

Luci Dance

From: Luci Dance
Sent: Friday, January 18, 2019 8:45 AM
To: 'Jvbetten1@aol.com'
Subject: Flagler County Administrator Position

Good Morning,

Thank you for your interest in the Interim County Administrator position. It would be most helpful if you would complete the online application as it will be added to the information you have already submitted.

Please use the link below to apply:

<https://www.governmentjobs.com/careers/flaglercounty/jobs/2321477/interim-county-administrator?pagetype=jobOpportunitiesJobs>

Should you need additional assistance please contact:

Joe Mayer (386) 313-4007
JMayer@FlaglerCounty.org

Thank you,
Luci

Luci Dance

Exec. Admin. Asst. to the Deputy County Admin. / Commissioners

E: ldance@flaglercounty.org | V: 386-313-4093 | W: www.flaglercounty.org



Flagler County Board of County Commissioners

1769 E. Moody Blvd., Bldg #2
Bunnell, FL 32110



PLEASE NOTE: Florida has a very broad public records law. Most written communications to or from the Flagler County Board of County Commissioners and employees regarding public business are public records available to the public and media upon request. Your e-mail communications may be subject to public disclosure.

JOHN BETTENCOURT

78 HAMMOCK BEACH CIRCLE

Palm Coast, Florida 32137

Jvbetten1@aol.com

607-743-3047

Skills Summary

I have a unique blend of skills that make me qualified for business transformation, change management, general project management or procurement consulting positions.

Areas of Expertise

Business transformation / execution	'Six sigma' process re-engineering
Project management	Implementation 'Lessons learned'
Business case development.	Procurement / acquisition

Key Accomplishments

- Identified \$ 300 Million in savings for external customers
- Developed business transformation and change management methodology for IBM Business Process Services offering
- Relocated and consolidated 1.5 million sq. sf in the IBM North region. Generated \$25M in savings.
- IBM Strategic Planning Manager – staffing and workload for a 10,000 person site

Experience

John V Bettencourt, Inc.

January 2009 - present

Business Transformation, Change Management Consultant / Community Rights Advocate

- Completed a business transformation / change management white paper, maximize stakeholder benefits.
- Working with several small business clients on the implementation of leading practice initiatives.

2007 – 2009

Business Transformation Consultant – Project Management Office Manager

Hitachi Metals America Ltd. (HMA) – White Plains, New York

IBM program-wide focal point to Senior HMA management. Developed and implemented change management activities to support new SAP Procurement initiatives.

-Achieved \$3 Million in savings during first year of operation, above the targeted business plan.

IBM - Global Services

2006

Program Manager / Procurement Strategy & Change Consultant

Colgate – New York , New York

IBM focal point to Senior Colgate Management. Reported key performance indicators, aligned the activities of procurement groups.

Telstra – Melbourne, Australia

Developed an organization and change management plan for SAP 'Procure to Pay' business offering

- Key performance indicators developed, negotiated and implemented.

2005

Project Manager / Procurement Transition Consultant

Internal Revenue Service (IRS) – Washington, DC

Led a team of 10 strategic sourcing professionals on 5 IRS acquisition councils. Identified 'high opportunity' savings areas.

- IBM Procurement teams identified \$20 Million in savings in the IT commodity area in the first year of operation, well over the targeted business plan.
- Organization and change management plan developed and implemented

2004

Procurement Transition Development & Branding consultant

Business Process Services (BPS) - New York, New York

Recommended transformation initiatives for IBM's 'Procure to Pay' product offering within SAP.

- 'go to market' methodology introduced in 2005

1999 – 2003

Procurement Transition / Strategy and Change Consultant

United Technologies Corporation (UTC) – Hartford, Ct.

Planned the SAP transition activities for a Procure to Pay program implemented across 5 United Technology Companies.

- Key performance indicators developed, negotiated and implemented

IBM - Internal positions

1979 - 1998

Sourcing and Procurement Manager

Managed a Procurement Department responsible for \$3 billion of non-product goods and services.

IBM Site Resource Manager

Developed resource plans to fulfill site direct and indirect workload requirements. Staffing plans, skills analyses and overtime guidelines were established for a Site population of 10,000 people.

IBM North Region Facilities Planning Manager

Manage operations at 4 major Northeast locations that cover 30,000 people and 18 million(M) square feet. Manage a multi-million dollar rearrangement budget.

Divested space via sale and alliances with municipalities , new Companies

Education

Bachelor of Science, Marketing

Jacksonville University , Jacksonville, Florida