





# Adults With Disabilities

## Step-Up

60 Students Received regular paycheck.

Helping local business.

Serving 22 students in program  
field trips 3 times per week.

2 buses, 1 van, 3 box truck

82 clients served.

20 were in community inclusion program

Wait list – 50 clients

70 clients 5 days per week

8 clients 4 days per week

4 clients 3 days per week

Stewart Marchman Partnership

15 employees  
(4 from Flagler)



Revenue: \$212,787

Grant: \$535,892

Total Revenue: \$748,679

Expenses: \$713,652

\*Annual Revenue: \$35,027



# Proposed Program Community Inclusion

## September - June

### New Program

Step UP Eliminated

Service 6 clients in program  
field trips bi-weekly.

1 van

59 clients served

73 wait list for Step UP

26 clients 5 days per week

15 clients 4 days per week

18 clients 3 days per week

Lost Stewart Marchman partnership.

Reduced to 8 employees  
employees were moved to available positions



September - June

Revenue (Medicaid / Private Pay): \$258,330

Grant: \$ -0-

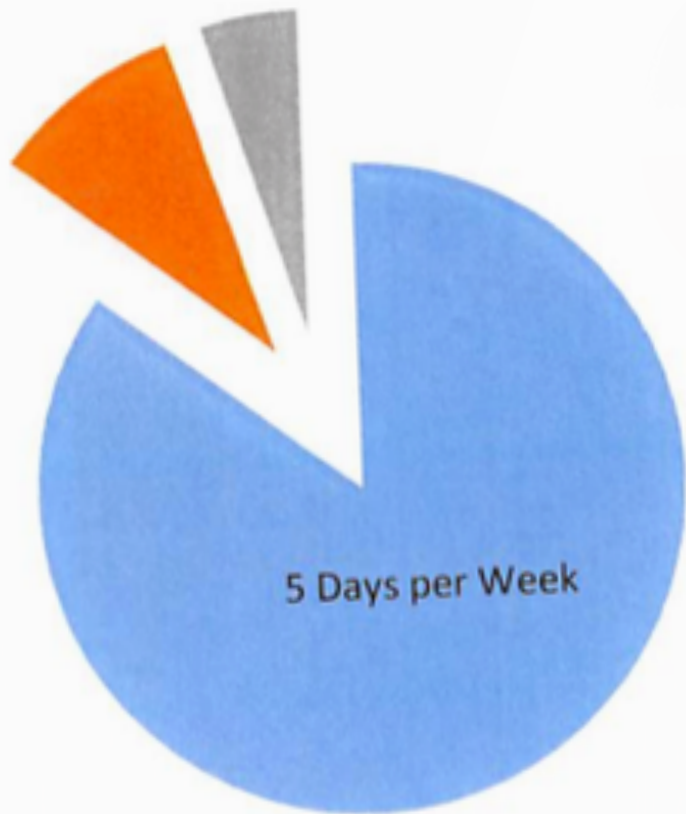
Total Revenue: \$258,330

Expenses: \$286,775

Deficit: \$28,445



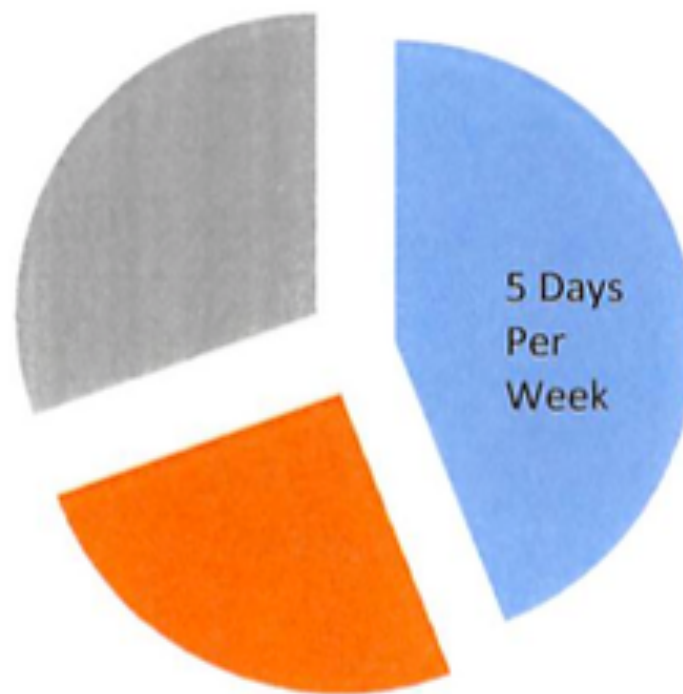
### Old Program Days Per Week



- Participant who came 5 days a week
- Participant who came 4 days a week
- Participant who came 3 days a week

### Old Program Days

### New Program Days Per Week



- Participant who come 5 days a week
- Participant who come 4 days a week
- Participant who come 3 days a week

23 Fewer Clients No Services In County



## Projected Monthly Revenue After Surveys

	Monthly Rev.
Medicaid	\$18,220.55
Private Pay	\$5,327.00
Transportation	\$2,285.81
	<u>\$25,833.36</u>

## Projected Monthly Expenses

Account Code	Description	Monthly Exp.
	Salaries	\$26,744.17
0153E5900 0310 0092 81600	Training	\$25.00
	352 Copy Machine	\$20.83
	360 Portable Rental	\$0.00
	374 Postage	\$8.33
	390 Alarm Pro	\$35.00
	450 Gasoline	\$225.00
	460 Diesel Fuel	\$0.00
	510 Supplies/Cooking	\$125.00
	540 oil & grease	\$8.33
	550 Vehicle Repairs	\$0.00
	560 Tires & Lube	\$0.00
	590 Other Supplies	\$4.17
	644 Computers	\$0.00
	730 Dues & Fees	\$0.00
	750 Subs	\$0.00
0153E7300 0160 0092 17700	Custodial Salary	\$1,400.00
	384 Water, Sewage Gabage	\$81.67
Total		<u>28,677.50</u>

### Projected Sept.-June 2016

Revenue	\$258,330.00
Expenses	<u>\$286,775.00</u>
10 Month (loss):	(\$28,445.00)
July 2015 (loss):	(\$52,035.00)
Aug. 2015 (loss):	<u>(\$26,350.00)</u>
Annual (Loss):	(\$106,830.00)

Projected September - June 2016

Revenue: 258,330

Grant: -0-

Total Revenue: \$258,330

Expenses: \$286,775

10 Month (Loss): \$28,445

July 2015 (Loss): \$52,035

August 2015 (Loss): \$26,350

Annual (Loss): \$106,830

(Exploring options to replete the loss)



Old Program Days  
Per Week

- Participant who came 5 days  
a week
- Participant who came 4 days  
a week
- Participant who came 3 days  
a week

