

Sharon Demers
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Professional Experience:

Current Position: Independent Agent Insurance Sales Health Life and Annuity License
Rental property owner manager

Pre Need Sales Manager Stonemor LLP, Palm Coast, Fl

- Direct and trained employees in sales, sold funeral services
- Developed customer base
- Met with families before during and after a death occurred

Business Owner Convenience Store, Grafton, NH

- Managed operations, employees, product procurement
- Grew annual sales from \$250,000. to \$1,800,000
- Hired trained employees maintained HR records
- Developed loyal customer base in a seasonal business
- Completed daily bookkeeping duties
- Prepared payroll, quarterly taxes, year-end profit and loss statement

Franchise Experience, Philadelphia, PA

- District Manager, Operations, Training, Local Store Marketing
- Responsible for operations of multiple quick service restaurants locations in Philadelphia PA
- Developed management training modules the proto type was adopted by the corporation
- Created local store marketing campaigns with national and co-op advertising
- Negotiated contracts with construction companies for location re-models
- Negotiated with insurance agencies and other vendors to reduce expenses

Corporate General Manager, Philadelphia, PA

- Managed quick service restaurant location and employees
- Reduced employee turnover
- Trained assistant manager
- Energized employees to develop customer loyalty
- Maintained equipment with a preventative maintenance program

Education:

Graduated: 2006 Plymouth State University, Plymouth, NH
Masters Business Administration, Finance and Investment

Graduated: 2006 National Small Business Institute, Plymouth, NH

Graduated: 1994 Bucks County Community College, Newtown, PA
Certificate in Human Resources