Government - Price Quotation

Salesforce.com Government at Carahsoft

Carahsoft Technology Corp.
1860 Michael Faraday Drive | Suite 100 | Reston, Virginia 20190
Phone (703) 871-8500 | Fax (703) 871-8505 | Toll Free (888) 662-2724
www.carahsoft.com | sales@carahsoft.com

TO:
Jim Landon
City Manager
City of Palm Coast
160 Cypress Point Parkway
Palm Coast, FL 32135 USA

FROM:
Tyler Miller
Carahsoft Technology Corp.
1860 Michael Faraday Drive
Suite 100
Reston, Virginia 20190

EMAIL: jlandon@palmcoastgov.com

EMAIL: Tyler.Miller@carahsoft.com

PHONE: (386) 986-3702

PHONE: (703) 673-3551   **FAX:** (703) 871-8505

TERMS:
FTIN: 52-2189693
Shipping Point: FOB Destination
Remit To: Same as Above
Payment Terms: Net 30 (On Approved Credit)
Cage Code: 1P3C5
DUNS No: 088365767
Credit Cards: VISA/MasterCard/AMEX
Sales Tax May Apply

QUOTE NO:	12657772
QUOTE DATE:	11/05/2018
QUOTE EXPIRES:	11/30/2018
RFQ NO:	
SHIPPING:	ESD
TOTAL PRICE:	$98,284.63
TOTAL QUOTE:	$98,284.63

LINE NO.	PART NO.	DESCRIPTION	-	QUOTE PRICE		QTY	EXTENDED PRICE
1	205-0004	Lightning Service Cloud - Enterprise Edition Start Date: 12/03/2018 End Date: 12/02/2019		$1,279.58	OM	34	$43,505.72
2	205-0017N	Lightning Field Service - Dispatcher - Enterprise Edition Start Date: 12/03/2018 End Date: 12/02/2019		$1,680.64	OM	2	$3,361.28
3	205-0017	Lightning Field Service - Contractor - Enterprise Edition Start Date: 12/03/2018 End Date: 12/02/2019		$458.36	OM	57	$26,126.52
4	205-0024	Customer Community - Enterprise Edition - Logins Start Date: 12/03/2018 End Date: 12/02/2019		$8.91	OM	1000	$8,910.00
5	205-0160	Premier+ Success Plan (Support & Admin) Start Date: 12/03/2018 End Date: 12/02/2019		$16,381.11	OM	1	$16,381.11

SUBTOTAL:	$98,284.63
TOTAL PRICE:	**$98,284.63**
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---Product Special Terms---

Scratch Org
The following terms shall govern all of Customer's use of the Scratch Orgs functionality, whether provisioned pursuant to this or another Order Form. Scratch Orgs are for testing and development use only, and not for production use. As part of its system maintenance, SFDC will periodically delete any Scratch Org, including any associated data or Active Scratch Objects, as set forth in the Documentation. Deletion of an active Scratch Org shall not terminate Customer's Scratch Org subscription; if an active Scratch Org is deleted during Customer's Scratch Org subscription term, Customer may create a new active Scratch Org. Creation of new active Scratch Orgs count towards the daily scratch org limits set forth in the Documentation. Any representations, warranties and covenants in the Customer's MSA regarding log retention, back-ups, disaster recovery, and return and deletion of data shall not apply to Scratch Orgs.

Courtesy Administrators for Premier+ Success
The Courtesy Administrators for Premier+ Success are provided to Customer free of charge for use only by the SFDC administration team in connection with Customer's purchase of the Premier+ Success Plan in order to allow SFDC to perform the administration functions described in the Premier+ Success Plan ("Courtesy Administrator Subscriptions"). After Customer's execution of this Order Form, SFDC will provide Customer with instructions on how to set up the Courtesy Administrator Subscriptions. For clarity, the Courtesy Administrator Subscriptions are provided on a one-time basis and Customer may not add on any additional Courtesy Administrator Subscriptions during the Order Term despite anything to the contrary in any agreement between Customer and SFDC.

Free Sandbox with Enterprise Edition
Sandbox subscriptions are for testing and development use only, and not for production use. As part of its system maintenance, SFDC may delete any Sandbox that Customer has not logged into for 150 consecutive days. Thirty or more days before any such deletion, SFDC will notify Customer (email acceptable) that the Sandbox will be deleted if Customer does not log into it during that 30-day (or longer) period. Deletion of a Sandbox shall not terminate Customer's Sandbox subscription; if a Sandbox is deleted during Customer's Sandbox subscription term, Customer may create a new Sandbox.

Lightning Service Cloud
Customer's use of this product is subject to the following restrictions: http://www2.sfdcstatic.com/assets/pdf/misc/lightning-contractual-restrictions.pdf. Customer understands that the foregoing functionality restrictions are contractual in nature (i.e., these restrictions are not enforced in the Services as a technical matter) and therefore agrees it is responsible for monitoring its Users' use of such subscriptions and for enforcing such use restrictions. SFDC may review Customer's use of such subscriptions at any time through the Services.

Lightning Field Service - Dispatcher
Lightning Field Service - Dispatcher is intended for use by Users whose primary job function includes scheduling or optimization of Work Orders, Field Technicians or Assets. Lightning Field Service - Dispatcher may not be used by Users whose primary job function is: a) management of inbound customer communication in a contact center (ex. call center), b) customer case management, or c) operation in a sales or pre-sales capacity. Customer understands that the foregoing limitations are contractual in nature (i.e. not limited as a technical matter in the Services), and therefore agrees to strictly monitor its Users' use of such subscriptions and enforce the applicable restrictions. SFDC may monitor Customer's use of the subscriptions at any time through the Services. Lightning Field Service - Dispatcher provides third party scheduling and optimization functionality that integrates with Service Cloud. Such third party functionality is a non-SFDC application (a "Non-SFDC Application" or "Third-Party Application", as that term may be defined in the Agreement between SFDC and Customer). Customer agrees that by entering into this Order Form it is also entering into, and will be bound by, the following End User Terms with respect to such non-SFDC application: www.clicksoftware.com/end-user-terms In order to access Lightning Field Service - Dispatcher, the Customer's system administrator must first install it in the Customer's Salesforce instance via the following link: http://fsl.force.com/install Customer's use of this product is subject to the same restrictions as Lightning Service Cloud identified at: http://www2.sfdcstatic.com/assets/pdf/misc/lightning-contractual-restrictions.pdf. Customer understands that the foregoing functionality restrictions are contractual in nature (i.e., these restrictions are not enforced in the Services as a technical matter) and therefore agrees it is responsible for monitoring its Users' use of such subscriptions and for enforcing such use restrictions. SFDC may review Customer's use of such subscriptions at any time through the Services.

Customer Community (Logins/month)
Subscriptions to Customer Community (Logins/month) may not be purchased for use by Customer employees or other personnel of Customer. Each Customer Community (Logins/month) subscription entitles the Permitted Users access to all such Communities within the same Org up to the number of log-ins per calendar month ordered (the "Permitted Number of Monthly Logins"). The beginning and end of each calendar month will conform with U.S. Pacific Time. Customer shall assign each Permitted User a User profile or permission set that permits access to no more than 10 custom objects in each applicable community. Salesforce.com will provision 20 User subscriptions for each of the Permitted Number of Monthly Logins; subject, however, to the limitations on the aggregate number of User subscriptions per Org set forth in the Documentation ("Permitted Users"). Customer understands that the above limitations are contractual in nature (i.e., they are not limited as a technical matter in the Service) and therefore agrees to strictly review its Users' use of such subscriptions and enforce the limits set forth herein. SFDC may review Customer's use of the subscriptions at any time through the Service. Unused logins are forfeited at the end of each anniversary of the Order Start Date hereunder or the Order End Date, whichever occurs first, and do not roll over to subsequent months.

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Lightning Field Service - Contractor, Lightning Field Service - Contractor+
Subscriptions to Lightning Field Service - Contractor and Lightning Field Service - Contractor+ are limited to use by Customer's third party contractors and may not be used by Customer's employees. Lightning Field Service - Contractor and Lightning Field Service - Contractor+ provide third party scheduling and optimization functionality integrated with Customer Community Plus (in the case of Lightning Field Service - Contractor) or Partner Community (in the case of Lightning Field Service - Contractor+). Such third party functionality is a non-SFDC application (a "Non-SFDC Application" or "Third-Party Application", as that term may be defined in the Agreement between SFDC and Customer). Customer agrees that by entering into this Order Form it is also entering into, and will be bound by, the following End User Terms with respect to such non-SFDC application: www.clicksoftware.com/end-user-terms In order to access Lightning Field Service - Contractor or Lightning Field Service - Contractor+, as applicable, the Customer's system administrator must first install the following managed package in the Customer's Salesforce instance via the following link:
http://fsl.force.com/install Each Lightning Field Service - Contractor subscription User and each Lightning Field Service - Contractor+ subscription User, as applicable, may access all Communities within the same Org. Customer shall assign each Lightning Field Service - Contractor User, or each Lightning Field Service - Contractor+ User, as applicable, a User profile or permission set that permits access to no more than 10 custom objects in the applicable community. Customer understands that the foregoing limitations are contractual in nature (i.e., they are not limited as a technical matter in the Service) and therefore agrees to strictly review its Users' use of such subscriptions and enforce the limits set forth herein. SFDC may review Customer's use of the subscriptions at any time through the Service.

Annual renewal increase will not exceed 7% YOY, provided the renewal is for a minimum of the above represented user subscription quantities/configuration and a minimum of one year renewal period.

Licensee agrees that any order for Salesforce.com will be governed by the terms and conditions of the Carahsoft Salesforce Service Terms copies of which are found at https://www.carahsoft.com/Eula/Salesforce_MSA and all Schedules referenced by the Service Terms are made a part hereof. Licensee acknowledges it has had the opportunity to review the Agreement, prior to executing an order.

Should the licensee purchase Government Cloud Licenses with Government Cloud Premier + Support, the following terms shall apply to the support: http://www.carahsoft.com/government-cloud-terms

Should the licensee purchase Salesforce Marketing Cloud Licenses, the following terms shall apply to those products: http://www.salesforce.com/assets/pdf/misc/salesforce_MSA.pdf

https://help.salesforce.com/articleView?id=salesforce_help_map.htm&type=0

A list of currently available FedRAMP/IL4 Authorized Salesforce products can be found here: https://help.salesforce.com/articleView?id=000270080&language=en_US&type=1

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