

Anna Henry Gibson

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Palm Coast, FL 32164
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386-864-1284
December 28th, 2024

Hiring Committee

City of Palm Coast
160 Lake Avenue
Palm Coast, FL 32164

Dear Hiring Committee,

As a proud resident of Palm Coast for over ten years, I am deeply connected to the vibrancy and growth of this remarkable city. With a master's degree in Management and Operational Efficiency and currently pursuing a doctorate in Leadership, I bring a combination of academic rigor, strategic vision, and hands-on expertise to the role of City Manager. It would be an honor to contribute to our community's continued success by serving in this capacity.

My professional background spans over a decade in Information Technology, a foundation that aligns seamlessly with Palm Coast's investment in cutting-edge tools like Palm Coast Connect. Leveraging my technical acumen, I am equipped to enhance the effectiveness of city management while fostering innovation and accessibility for residents.

Beyond technology, I have managed large-scale capital projects for private corporations, showcasing my ability to navigate contractor selection, negotiate effectively, and implement project innovations that deliver tangible results. Collaborating closely with executive leadership, I have consistently driven strategic initiatives, demonstrating accountability, resourcefulness, and an unwavering commitment to achieving organizational goals.

As a long-time local resident, I intimately understand the unique opportunities and challenges our city faces. Palm Coast's natural beauty, thriving community, and ambitious growth deserve a leader who prioritizes proactive communication, public service, and the high quality of life we cherish. My combination of professional experience, academic pursuits, and local insight positions me to serve as a pragmatic and dedicated steward of our city's future.

I welcome the opportunity to discuss how my leadership experience, technical expertise, and passion for Palm Coast can contribute to the success of the City Manager's office. Thank you for considering my application, and I look forward to the possibility of furthering our shared vision for the community.

Sincerely,

Anna Henry Gibson

Anna Henry Gibson

SENIOR DIRECTOR

Palm Coast, FL | 386.864.1284 | akhenry@mail.com

Objective

Visionary leader with over 13 years of experience in technology and professional services, seeking the City Manager position for Palm Coast, FL. A long-time resident with a deep understanding of the city's needs, I bring expertise in strategic project management, technology implementation, and leadership development. Currently pursuing a doctorate in leadership, I aim to leverage my skills to enhance city operations, drive community engagement, and preserve Palm Coast's exceptional quality of life.

Experience

Gonzaga University, Graduate Assistant **September 2024 – Present**

- Collaborate on academic research with a focus on ethics, technology, and leadership, informing strategies for community development and associated needs.
- Develop comprehensive research analyses, synthesizing data from diverse sources for leadership development and community centered decision-making.

Daugherty Business Solutions, Sr. Director, Various Roles **Feb. 2021 – January 2024**

- Increased client revenue by 65% within the first three months in a sales leadership role by fostering strategic partnerships and engaging C-level stakeholders.
- Directed cross-functional teams to develop organizational structures and strategies, increasing partnership revenue by 75%.

DXC Technology, Principal Consultant, SAP Global Partnerships **April 2018 – Jan. 2021**

- Led strategic initiatives to develop business technology offerings, including executive reporting and market strategies.
- Spearheaded partnership strategies for SAP S/4HANA solutions, ensuring alignment with business goals and operational efficiency.

ABInBev, Sr. Portfolio Manager, North American Sales Technology **Feb. 2017 – March 2018**

- Oversaw a \$10 million CRM implementation, ensuring on-time delivery while managing complex vendor negotiations and achieving \$1.5 million in cost savings.
- Directed multi-stakeholder projects with a focus on innovation, community engagement, and fiscal accountability.

CSC Technology, Sr. Consultant, Various Roles **Jan. 2012 – February 2017**

- Managed 15+ complex, multi-vendor projects across diverse sectors, showcasing expertise in project innovation and team leadership.
- Delivered 20+ successful implementations across critical industries, aligning outcomes with stakeholder priorities and long-term goals.

Education

Gonzaga University, Ph.D. Leadership

Anticipated 2026

- Research focus: Leadership ethics, technology's role in identity formation, and systemic effects of technology on community members.

Saint Vincent College, M.S., Management and Operational Excellence

2018

- Emphasis on strategic management and operational efficiency for public and private sector growth.

Saint Vincent College, B.S., Business Management

2011

- Emphasis on strategic management and operational efficiency for public and private sector growth.

Recommendations and detailed technical addendum furnished upon request.