weeks and in the process now for November 2025
- Completed analysis on program effectiveness and efficiency while looking at safety concerns to address asset replacement schedule, lease schedules, and fee cost recovery for a \$5M improvement.

CHIEF FINANCIAL OFFICER

Jefferson County, Golden, CO

June 2020 to August 2024

Direct oversight of strategic long-range planning, effective and efficient innovative process improvements, budgeting that aligns with strategic outcomes and community needs/wants, complex data analysis to drive change, internal and external audit, accounting, finance. purchasing, payroll, federal grants, and the Rocky Mountain Metro Airport. Overall strategic financial support for Board of County Commissioners, County Manager and Elected Officials including partnership on investments and all financial business decisions.

Key Accomplishments:

- Relaunched strategic financial planning to align with community needs, introducing a phased, activity-based budget.
- Established a budget advisory committee and facilitated public engagement to ensure financial transparency.
- Managed \$215M in federal stimulus distribution and guided compliance with US Treasury guidelines.
- Led a transition to aviation unleaded fuel at Rocky Mountain Metro Airport, in line with FAA 2030 mandate.
- Spearheaded successful ballot initiative to retain \$54M in property tax revenue.

DIRECTOR OF FINANCE

Jeffco Public Schools, Golden, CO

July 2016 to June 2020

- Managed financial operations for a \$1.25 billion budget, including accounting, grants, payroll, and internal audits.
- Improved financial reporting through automation and streamlined internal audits, reducing process timelines.
- Developed a state-wide Internal Audit Roundtable and implemented internal controls for school financials.

- Championed financial transparency and accountability, supporting a successful mill levy override campaign.

FINANCE MANAGER**Coffee & Bagels**, Lakewood, CO

December 2015 to July 2016

- Developed financial reporting processes for a 27-store startup chain, providing strategic insights for operations and marketing.
- Conducted market-based SWOT analysis to inform growth strategies and improve financial outcomes.

FINANCIAL SMALL BUSINESS ADVISOR**Northwestern Mutual**, Tampa, FL

March 2013 to August 2015

Advised small to medium business owners on cost reduction strategies to maximize savings to reposition into owners' benefits and wealth. Exposed financial risk, through review of income statements and balance sheets and provided insight for cost efficiency improvements that enhanced bottom line results. Consistently increased results and saved money for clients. Provided strategic investment strategies and gained insight to hundreds of S-corporations, LLC's and partnerships that aided in streamlining processes. Improved the company's cash flow, developed exit strategies, and provided current business valuations to grow, sell and retire.

Key Accomplishments:

- Advised small to medium-sized businesses on financial strategies to reduce costs, improve profitability, and maximize wealth.
- Implemented strategic financial plans that saved clients over \$1 million in tax liabilities. A \$250k savings for a \$4M salon company through in-depth analysis.

DIRECTOR OF FINANCE**Cott Beverage, Inc.** Tampa, FL

October 2011 to February 2013

- Managed a \$1.4M global I&P budget and streamlined reporting processes, saving up to 4 days each month.
- Developed a forecasting tool in SAP to enhance budget accuracy and save two weeks of forecast preparation time.

SR. MANAGER OF FINANCIAL PLANNING AND ANALYSIS**HSNI** St. Petersburg, FL

May 2011 to October 2011

Managed \$2.4 billion annual revenue for media, digital, and catalog: based retail business. Implemented the budget process to include a top-down and bottom-up approach at a detailed level. Supervised financial analysts that performed the Auto-ship division budget, forecast and reporting needs.

Key Accomplishments:

- Created an automated business to financial budget model that improved the budget process assumptions from 3 weeks of aggregation to minutes.

Education & Training**D.B.A. Strategy & Entrepreneurship**, Walden University, May 2012**M.B.A, Entrepreneurship/Finance**. Keller Graduate School of Management, April 2004**B.S. Finance, Financial Institutions/Corporations**, Ball State University, December 1999

Don Davis, Former County Manager Jefferson County
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Mary Berg, Director Human Services Jefferson County
Peer on Exec Team – partnered on Homelessness and Navigation Centers
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